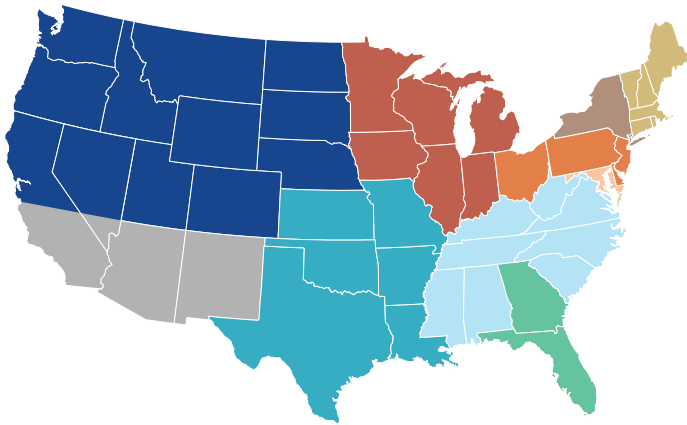


Resources



NEW ENGLAND

Doug Pheeneey, Regional VP

Cell: 203.997.6026
dpheeneey@vaneck.com

Vlad Kasyanov

Phone: 813.964.3612
vkasyanov@vaneck.com

NORTHWEST

Pete Dunn, Regional VP

Cell: 415.420.3766
pdunn@vaneck.com

Charlie Rogers

Phone: 813.964.3638
crogers@vaneck.com

NORTH CENTRAL

Sam Onan, Regional VP

Cell: 952.913.1397
sonan@vaneck.com

Jake Wilson

Phone: 813.964.3669
jwilson@vaneck.com

NEW YORK

Brad Noll, Regional VP

Cell: 646.737.3950
bnoll@vaneck.com

Ryan Henshaw

Phone: 212.293.2179
rhenshaw@vaneck.com

SOUTHEAST

Maryrose Burns, Regional VP

Phone: 202.672.4742
mburns@vaneck.com

Nick Frasse

Phone: 813.964.3657
nfrasse@vaneck.com

SOUTHWEST

Stuart Jung, Regional VP

Cell: 626.836.9225
sjung@vaneck.com

Vincent Villegas

Phone: 813.964.3629
vvillegas@vaneck.com

SOUTH CENTRAL

Jason Mashas, Regional VP

Cell: 214.304.0496
jmashas@vaneck.com

Clayton Steinberg

Phone: 813.964.3614
csteinberg@vaneck.com

MID-ATLANTIC

Tom Foley, Regional VP

Cell: 917.882.5075
tfoley@vaneck.com

Mike Hofbauer

Phone: 212.293.2178
mhofbauer@vaneck.com

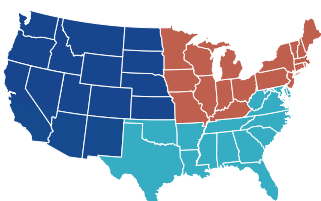
FLORIDA/GEORGIA

Jake Zeitler, Regional VP

Cell: 813.493.8685
jzeitler@vaneck.com

John Reed

Phone: 813.964.3615
jreed@vaneck.com



RIA CHANNEL - NORTH

Bill O'Brien, Regional VP

Cell: 646.584.8860
wobrien@vaneck.com

Christopher Gagnier

Phone: 212.293.2075
cgagnier@vaneck.com

RIA CHANNEL - SOUTH

Nick Chbane, Regional VP

Cell: 813.422.9269
nchbane@vaneck.com

Brad Pope

Phone: 813.964.3613
bpope@vaneck.com

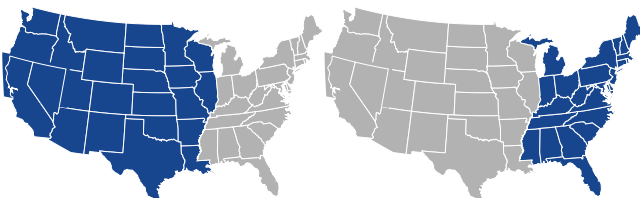
RIA CHANNEL - WEST

Kevin McGlynn, Regional VP

Cell: 805.428.2188
kmcglynn@vaneck.com

Madison Morelli

Phone: 212.293.2174
mmorelli@vaneck.com



ETF BROKER-DEALER CHANNEL

WEST

Michael Gandy, Regional VP

Cell: 925.464.8303
mgandy@vaneck.com

