# VanEck Vectors™ ETFs N.V.

**Domiciled in the Netherlands** 

**Adjusted Annual Report 2019** 



Access the opportunities.

#### **PLEASE NOTE:**

This report is based on the audited Annual Report 2019 of VanEck Vectors™ ETFs N.V. and has been prepared for use in Switzerland only. It will be provided to investors in Switzerland only. In order to comply with the Swiss fund distribution regime, the names of all sub-funds of VanEck Vectors™ ETFs N.V. that are not registered for distribution in Switzerland have been replaced in this adjusted annual report by [Sub-fund is not registered for distribution in Switzerland]. Therefore, in this document reference is made to an adjusted annual report and/or adjusted adjusted financial statements. VanEck Vectors™ ETFs N.V. is a UCITS umbrella-fund company, domiciled in the Netherlands.

Please be aware that each time performance data are published the following applies:

- past performance is no indication of current or future performance and
- the performance data do not take account of the commissions and costs incurred on the issue and redemtion of units.

The adjusted annual report contains information relating to a period prior to the authorisation for distribution in Switzerland.

Since the approval for distribution in Switzerland on 1 October 2019, the representative in Switzerland is FIRST INDEPENDENT FUND SERVICES AG, Klausstrasse 33, CH-8008 Zurich. The prospectus, the articles of association, the Key Investor Information Document, the adjusted annual report and semi-annual report as well as a list containing all purchases and sales which have been made during the reporting period can be obtained free of charge at the Swiss Representative.

Since the approval for distribution in Switzerland on 1 October 2019, the paying agent in Switzerland is Helvetische Bank AG, Seefeldstrasse 215, CH-8008 Zurich

## Contents

| 1.      | General information  | 5   |
|---------|--|-----|
| 2.      | Profile  | 7   |
| 3.      | Performance summary  | 12  |
| 4.      | Report from the Board of Directors   | 19  |
| 5.      | Adjusted Financial Statements  | 25  |
| 5.1     | Balance sheet as of 31 December (before appropriation of the result)   | 25  |
| 5.2     | Statement of comprehensive income  | 26  |
| 5.3     | Cash flow statement  | 26  |
| 5.4     | Statement of changes in equity   | 27  |
| 5.5     | Notes  | 28  |
|         |  | 28  |
|         | nting policies  Inting policies for the balance sheet  | 30  |
|         | nting policies for the statement of comprehensive income   | 31  |
|         | nting policies for the cash flow statement   | 32  |
|         | to the balance sheet and statement of comprehensive income   | 33  |
| Other i | notes  | 40  |
| 5.6     | Adjusted financial statements as of 31 December  |     |
|         | [Sub-fund is not registered for distribution in Switzerland]   | 44  |
| 5.7     | Adjusted financial statements as of 31 December  |     |
| J.,     | [Sub-fund is not registered for distribution in Switzerland]   | 54  |
| 5.8     | Adjusted financial statements as of 31 December  |     |
| 5.6     | [Sub-fund is not registered for distribution in Switzerland]   | 64  |
|         |  | ٠.  |
| 5.9     | Adjusted financial statements as of 31 December [Sub-fund is not registered for distribution in Switzerland] | 77  |
| - 40    |  | ,,  |
| 5.10    | Adjusted financial statements as of 31 December [Sub-fund is not registered for distribution in Switzerland] | 90  |
|         |  | 90  |
| 5.11    | Adjusted financial statements as of 31 December  | 100 |
|         | VanEck Vectors™ Global Equal Weight UCITS ETF  | 103 |
| 5.12    | Adjusted financial statements as of 31 December  |     |
|         | VanEck Vectors™ Global Real Estate UCITS ETF   | 114 |
| 5.13    | Adjusted financial statements as of 31 December  |     |
|         | VanEck Vectors™ iBoxx EUR Corporates UCITS ETF   | 125 |
| 5.14    | Adjusted financial statements as of 31 December  |     |
|         | VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF   | 136 |
| 5 1 5   | Adjusted financial statements as of 31 December  |     |
| 3.13    | VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF  | 147 |
| - 46    |  | ,   |
| 5.16    | Adjusted financial statements as of 31 December  VanEck Vectors™ Sustainable World Equal Weight UCITS ETF    | 158 |
|         |  | 130 |
| 5.17    | Adjusted financial statements as of 31 December  |     |
|         | VanEck Vectors™ European Equal Weight UCITS ETF  | 169 |
| 5.18    | Adjusted financial statements as of 31 December  |     |
|         | VanEck Vectors™ Morningstar North America Equal Weight UCITS ETF   | 181 |
| 5.19    | Adjusted financial statements as of 31 December  |     |
|         | VanEck Vectors™ Morningstar Developed Markets Dividend Leaders UCITS FTF                                     | 192 |

| 6.     | Other information  | 203 |
|--------|--|-----|
| Intere | sts of the members of the Board of Directors                                   | 203 |
| Provis | ions in the articles of association concerning the appropriation of the result | 203 |
| Specia | al rights under the articles of association                                    | 203 |
| Indepe | enent auditor's report   | 204 |

## 1. General information

#### **Board of Directors and Manager**

VanEck Asset Management B.V. is the company's director according to the articles of association ('the Board of Directors') and acts as manager of the Company as referred to in section 2:65 of the Dutch Financial Supervision Act (Wft) ('the Manager'). The Board of Directors of VanEck Vectors™ ETFs N.V. are also responsible for the audit committee tasks. As per 1 November 2019 Think ETF Asset Management B.V. changed it's legal name to VanEck Asset Management B.V. Furthermore, the name of the umbrella fund company changed per 1 November 2019 from ThinkCapital ETF's N.V. to VanEck Vectors™ ETFs N.V. The Manager has its registered office in Amsterdam and holds offices at Barbara Strozzilaan 310, 1083 HN Amsterdam.

The composition of the Board of Directors is as follows:

- Mr M. Rozemuller;
- Mr G. Koning.

#### **Supervisory Board**

The supervisory board of the Manager exercises supervision on the Manager's management and on the general course of affairs at the Manager. The supervisory board is made up of:

- Mr B.J. Smith;
- Mr A.E. Philips;
- Mr T. Hunke;
- Mr J.R. Simon.

