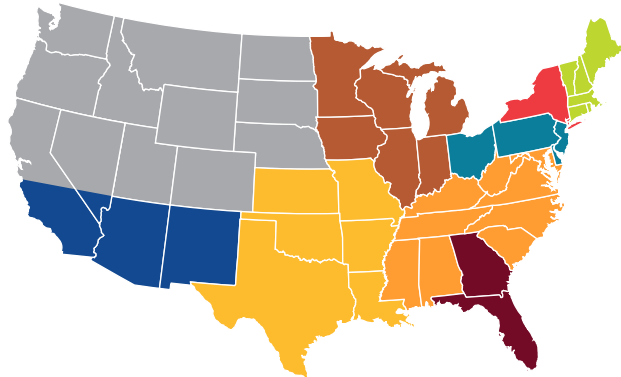




Access the opportunities.

## VanEck Resources



■ **NEW ENGLAND**  
**Doug Pheeny**  
Cell: 203.997.6026  
email: dpheeny@vaneck.com

■ **NEW YORK**  
**Brad Noll**  
Cell: 646.737.3950  
email: bnoll@vaneck.com

■ **MID-ATLANTIC**  
**Tom Foley**  
Cell: 917.882.5075  
email: tfoley@vaneck.com

■ **SOUTHEAST**  
**Chris Ridberg**  
Cell: 704.315.8710  
email: cridberg@vaneck.com

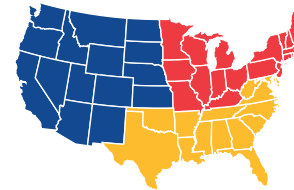
■ **FLORIDA/GEORGIA**  
**Jake Zeitler**  
Cell: 813.493.8685  
email: jzeitler@vaneck.com

■ **NORTHWEST**  
**Pete Dunn**  
Cell: 415.420.3766  
email: pdunn@vaneck.com

■ **SOUTHWEST**  
**Stuart Jung**  
Cell: 626.836.9225  
email: sjung@vaneck.com

■ **NORTH CENTRAL**  
**Sam Onan**  
Cell: 952.913.1397  
email: sonan@vaneck.com

■ **SOUTH CENTRAL**  
**Jason Mashas**  
Cell: 214.304.0496  
email: jmashas@vaneck.com



■ **RIA CHANNEL-NORTH**  
**Bill O'Brien**  
Cell: 646.584.8860  
email: wobrien@vaneck.com

■ **RIA CHANNEL-SOUTH**  
**TBD**  
Phone: 800.826.2333  
email: info@vaneck.com

■ **RIA CHANNEL-WEST**  
**TBD**  
Phone: 800.826.2333  
email: info@vaneck.com



**ETF BROKER-DEALER CHANNEL-EAST**  
**Parker Johnson**  
Cell: 646.283.0364  
email: pjohnson@vaneck.com



**ETF BROKER-DEALER CHANNEL-WEST**  
**Kevin McGlynn**  
Cell: 805.428.2188  
email: kmcglynn@vaneck.com



**ETF RIA CHANNEL-EAST**  
**Pat Schramm**  
Cell: 917.244.9426  
email: pschramm@vaneck.com



**ETF RIA CHANNEL-WEST**  
**Kol Estreicher**  
Cell: 312.659.4666  
email: kestreicher@vaneck.com

**MANAGING DIRECTOR  
HEAD OF U.S. DISTRIBUTION**

**Richard Potocki**  
Phone: 212.293.2219  
email: rpotocki@vaneck.com

**MANAGER, INTERNAL SALES**

**Matthew Bartlett**  
Phone: 727.412.1041  
email: mbartlett@vaneck.com

**Pheeneey**

**Vlad Kasyanov**  
Phone: 813.964.3612  
email: vkasyanov@vaneck.com

**Noll**

**Seth Gabrielson**  
Phone: 212.293.2179  
email: sgabrielson@vaneck.com

**Dunn**

**Nick Chbane**  
Phone: 813.964.3662  
email: nchbane@vaneck.com

**Foley**

**Mike Hofbauer**  
Phone: 212.293.2178  
email: mhofbauer@vaneck.com

**RIA - West**

**Matt Ryan**  
Phone: 212.293.2174  
email: mryan@vaneck.com

**Onan**

**Will White**  
Phone: 813.964.3629  
email: wwwhite@vaneck.com

**Mashas**

**Clayton Steinberg**  
Phone: 813.964.3614  
email: csteinberg@vaneck.com

**Zeitler**

**Maryrose Burns**  
Phone: 813.964.3639  
email: mburns@vaneck.com

**RIA - South**

**TBD**  
Phone: 800.826.2333  
email: info@vaneck.com

**Ridberg**

**Jarrett Gatling**  
Phone: 813.964.3655  
email: jgatling@vaneck.com

**Jung**

**Nick Frasse**  
Phone: 813.964.3657  
email: nfrasse@vaneck.com

**O'Brien**

**C.J. Casey**  
Phone: 212.293.2075  
email: ccasey@vaneck.com

**Estreicher / Schramm**

**Josh Fannan**  
Phone: 813.964.3616  
email: jfannan@vaneck.com

**Johnson / McGlynn**

**Jim Cooper**  
Phone: 813.964.3654  
email: jcooper@vaneck.com

**NATIONAL ACCOUNTS**

**John Ferrick**  
Cell: 347.322.0968  
email: jferrick@vaneck.com

**Matt Murphy**

Cell: 646.467.3911  
email: mmurphy@vaneck.com

**INSURANCE**

**Susan Marino**  
Phone: 212.293.2094  
email: smarino@vaneck.com

**INSTITUTIONAL - U.S.**

**Bill Best**  
Phone: 212.293.2038  
email: bbest@vaneck.com

**Julian Daniels**

Phone: 212.293.2028  
email: jdaniels@vaneck.com

**Patrick Finn**

Cell: 917.690.0086  
email: pfinn@vaneck.com

**Mark Hurrell**

Phone: 212.293.2214  
email: mhurrell@vaneck.com

**Patrick Lulley**

Phone: 212.293.2097  
email: plulley@vaneck.com

**Florence Moon**

Phone: 212.293.2026  
email: fmoon@vaneck.com

**Colgate Smith**

Phone: 212.293.2067  
email: csmith@vaneck.com

**Amy Suto**

Phone: 212.293.2135  
email: asuto@vaneck.com

**INSTITUTIONAL - INTERNATIONAL**

**Uwe Eberle**

Phone: +41 55 417 8050  
email: ueberle@vaneck.com

**VANECK VECTORS ETFS**

**NEW YORK, NY**

**Adam Phillips**  
Phone: 212.293.2096  
email: aphillips@vaneck.com

**Steve Oh**

Phone: 212.293.2199  
email: soh@vaneck.com

**PFAEFFIKON, SWITZERLAND**

**Henry Glynn**  
Phone: +41 0 55 417 8057  
email: hglynn@vaneck.com

**MADRID, SPAIN**

**Eduardo Escario**  
Phone: +34 913 200 047  
email: eduardo.escario@vaneck.com

**SHANGHAI, CHINA**

**Simon Chen**  
Phone: +86 21 6289 9208  
email: simon.chen@vaneck.com

**SYDNEY, AUSTRALIA**

**Matthew McKinnon**  
Phone: +612 8038 3300  
email: mmckinnon@vaneck.com

**VanEck**™

Access the opportunities.

**VanEck Resources**