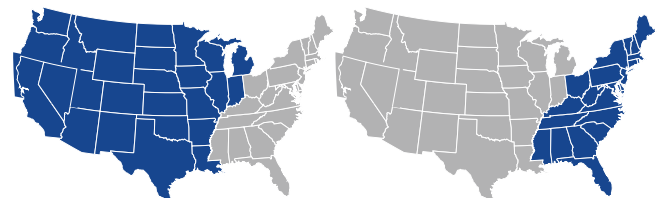
EAST

Philip McKeon, Regional VP

Cell: 347.749.7109
pmckeon@vaneck.com

Jim Cooper

Phone: 813.964.3654
email: jcooper@vaneck.com



ETF RIA CHANNEL

WEST

Kol Estreicher, Regional VP

Cell: 312.659.4666
kestreicher@vaneck.com

EAST

Pat Schramm, Regional VP

Cell: 917.244.9426
pschramm@vaneck.com

Ian Amberson

Phone: 813.964.3653
iamberson@vaneck.com

Sales Leadership



Access the opportunities.

**MANAGING DIRECTOR,
HEAD OF U.S. DISTRIBUTION**
Richard Potocki
Phone: 212.293.2219
email: rpotocki@vaneck.com

**MANAGING DIRECTOR,
NATIONAL SALES MANAGER**
Parker Johnson
Phone: 646.283.0364
email: pjohnson@vaneck.com

**MANAGING DIRECTOR,
ETF BUSINESS DEVELOPMENT**
Patrick Finn
Cell: 917.690.0086
email: pfinn@vaneck.com

MANAGER, INTERNAL SALES
Matthew Bartlett
Phone: 727.412.1041
email: mbartlett@vaneck.com

DIRECTOR, NATIONAL ACCOUNTS
John Ferrick
Cell: 347.322.0968
email: jferrick@vaneck.com

DIRECTOR, NATIONAL ACCOUNTS
Matt Murphy
Cell: 646.467.3911
email: mmurphy@vaneck.com

**MANAGING DIRECTOR,
HEAD OF U.S. INSTITUTIONAL SALES**
Brendan Gundersen
Phone: 212.293.2072
email: bgundersen@vaneck.com

**MANAGING DIRECTOR,
INSTITUTIONAL BUSINESS
DEVELOPMENT
CONSULTANTS**
Bill Best
Phone: 212.293.2038
email: bbest@vaneck.com

**DIRECTOR, INSTITUTIONAL
BUSINESS DEVELOPMENT
PRIVATE BANK**
Nancy Bong
Phone: 212.293.2067
email: nbong@vaneck.com

**DIRECTOR, INSTITUTIONAL
BUSINESS DEVELOPMENT
CONSULTANTS**
Mark Hurrell
Phone: 212.293.2214
email: mhurrell@vaneck.com

**DIRECTOR, INSTITUTIONAL
BUSINESS DEVELOPMENT
CONSULTANTS**
Patrick Lulley
Phone: 212.293.2097
email: plulley@vaneck.com

**DIRECTOR, INSTITUTIONAL
BUSINESS DEVELOPMENT
INSURANCE**
Phil Kirouac
Phone: 212.293.2028
email: pkirouac@vaneck.com

**ASSOCIATE, INSTITUTIONAL
BUSINESS DEVELOPMENT**
Amy Suto
Phone: 212.293.2135
email: asuto@vaneck.com