#### **Address**

Barbara Strozzilaan 310 1083 HN Amsterdam Kvk: 34359726

#### **Correspondence address**

Barbara Strozzilaan 310 1083 HN Amsterdam

Telephone: (020) 719 5100

#### Website

www.vanecketfs.nl

## Auditor

KPMG Accountants N.V. Papendorpseweg 83 3528 BJ Utrecht

### Tax adviser

Loyens & Loeff N.V. Fred Roeskestraat 100 1076 FD Amsterdam

#### Index calculation and distribution

Markit

2 More London River Side London, SE1 2AP Verenigd Koninkrijk

Solactive Germany AG Platz der Einheit 1 60327 Frankfurt am Main

Global Property Research B.V. Beethovenstraat 300

1077 WZ Amsterdam

Euronext Amsterdam N.V. Beursplein 5 1000 GD Amsterdam

Morningstar Holland B.V. De Entrée 246 1101 EE Amsterdam

## Legal adviser

Keijzer & Cie Apollolaan 171 1077 AS Amsterdam

## Paying- en ENL agent

CACEIS Bank De Entree 500 1101 EE Amsterdam

#### **Liquidity providers & Authorised Participants**

Flow Traders B.V. Jacob Bontiusplaats 9 1018 LL Amsterdam

Optiver VOF Strawinskylaan 3095 1077 ZX Amsterdam

Susquehanna International Group 401 City Avenue, Bela, CYNWYD, PA 19004 United States Ora Traders B.V. Naritaweg 127 1043 BS Amsterdam T: +31205810880

Jane Street Financial Limited Floor 30, 20 Fenchurch Street London, EC3M 3BY Verenigd Koninkrijk

#### **UCITS** depositary

KAS Trust & Depositary Services B.V. De Entree 500 1101 EE Amsterdam

#### Custodian

KAS Trust & Depositary Services B.V. De Entree 500 1101 EE Amsterdam

#### **External compliance officer**

Erwin Wellen Consultancy Korsou Konseho B.V. CoC Curação 143295

## Representative in Switzerland

First Independent Fund Services Ltd Klausstrasse 33 CH-8008 Zurich Switzerland

#### Paying agent in Switzerland

Helvetische Bank AG Seefeldstrasse 215 CH-8008 Zürich Switzerland

The prospectus, the articles of association, the Key Investor Information Document, the adjusted annual report and semiannual report as well as a list containing all purchases and sales which have been made during the reporting period can be obtained free of charge at the Swiss Representative, the website or on the premises of the office.

## 2. Profile

VanEck Vectors™ ETFs N.V. (hereafter: 'VanEck' or the 'Company') was incorporated on 2 October 2009. The Company is an open-ended investment company with variable capital under Dutch law in the sense of article 2:76a of the Dutch Civil Code. This means that the Company will in principle issue, reissue or purchase shares on request on any trading day. The Manager was granted a licence as referred to in section 2:65 Wet of het financieel toezicht (Wft) on 12 October 2009.

#### Structure

The Company has what is referred to as an umbrella structure. This entails that the ordinary shares are divided into several series of shares, each designated with a letter. Every series of shares is designated as a fund to which a portion of the Company's assets is allocated (hereafter: 'Sub-fund'). Separate records are kept for every Sub-fund so that all the income and costs attributable to a Sub-fund are reported per Sub-fund. If the Prospectus makes reference to the assets of a Sub-fund, this is defined as the Company's assets allocated to the relevant Sub-fund.

The amount to be paid up on every share in a Sub-fund and the assets attributable thereto is invested for the benefit of the relevant Sub-fund. Every Sub-fund has an individual investment policy, which means every Sub-fund has its own risk profile and pricing. Increases and decreases in the value of the portfolio of a particular Sub-fund are exclusively for the benefit of or at the expense of the holders of the shares in that Sub-fund. The specific characteristics are described in more detail in a Supplement to every Sub-fund.

Since its incorporation, the Company has had the following fourteen Sub-funds listed:

#### In 2009

- Sub-fund A: [Sub-fund is not registered for distribution in Switzerland]
- Sub-fund B: [Sub-fund is not registered for distribution in Switzerland]
- Sub-fund C: [Sub-fund is not registered for distribution in Switzerland]
- Sub-fund D: [Sub-fund is not registered for distribution in Switzerland]
- Sub-fund E: [Sub-fund is not registered for distribution in Switzerland]

#### As of 14 April 2011

- Sub-fund F: VanEck Vectors™ Global Equal Weight UCITS ETF, NL0009690221
- Sub-fund G: VanEck Vectors™ Global Real Estate UCITS ETF, NL0009690239
- Sub-fund H: VanEck Vectors™ iBoxx EUR Corporates UCITS ETF, NL0009690247
- Sub-fund I: VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF, NL0009690254

#### As of 26 November 2012

- Sub-fund J: VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF, NL0010273801

#### As of 13 May 2013

- Sub-fund K: VanEck Vectors™ Sustainable World Equal Weight UCITS ETF, NL0010408704

#### As of 1 October 2014

- Sub-fund L: VanEck Vectors™ European Equal Weight UCITS ETF, NL0010731816

#### As of 11 November 2015

- Sub-fund M: VanEck Vectors™ Morningstar North America Equal Weight UCITS ETF, NL0011376074

#### As of 23 May 2016

- Sub-fund N: VanEck Vectors™ Morningstar Developed Markets Dividend Leaders UCITS ETF, NL0011683594

#### Name change

On 1 November 2019 the name of the Company and Sub-funds were changed. Below the change per Sub-funds is disclosed:

| ISIN Code    | New ETF Name   | ETF Name till 1 November 2019                    |
|--------------|--|--|
|              |  |  |
| -            | [Sub-fund is not registered for distribution in Switzerland]             | -  |
| -            | [Sub-fund is not registered for distribution in Switzerland]             | -  |
| NL0010731816 | VanEck Vectors™ European Equal Weight UCITS ETF                          | Think European Equity UCITS ETF                  |
| NL0009690221 | VanEck Vectors™ Global Equal Weight UCITS ETF                            | Think Global Equity UCITS ETF                    |
| NL0009690239 | VanEck Vectors™ Global Real Estate UCITS ETF                             | Think Global Real Estate UCITS ETF               |
| NL0010273801 | VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF          | Think iBoxx AAA-AA Government Bond UCITS ETF     |
| NL0009690247 | VanEck Vectors™ iBoxx EUR Corporates UCITS ETF                           | Think iBoxx Corporate Bond UCITS ETF             |
| NL0009690254 | VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF           | Think iBoxx Government Bond UCITS ETF            |
| NL0011683594 | VanEck Vectors™ Morningstar Developed Markets Dividend Leaders UCITS ETF | Think Morningstar High Dividend UCITS ETF        |
| NL0011376074 | VanEck Vectors™ Morningstar North America Equal Weight UCITS ETF         | Think Morningstar North America Equity UCITS ETF |
| NL0010408704 | VanEck Vectors™ Sustainable World Equal Weight UCITS ETF                 | Think Sustainable World UCITS ETF                |
| -            | [Sub-fund is not registered for distribution in Switzerland]             | -  |
| -            | [Sub-fund is not registered for distribution in Switzerland]             | -  |
| -            | [Sub-fund is not registered for distribution in Switzerland]             | -  |
|              |  |  |

#### Issue and purchase of ordinary shares

The Company is an open-ended investment company. This means that the Board of Directors will, on request, issue shares and/or sell purchased shares at the transaction price of a share as determined at the moment of issue or sale. The transaction price corresponds to the Net Intrinsic Value of the relevant share in a specific Sub-fund. The Board of Directors reserves the right to temporarily suspend the issue or purchase of shares. Suspension can take place, for instance, in cases in which the determination of the Net Intrinsic Value can also be suspended, as further explained in section VII (determination of Net Intrinsic Value) of the Prospectus. Shares in the Company can be bought and sold on Euronext Amsterdam or other exchanges where the Sub-funds are listed, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded.

#### **UCITS**

The Company is an Undertaking for Collective Investment in Transferable Securities (UCITS). The Manager has had a licence as referred to in section 2:65 Wft since 4 March 2011. In order to obtain a licence, restrictions aimed at investor protection are imposed for the investment policy of a UCITS. The most important restrictions entail, summarised here, that the aim of a UCITS is exclusively to invest in financial instruments or other liquid financial assets with application of the principle of risk diversification. On grounds of the so-called UCITS directive, the shares of a UCITS can be relatively easily offered for sale in another member state of the European Union or a state which is not a member of the European Union but which is party to the Agreement on the European Economic Area.

#### **Investment policy**

Unlike traditional investment institutions which have an active investment policy and whereby the investment institution actively seeks out investments within its investment policy, the Company in principle has a passive investment policy whereby the assets to be allocated to a Sub-fund are invested for the benefit of the Sub-fund with the aim of following the Index or Indices which serve as the benchmark for the Sub-fund as closely as possible. This keeps management costs low and ensures that the composition of the assets of every Sub-fund is transparent.

The assets of a Sub-fund can be invested in underlying securities from various indices or combinations of indices in different asset classes, always taking into account the index or indices specified in the relevant supplement of the Prospectus and the ratios in which the Sub-fund invests in these indices. The Company can invest the assets of a Sub-fund in derivative financial investment instruments such as options, futures and credit derivatives and currency risks can be hedged. This will always be

specified in the particular Supplement. The Company will buy financial investment instruments via regulated markets anywhere in the world. The Company is not authorised to contract loans as a debtor and/or lend out Underlying Securities.

Investment policy for Series A: [Sub-fund is not registered for distribution in Switzerland]

Investment policy for Series B: [Sub-fund is not registered for distribution in Switzerland]

Investment policy for Series C: [Sub-fund is not registered for distribution in Switzerland]

Investment policy for Series D: [Sub-fund is not registered for distribution in Switzerland]

Investment policy for Series E: [Sub-fund is not registered for distribution in Switzerland]

#### Investment policy for Series F: VanEck Vectors™ Global Equal Weight UCITS ETF

The aim of the VanEck Vectors™ Global Equal Weight UCITS ETF is to follow the Solactive Global Equity Index as closely as possible.

The (general) criteria below apply to the (composition of the) Solactive Global Equity Index:

- first shares are selected with a primary stock-market listing in developed countries worldwide, as described in the 'Solactive Global Equity Index Guideline';
- exclusively ordinary and preferred shares and Depositary Receipts are eligible;
- Limited Partnerships and shares listed in Hong Kong that achieve more than 75% of their turnover outside the specified developed countries are excluded;
- exclusively shares with semi-annual average trading volume of EUR 25 million per day are eligible;
- only the most liquid listing for each company is eligible;
- the 250 largest shares are then selected based on free float market capitalisation;
- the Index is equally weighted on the reweighting date, after that the weighting can vary due to price fluctuations;
- the Index is reweighted annually on the third Tuesday of March so that the 250 shares are again equally weighted.
   Shares can also be added or removed. If this is not a Trading Day, the reweighting takes place on the next Trading Day; and
- for each geographic region, the weighting in the Index is capped at 40% at the moment of reweighting.

## Investment policy for Series G: VanEck Vectors™ Global Real Estate UCITS ETF

The aim of the VanEck Vectors™ Global Real Estate UCITS ETF is to follow the GPR Global 100 Index as closely as possible.

The (general) criteria below apply to the (composition of the) GPR Global 100 Index:

- the index is based on 100 leading property companies in the world and represents 70-80% of the worldwide (investible) property market capitalisation;
- the index consists of 40 property shares from America, 30 property shares from Asia and 30 property shares from Europe, the Middle East and Africa;
- for every region, the shares are selected on the basis of liquidity measured over the past year;
- the index uses a weighting method based on freely tradable market capitalisation;
- the index is reweighted semi-annually on the third Friday of March and September. Shares can also be added or removed with the reweighting. If this is not a Trading Day, the reweighting takes place on the next Trading Day; and
- the weighting in the index is capped at 20% per share. If just one share exceeds this 20%, the maximum for this one share can be increased to 35%.

#### Investment policy for Series H: VanEck Vectors™ iBoxx EUR Corporates UCITS ETF

The aim of the VanEck Vectors™ iBoxx EUR Corporates UCITS ETF, Sub-fund H of VanEck Vectors™ ETFs N.V., is to follow the Markit iBoxx EUR Liquid Corporates Index as closely as possible.

The (general) criteria below apply to the (composition of the) Markit iBoxx EUR Liquid Corporates Index:

- the index consists of maximum 40 corporate bonds. These must be investment grade;
- zero coupon bonds, exotic bonds and callable bonds are excluded from selection for the index. These are plain vanilla bonds:
- the minimum remaining maturity is eighteen months;
- The minimum issue is 750 million euros;
- a maximum of one bond per company is selected;
- the reweighting takes place on the last day of February, May, August and November. The costs incurred in connection with the reweighting of the VanEck Vectors™ iBoxx EUR Corporates UCITS ETF are at the expense of this Sub-fund.
- the weighting is on the basis of the outstanding amount of the bonds.

#### Investment policy for Series I: VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF

The aim of the VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF is to follow the Markit iBoxx EUR Liquid Sovereign Diversified 1-10 Index as closely as possible.

The (general) criteria below apply to the (composition of the) Markit iBoxx EUR Liquid Sovereign Diversified 1-10 Index:

- the index consists of maximum 25 European government bonds with a maturity of 1 to 10 years, listed in euros;
- the bonds have a minimum issue of 2 billion;
- at the moment of selection and reweighting, the bonds have a minimum remaining maturity of 18 months;
- the weighting is on the basis of the outstanding amount of the bonds.
- the government bonds must pay a fixed coupon, 'plain vanilla bonds';
- the number of bonds per country is capped at 4;
- the weight per country in the Index is maximum 20%;
- the reweighting takes place on the last day of January, April, July and October. The costs incurred in connection with the reweighting of the VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF are at the expense of this Sub-fund.

#### Investment policy for Series J: VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF

The aim of the VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF is to follow the Markit iBoxx EUR Liquid Sovereigns Capped AAA-AA 1-5 Index as closely as possible.

The (general) criteria below apply to the (composition of the) Markit iBoxx EUR Liquid Sovereigns Capped AAA-AA 1-5 Index:

- the index consists of maximum 15 European government bonds with a maturity of 1.25 to 5.5 years, listed in euros;
- the bonds have a minimum issue of 2 billion;
- the bonds have a minimum rating of AA;
- at the moment of selection and reweighting, the bonds have a minimum remaining maturity of 18 months;
- the weighting is on the basis of the outstanding amount of the bonds.
- the government bonds must pay a fixed coupon, 'plain vanilla bonds';
- the number of bonds per country is capped at 3;
- the weight per country in the Index is maximum 30%;
- the reweighting takes place on the last day of February, May, August and November. The costs incurred in connection with the reweighting of the VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF are at the expense of this Sub-fund.

## Investment policy for Series K: VanEck Vectors™ Sustainable World Equal Weight UCITS ETF

The aim of the VanEck Vectors™ Sustainable World Equal Weight UCITS ETF is to follow the Solactive Sustainable World Equity Index as closely as possible.

The (general) criteria below apply to the (composition of the) Solactive Sustainable World Equity Index:

- first shares are selected with a primary stock-market listing in developed countries worldwide, as described in the 'Solactive Sustainable World Equity Index Guideline';
- exclusively ordinary and preferred shares and Depositary Receipts are eligible;
- Limited Partnerships and shares listed in Hong Kong that achieve more than 75% of their turnover outside the specified developed countries are excluded;
- exclusively shares with semi-annual average trading volume of EUR 25 million per day are eligible;
- only the most liquid listing for each company is eligible;
- VigeoEIRIS tests the universe for a number of sustainability criteria, the shares that do not satisfy the criteria are removed from the universe;
- the 250 largest shares are then selected based on free float market capitalisation;
- the Index is equally weighted on the reweighting date, after that the weighting can vary due to price fluctuations;
- the Index is reweighted annually on the fourth Tuesday of March so that the 250 shares are again equally weighted.
   Shares can also be added or removed. If this is not a Trading Day, the reweighting takes place on the next Trading Day; and
- for each geographic region, the weighting in the Index is capped at 40% at the moment of reweighting.

#### Investment policy for Series L: VanEck Vectors™ European Equal Weight UCITS ETF

The aim of the VanEck Vectors™ European Equal Weight UCITS ETF is to follow the Solactive European Equity Index as closely as possible.

The (general) criteria below apply to the (composition of the) Solactive European Equity Index:

- first shares are selected with a primary stock-market listing in developed European countries, as described in the 'Solactive European Equity Index Guideline';
- exclusively ordinary and preferred shares and Depositary Receipts are eligible;
- Limited Partnerships are excluded;
- exclusively shares with semi-annual average trading volume of EUR 10 million per day are eligible;
- only the most liquid listing for each company is eligible;
- the 100 biggest shares are then selected based on free float market capitalisation;
- the index is equally weighted on the reweighting date, after that the weighting can vary due to price fluctuations;
- the index is reweighted annually on the third Tuesday of March so that the 100 shares are again equally weighted.
   Shares can also be added or removed. If this is not a Trading Day, the reweighting takes place on the next Trading Day; and
- for each country, the weighting in the index is capped at 20% at the moment of reweighting.

#### Investment policy for Series M: VanEck Vectors™ Morningstar North America Equal Weight UCITS ETF

The aim of the VanEck Vectors™ Morningstar North America Equal Weight UCITS ETF is to follow the Morningstar® North America Equal Weight 100 Index as closely as possible.

The (general) criteria below apply to the (composition of the) Morningstar North America Equal Weight 100 Index:

- the universe is determined based on the Morningstar® Developed Americas Index;
- the 100 largest shares are selected from this based on free float market capitalisation;
- the index is equally weighted on the reweighting date, after that the weighting can vary due to price fluctuations;
- the index is reweighted annually on the third Friday of June so that the 100 shares are again equally weighted. Shares
  can also be added or removed. If this is not a Trading Day, the reweighting takes place on the next Trading Day; and
- the 100 largest shares are determined on the last trading day in May.

## Investment policy for Series N: VanEck Vectors™ Morningstar Developed Markets Dividend Leaders UCITS ETF

The aim of the VanEck Vectors™ Morningstar Developed Markets Dividend Leaders UCITS ETF is to follow the Morningstar® Developed Markets Large Cap Dividend Leaders Index as closely as possible.

The (general) criteria below apply to the (composition of the) Morningstar Developed Markets Large Cap Dividend Leaders Index:

- the universe is determined based on the Morningstar® Global Markets ex-US Index and Morningstar® US Market Index:
- companies are eligible for inclusion in the index if various criteria based on (historical) Dividend distributions are met;
- from these, the 100 shares with the highest dividend yield are selected;
- on the reweighting date, the index is weighted based on the total dividend made available. The available dividend is calculated by multiplying the freely tradable outstanding shares by the last annual dividend. After that the weighting can vary due to price fluctuations;
- the weighting in the index is capped at 40% per sector. In addition to this, the maximum weighting per share is 5%;
- the index is reweighted semi-annually on the third Friday of June and December. Shares can also be added or removed; and
- the 100 largest shares are determined on the basis of dividend yield on the last trading day in May and November.

#### **Fiscal status**

The Company is a public company with registered office in Amsterdam, incorporated under Dutch law. The Company opts for the status of fiscal investment institution (FII) as referred to in section 28 of the Corporation Tax Act 1969. An FII is subject to a 0% rate for the levy of corporation tax if certain conditions are satisfied.

#### **Dividend tax**

The Company will in principle have to withhold 15% dividend tax on dividends it pays out. This dividend tax is not at the Company's expense, but at the expense of the Company's shareholders. When paying the withheld dividend tax to the tax and customs administration, the Sub-fund may deduct an amount in connection with the Dutch and foreign source taxation withheld on dividends and interest income received by it ('deduction').

# 3. Performance summary

Series A: [Sub-fund is not registered for distribution in Switzerland]

| (amounts x € 1)                       | 2019        | 2018        | 2017        | 2016        | 2015        |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Summary per share <sup>1</sup>        |             |             |             |             |             |
| Changes in the value of investments   | 12.58       | (5.64)      | 6.19        | 4.58        | 1.30        |
| Direct returns                        | 2.13        | 1.85        | 1.78        | 1.68        | 1.31        |
| Total operating income                | 14.71       | (3.79)      | 7.97        | 6.26        | 2.61        |
| Management costs and interest charges | (0.17)      | (0.16)      | (0.16)      | (0.13)      | (0.14)      |
| Other expenses                        | (0.00)      | (0.00)      | (0.00)      | (0.00)      | (0.00)      |
| Total operating expenses              | (0.17)      | (0.16)      | (0.16)      | (0.13)      | (0.14)      |
| Fund assets                           | 168,880,202 | 180,481,634 | 164,663,854 | 147,596,282 | 156,158,414 |
| Number of outstanding shares          | 2,795,000   | 3,695,000   | 3,020,000   | 3,045,000   | 3,520,000   |
| Dividend distribution                 | 1.96        | 1.65        | 1.66        | 1.59        | 1.13        |
| Intrinsic value per share             | 60.42       | 48.84       | 54.52       | 48.47       | 44.36       |
| Yield                                 | 28.03%      | (7.68%)     | 16.05%      | 13.24%      | 7.05%       |
| Benchmark yield                       | 28.52%      | (7.36%)     | 16.52%      | 13.59%      | 7.36%       |

Series B: [Sub-fund is not registered for distribution in Switzerland]

| (amounts x € 1)                       | 2019       | 2018       | 2017       | 2016       | 2015       |
|---------------------------------------|------------|------------|------------|------------|------------|
| Summary per share                     |            |            |            |            |            |
| Changes in the value of investments   | 29.24      | (17.66)    | 14.48      | (1.29)     | 5.02       |
| Direct returns                        | 2.13       | 2.56       | 1.97       | 1.62       | 1.54       |
| Total operating income                | 31.37      | (15.10)    | 16.45      | 0.32       | 6.56       |
| Management costs and interest charges | (0.28)     | (0.27)     | (0.28)     | (0.23)     | (0.25)     |
| Other expenses                        | (0.00)     | (0.00)     | (0.00)     | (0.00)     | (0.00)     |
| Total operating expenses              | (0.28)     | (0.27)     | (0.28)     | (0.23)     | (0.25)     |
| Fund assets                           | 23,561,769 | 30,360,202 | 36,607,043 | 20,557,740 | 23,354,576 |
| Number of outstanding shares          | 261,000    | 465,000    | 440,000    | 300,000    | 335,000    |
| Dividend distribution                 | 2.18       | 2.22       | 1.75       | 1.39       | 1.20       |
| Intrinsic value per share             | 90.27      | 65.29      | 83.20      | 68.53      | 69.72      |
| Yield                                 | 42.07%     | (19.23%)   | 24.06%     | 0.45%      | 11.48%     |
| Benchmark yield                       | 42.61%     | (18.96%)   | 24.71%     | 0.84%      | 11.98%     |

12

 $<sup>^{\</sup>scriptsize 1}$  The summary per share is calculated by dividing the result by average number of shares.

Series C: [Sub-fund is not registered for distribution in Switzerland]

| (amounts x € 1)                       | 2019       | 2018      | 2017      | 2016      | 2015      |
|---------------------------------------|------------|-----------|-----------|-----------|-----------|
|                                       |            |           |           |           |           |
| Summary per share                     |            |           |           |           |           |
| Changes in the value of investments   | 4.79       | (1.91)    | (0.11)    | 1.53      | 0.96      |
| Direct returns                        | 1.08       | 1.19      | 1.37      | 1.20      | 1.75      |
| Total operating income                | 5.87       | (0.72)    | 1.25      | 2.73      | 2.71      |
| Management costs and interest charges | (0.16)     | (0.16)    | (0.06)    | (0.06)    | (0.17)    |
| Other expenses                        | (0.02)     | (0.02)    | (0.00)    | (0.00)    | (0.00)    |
| Total operating expenses              | (0.18)     | (0.18)    | (0.06)    | (0.06)    | (0.17)    |
| Fund assets                           | 13,186,573 | 8,233,435 | 8,331,737 | 6,676,370 | 2,180,893 |
| Number of outstanding shares          | 223,000    | 153,000   | 150,000   | 120,000   | 40,000    |
| Dividend distribution                 | 0.84       | 0.82      | 1.27      | 1.25      | 1.75      |
| Intrinsic value per share             | 59.13      | 53.81     | 55.54     | 55.64     | 54.52     |
| Yield                                 | 11.48%     | (1.65%)   | 2.13%     | 4.39%     | 5.59%     |
| Benchmark yield                       | 12.19%     | (1.30%)   | 2.57%     | 4.74%     | 3.55%     |

Series D: [Sub-fund is not registered for distribution in Switzerland]

| (amounts x € 1)                       | 2019       | 2018       | 2017       | 2016      | 2015      |
|---------------------------------------|------------|------------|------------|-----------|-----------|
| Commence                              |            |            |            |           |           |
| Summary per share                     | 7.00       | (2.00)     | 0.04       | 2.46      | 2.42      |
| Changes in the value of investments   | 7.29       | (2.88)     | 0.04       | 2.46      | 2.13      |
| Direct returns                        | 1.36       | 1.45       | 1.55       | 1.40      | 1.94      |
| Total operating income                | 8.65       | (1.43)     | 1.59       | 3.86      | 4.07      |
| Management costs and interest charges | (0.19)     | (0.18)     | (0.06)     | (0.06)    | (0.17)    |
| Other expenses                        | (0.01)     | (0.02)     | (0.00)     | (0.00)    | (0.00)    |
| Total operating expenses              | (0.20)     | (0.20)     | (0.06)     | (0.00)    | (0.17)    |
| Fund assets                           | 23,249,132 | 16,357,155 | 16,046,579 | 9,471,563 | 4,619,300 |
| Number of outstanding shares          | 361,000    | 288,000    | 270,000    | 160,000   | 80,000    |
| Dividend distribution                 | 1.18       | 1.05       | 1.43       | 1.35      | 1.95      |
| Intrinsic value per share             | 64.40      | 56.80      | 59.43      | 59.20     | 57.74     |
| Yield                                 | 15.54%     | (2.71%)    | 2.83%      | 4.94%     | 7.99%     |
| Benchmark yield                       | 16.29%     | (2.34%)    | 3.30%      | 5.36%     | 6.06%     |

Series E: [Sub-fund is not registered for distribution in Switzerland]

| (amounts x € 1)                       | 2019       | 2018       | 2017       | 2016      | 2015      |
|---------------------------------------|------------|------------|------------|-----------|-----------|
| 6                                     |            |            |            |           |           |
| Summary per share                     |            |            |            |           |           |
| Changes in the value of investments   | 10.03      | (4.19)     | 0.88       | 3.30      | 3.79      |
| Direct returns                        | 1.66       | 1.67       | 1.55       | 1.42      | 2.12      |
| Total operating income                | 11.69      | (2.52)     | 2.43       | 4.73      | 5.91      |
| Management costs and interest charges | (0.21)     | (0.20)     | (0.06)     | (0.06)    | (0.18)    |
| Other expenses                        | (0.02)     | (0.02)     | (0.00)     | (0.00)    | (0.00)    |
| Total operating expenses              | (0.23)     | (0.22)     | (0.06)     | (0.06)    | (0.18)    |
| Fund assets                           | 14,309,772 | 11,017,282 | 11,161,083 | 7,324,022 | 4,713,321 |
| Number of outstanding shares          | 210,000    | 190,000    | 180,000    | 120,000   | 80,000    |
| Dividend distribution                 | 1.42       | 1.47       | 1.47       | 1.29      | 2.15      |
| Intrinsic value per share             | 68.14      | 57.99      | 62.01      | 61.03     | 58.92     |
| Yield                                 | 20.08%     | (4.21%)    | 4.02%      | 5.91%     | 10.29%    |
| Benchmark yield                       | 20.77%     | (3.70%)    | 4.54%      | 6.41%     | 8.24%     |

Series F: VanEck Vectors™ Global Equal Weight UCITS ETF

| (amounts x € 1)                       | 2019          | 2018        | 2017        | 2016        | 2015        |
|---------------------------------------|---------------|-------------|-------------|-------------|-------------|
| Summary per share                     |               |             |             |             |             |
| Changes in the value of investments   | 8.97          | (3.68)      | 1.73        | 2.74        | 2.08        |
| Direct returns                        | 1.35          | 1.17        | 1.07        | 1.00        | 0.94        |
| Total operating income                | 10.32         | (2.52)      | 2.81        | 3.75        | 3.02        |
| Management costs and interest charges | (0.07)        | (0.07)      | (0.07)      | (0.07)      | (0.07)      |
| Other expenses                        | (0.00)        | (0.00)      | (0.00)      | (0.00)      | (0.00)      |
| Total operating expenses              | (0.07)        | (0.07)      | (0.07)      | (0.07)      | (0.07)      |
| Fund assets                           | 1,001,210,520 | 789,253,895 | 629,269,566 | 522,405,425 | 375,790,127 |
| Number of outstanding shares          | 21,911,190    | 21,481,190  | 15,806,190  | 13,750,000  | 10,450,000  |
| Dividend distribution                 | 1.24          | 1.06        | 0.93        | 0.88        | 0.81        |
| Intrinsic value per share             | 45.67         | 36.74       | 39.81       | 37.99       | 35.96       |
| Yield                                 | 27.96%        | (5.22%)     | 7.28%       | 8.34%       | 11.09%      |
| Benchmark yield                       | 28.23%        | (5.13%)     | 7.51%       | 8.80%       | 11.98%      |

Series G: VanEck Vectors  $^{™}$  Global Real Estate UCITS ETF

| (amounts x € 1)                       | 2019        | 2018        | 2017        | 2016        | 2015        |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Summary per share                     |             |             |             |             |             |
| Changes in the value of investments   | 6.30        | (1.60)      | (2.64)      | (1.53)      | 3.13        |
| Direct returns                        | 1.54        | 1.72        | 1.36        | 1.39        | 1.23        |
| Total operating income                | 7.84        | 0.12        | (1.28)      | (0.15)      | 4.36        |
| Management costs and interest charges | (0.10)      | (0.09)      | (0.10)      | (0.10)      | (0.10)      |
| Other expenses                        | (0.00)      | (0.00)      | (0.00)      | (0.00)      | (0.00)      |
| Total operating expenses              | (0.10)      | (0.09)      | (0.10)      | (0.10)      | (0.10)      |
| Fund assets                           | 243,892,660 | 188,119,771 | 186,526,348 | 163,190,565 | 117,784,531 |
| Number of outstanding shares          | 5,835,404   | 5,335,404   | 5,085,404   | 4,150,000   | 2,900,000   |
| Dividend distribution                 | 1.38        | 1.52        | 1.16        | 1.23        | 1.04        |
| Intrinsic value per share             | 41.79       | 35.26       | 36.68       | 39.32       | 40.62       |
| Yield                                 | 22.59%      | 0.22%       | (3.80%)     | (0.14%)     | 14.96%      |
| Benchmark yield                       | 22.96%      | 0.62%       | (3.46%)     | 0.24%       | 15.16%      |

Series H: VanEck Vectors™ iBoxx EUR Corporates UCITS ETF

| (amounts x € 1)                       | 2019       | 2018       | 2017       | 2016       | 2015        |
|---------------------------------------|------------|------------|------------|------------|-------------|
| Summary per share                     |            |            |            |            |             |
| Changes in the value of investments   | 1.02       | (0.38)     | (0.10)     | 0.73       | (0.30)      |
| Direct returns                        | 0.24       | 0.23       | 0.26       | 0.31       | 0.37        |
| Total operating income                | 1.26       | (0.15)     | 0.16       | 1.04       | 0.07        |
| Management costs and interest charges | (0.03)     | (0.03)     | (0.03)     | (0.03)     | (0.03)      |
| Other expenses                        | (0.00)     | (0.00)     | (0.00)     | (0.00)     | (0.00)      |
| Total operating expenses              | (0.03)     | (0.03)     | (0.03)     | (0.03)     | (0.03)      |
| Fund assets                           | 37,022,977 | 70,400,448 | 42,819,698 | 98,131,914 | 175,615,374 |
| Number of outstanding shares          | 1,978,390  | 3,978,390  | 2,363,390  | 5,340,000  | 9,755,000   |
| Dividend distribution                 | 0.20       | 0.22       | 0.48       | 0.34       | 0.33        |
| Intrinsic value per share             | 18.71      | 17.70      | 18.12      | 18.38      | 18.00       |
| Yield                                 | 6.90%      | (1.11%)    | 1.22%      | 3.97%      | (0.33%)     |
| Benchmark yield                       | 7.06%      | (0.99%)    | 1.53%      | 4.13%      | (0.39%)     |

Series I: VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF

| (amounts x € 1)                       | 2019       | 2018        | 2017       | 2016        | 2015        |
|---------------------------------------|------------|-------------|------------|-------------|-------------|
| Commence                              |            |             |            |             |             |
| Summary per share                     |            |             |            |             |             |
| Changes in the value of investments   | 0.67       | 0.57        | (0.40)     | 0.47        | 0.46        |
| Direct returns                        | 0.13       | 0.14        | 0.21       | 0.26        | 0.32        |
| Total operating income                | 0.80       | 0.71        | (0.18)     | 0.73        | 0.79        |
| Management costs and interest charges | (0.02)     | (0.02)      | (0.02)     | (0.02)      | (0.02)      |
| Other expenses                        | (0.00)     | (0.00)      | (0.00)     | (0.00)      | (0.00)      |
| Total operating expenses              | (0.02)     | (0.02)      | (0.02)     | (0.02)      | (0.02)      |
| Fund assets                           | 32,944,262 | 136,685,704 | 53,970,885 | 215,429,045 | 296,682,928 |
| Number of outstanding shares          | 2,291,537  | 9,961,537   | 3,916,537  | 15,385,000  | 21,325,000  |
| Dividend distribution                 | 0.05       | 0.20        | 0.27       | 0.31        | 0.25        |
| Intrinsic value per share             | 14.38      | 13.72       | 13.78      | 14.00       | 13.91       |
| Yield                                 | 5.14%      | 1.04%       | 0.35%      | 2.87%       | 1.36%       |
| Benchmark yield                       | 5.24%      | 1.17%       | 0.52%      | 3.05%       | 1.40%       |

Series J: VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF

| (amounts x € 1)                       | 2019        | 2018        | 2017        | 2016        | 2015        |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Summary per share                     |             |             |             |             |             |
| Changes in the value of investments   | (0.58)      | (0.58)      | (0.88)      | (0.29)      | (0.53)      |
| Direct returns                        | 0.56        | 0.62        | 0.68        | 0.69        | 0.73        |
| Total operating income                | (0.02)      | 0.04        | (0.20)      | 0.40        | 0.20        |
| Management costs and interest charges | (0.03)      | (0.03)      | (0.04)      | (0.04)      | (0.04)      |
| Other expenses                        | (0.00)      | (0.00)      | (0.00)      | (0.00)      | (0.00)      |
| Total operating expenses              | (0.03)      | (0.03)      | (0.04)      | (0.04)      | (0.04)      |
| Fund assets                           | 154,888,114 | 170,985,495 | 170,976,014 | 290,724,783 | 334,940,323 |
| Number of outstanding shares          | 7,221,000   | 7,761,000   | 7,506,000   | 12,280,000  | 13,870,000  |
| Dividend distribution                 | 0.54        | 0.74        | 0.70        | 0.77        | 0.69        |
| Intrinsic value per share             | 21.45       | 22.03       | 22.78       | 23.67       | 24.15       |
| Yield                                 | (0.20%)     | (0.02%)     | (0.84%)     | 1.19%       | 0.44%       |
| Benchmark yield                       | (0.08%)     | 0.13%       | (0.69%)     | 1.24%       | 0.67%       |

Series K:  $VanEck\ Vectors^{\mathsf{TM}}\ Sustainable\ World\ Equal\ Weight\ UCITS\ ETF$ 

| (amounts x € 1)                       | 2019        | 2018        | 2017        | 2016        | 2015       |
|---------------------------------------|-------------|-------------|-------------|-------------|------------|
|                                       |             |             |             |             |            |
| Summary per share                     |             |             |             |             |            |
| Changes in the value of investments   | 17.71       | (9.64)      | 4.89        | 5.66        | 3.51       |
| Direct returns                        | 2.35        | 2.04        | 1.97        | 1.71        | 1.67       |
| Total operating income                | 20.06       | (7.59)      | 6.86        | 7.37        | 5.19       |
| Management costs and interest charges | (0.26)      | (0.25)      | (0.24)      | (0.21)      | (0.22)     |
| Other expenses                        | (0.00)      | (0.00)      | (0.00)      | (0.00)      | (0.00)     |
| Total operating expenses              | (0.26)      | (0.25)      | (0.24)      | (0.21)      | (0.22)     |
| Fund assets                           | 329,858,566 | 128,461,020 | 120,522,238 | 120,881,550 | 90,359,978 |
| Number of outstanding shares          | 3,570,000   | 1,725,000   | 1,500,000   | 1,600,000   | 1,275,000  |
| Dividend distribution                 | 2.15        | 1.83        | 1.68        | 1.40        | 1.33       |
| Intrinsic value per share             | 92.36       | 74.47       | 80.35       | 75.55       | 70.87      |
| Yield                                 | 27.16%      | (5.20%)     | 8.64%       | 8.81%       | 10.00%     |
| Benchmark yield                       | 27.64%      | (4.91%)     | 8.98%       | 9.43%       | 10.51%     |

Series L: VanEck Vectors™ European Equal Weight UCITS ETF

| (amounts x € 1)                       | 2019       | 2018       | 2017       | 2016       | 2015       |
|---------------------------------------|------------|------------|------------|------------|------------|
| Summary per share                     |            |            |            |            |            |
| Changes in the value of investments   | 10.10      | (7.46)     | 3.37       | 0.40       | (1.68)     |
| Direct returns                        | 2.38       | 1.94       | 1.78       | 1.79       | 1.60       |
| Total operating income                | 12.48      | (5.52)     | 5.15       | 2.19       | (0.08)     |
| Management costs and interest charges | (0.11)     | (0.12)     | (0.11)     | (0.10)     | (0.11)     |
| Other expenses                        | (0.00)     | (0.00)     | (0.00)     | (0.00)     | (0.00)     |
| Total operating expenses              | (0.11)     | (0.12)     | (0.11)     | (0.10)     | (0.11)     |
| Fund assets                           | 43,302,944 | 43,655,882 | 44,625,021 | 38,462,052 | 38,849,650 |
| Number of outstanding shares          | 730,000    | 885,000    | 790,000    | 730,000    | 745,000    |
| Dividend distribution                 | 2.19       | 1.82       | 1.35       | 1.65       | 1.32       |
| Intrinsic value per share             | 59.17      | 49.33      | 56.49      | 52.69      | 52.15      |
| Yield (%)                             | 24.76%     | (9.73%)    | 9.81%      | 4.56%      | 8.70%      |
| Benchmark yield (%)                   | 25.05%     | (9.62%)    | 10.14%     | 4.90%      | 8.94%      |

Series M:  $VanEck\ Vectors^{\intercal M}\ Morningstar\ North\ America\ Equal\ Weight\ UCITS\ ETF$ 

| (amounts x € 1)                       | 2019      | 2018      | 2017      |           | 11 November<br>through<br>31 December<br>2015 |
|---------------------------------------|-----------|-----------|-----------|-----------|---|
|                                       |           |           |           |           |   |
| Summary per share                     |           |           |           |           |   |
| Changes in the value of investments   | 8.04      | (0.35)    | 0.86      | 2.69      | (0.74)  |
| Direct returns                        | 0.71      | 0.64      | 0.59      | 0.56      | 0.07  |
| Total operating income                | 8.75      | 0.29      | 1.45      | 3.24      | (0.66)  |
| Management costs and interest charges | (0.07)    | (0.06)    | (0.06)    | (0.05)    | (0.00)  |
| Other expenses                        | (0.01)    | (0.01)    | (0.00)    | (0.00)    | (0.00)  |
| Total operating expenses              | (0.08)    | (0.07)    | (0.06)    | (0.05)    | (0.00)  |
| Fund assets                           | 6,276,624 | 4,870,414 | 4,926,790 | 3,383,412 | 2,439,424                                     |
| Number of outstanding shares          | 175,255   | 175,255   | 175,255   | 125,000   | 100,000                                       |
| Dividend distribution                 | 0.65      | 0.54      | 0.55      | 0.53      | -   |
| Intrinsic value per share             | 35.81     | 27.79     | 28.11     | 27.07     | 24.39   |
| Yield (%)                             | 31.39%    | 0.69%     | 5.93%     | 13.32%    | (2.64%)                                       |
| Benchmark yield (%)                   | 31.86%    | 0.97%     | 6.26%     | 13.80%    | (2.64%)                                       |

Series N: VanEck Vectors™ Morningstar Developed Markets Dividend Leaders UCITS ETF

|                                       |            |            |            | 20 May<br>through<br>31 December |
|---------------------------------------|------------|------------|------------|----------------------------------|
| (amounts x € 1)                       | 2019       | 2018       | 2017       | 2016                             |
| Summary per share                     |            |            |            |                                  |
| Changes in the value of investments   | 4.26       | (3.20)     | (0.26)     | 4.46                             |
| Direct returns                        | 1.46       | 1.28       | 1.24       | 0.41                             |
| Total operating income                | 5.72       | 1.92       | 0.98       | 4.87                             |
| Management costs and interest charges | (0.11)     | (0.11)     | (0.11)     | (0.06)                           |
| Other expenses                        | (0.00)     | (0.00)     | (0.00)     | (0.01)                           |
| Total operating expenses              | (0.11)     | (0.11)     | (0.11)     | (0.07)                           |
| Fund assets                           | 33,973,289 | 22,707,610 | 18,569,347 | 11,503,941                       |
| Number of outstanding shares          | 1,150,000  | 900,000    | 650,000    | 400,000                          |
| Dividend distribution                 | 1.29       | 1.25       | 1.13       | 0.32                             |
| Intrinsic value per share             | 29.54      | 25.23      | 28.57      | 28.76                            |
| Yield (%)                             | 22.48%     | (7.53%)    | 3.31%      | 16.50%                           |
| Benchmark yield (%)                   | 23.22%     | (7.13%)    | 3.85%      | 17.20%                           |

# 4. Report from the Board of Directors

#### Report 2019

2019 marked the tenth year of ThinkCapital ETF's N.V.'s which was renamed on November 1st 2019 to VanEck Vectors™ ETFs N.V. (the ETFs or Sub-funds) existence since the listing of the first ETFs on 14 December 2009.

The total fund assets under management increased in 2019 from EUR 1,800 million on 31 December 2018 to EUR 2,126 million on 31 December 2019, an increase of almost 20%. These developments occurred in differing degrees at the various ETFs. The equity ETFs in particular showed growth, but the assets in fixed income ETFs decreased. The assets under management totalled EUR 2,107 million at the beginning of April 2020.

Furthermore, the ETFs have been registered for distribution in several countries and listed at certain stock exchanges. Apart from our full ETF range that is listed at Euronext Amsterdam (primary listing) and Euronext Brussels, nine (9) out of fourteen (14) ETFs are also listed at the Deutsche Börse, London Stock Exchange, Borsa Italiana and the Swiss Stock Exchange.

#### Renaming to VanEck

On Friday 19 January 2018 the acquisition of Think ETF Asset Management B.V. by VanEck was made public. VanEck acquired all shares of BinckBank N.V. and Flow Traders B.V. and also large part of the shares held by the founders. The deal was closed on Friday 29 June 2018. Think ETF Asset Management B.V. has been renamed on November 1st 2019 to VanEck Asset Management B.V. In 2018 we only added the VanEck name to the Think brand, but on November 1st 2019 we've renamed the legal entities and the funds and converted everything to the VanEck brand. This process has been smooth and without issues.

#### **Financial information**

The Sub-funds have the objective of following their benchmark, in other words the selected index, as closely as possible. The degree to which they succeed at this is shown by the Tracking Difference and Tracking Error, which is why the emphasis is on these. The financial development of the Sub-funds represents the price developments in the indices followed; the manager has no influence on these price developments. For the financial details of the various Sub-funds, see the adjusted financial statements of the different Sub-funds.

The Tracking Difference (T.D.) is the difference in yield between the product and a particular benchmark. The benchmark is often an index. It could be a well-known stock market index, or a customised index. It is important in this context whether the benchmark is a price index or a gross total return index.

In addition to the Tracking Difference, the Tracking Error is relevant as well. The following definition applies for the Tracking Error (T.E.). Tracking Error = Annual volatility of the monthly tracking differences,  $T.E. = \sqrt{\frac{\sum_{i}^{n}(p_{i}-b_{i})^{2}}{n-1}}$  whereby p is the fund yield and b the index yield.

The key reasons behind the differences between the product yield and benchmark yield are, successively, the management fee, the cash drag, the dividend tax drag and pricing differences (for bond ETFs).

The term cash drag stands for the fact that the dividends and coupon payments received are held in the fund as cash and are not reinvested, therefore. The term dividend tax drag means that the claim for a refund of the withheld dividend tax only becomes visible after the fund pays dividend.

The Tracking Differences and Tracking Errors of the VanEck Vectors UCITS ETFs are set out below.

| Series  | Benchmark                                | Tracking<br>Difference | Tracking<br>Error |
|---|--|------------------------|-------------------|
| Series A – [Sub-fund is not registered for distribution in Switzerland]   |  | (0.49%)                | 0.35%             |
| Series B – [Sub-fund is not registered for distribution in Switzerland]   |  | (0.54%)                | 0.33%             |
| Series C – [Sub-fund is not registered for distribution in Switzerland]   |  | (0.70%)                | 0.19%             |
| Series D – [Sub-fund is not registered for distribution in Switzerland]   |  | (0.75%)                | 0.22%             |
| Series E – [Sub-fund is not registered for distribution in Switzerland]   |  | (0.69%)                | 0.24%             |
| Series F – VanEck Vectors™ Global Equal Weight UCITS ETF                  | Solactive Global Equity Index            | (0.27%)                | 0.13%             |
| Series G – VanEck Vectors™ Global Real Estate UCITS ETF                   | GPR Index Total Return (gross)           | (0.37%)                | 0.25%             |
| Series H – VanEck Vectors™ iBoxx EUR Corporates UCITS ETF                 | iBoxx Corp Index Total Return (gross)    | (0.16%)                | 0.08%             |
| Series I – VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF | iBoxx Sov. Index Total Return (gross)    | (0.10%)                | 0.05%             |
| Series J – VanEck Vectors™ iBoxx EUR Sovereign Capped                     | Markit iBoxx EUR Liquid Sovereign        |                        |                   |
| AAA-AA 1-5 UCITS ETF  | Capped AAA-AA 1-5 Index (gross)          | (0.12%)                | 0.04%             |
| Series K: VanEck Vectors™ Sustainable World Equal Weight UCITS ETF        | Solactive Sustainable World Equity Index | (0.48%)                | 0.16%             |
| Series L: VanEck Vectors™ European Equal Weight UCITS ETF                 | Solactive European Equity Index          | (0.30%)                | 0.24%             |
| Series M: VanEck Vectors™ Morningstar North America Equal                 | MorningstarNorth America 100 Equal       |                        |                   |
| Weight UCITS ETF  | Weight Index (gross)                     | (0.47%)                | 0.15%             |
| Series N: VanEck Vectors™ Morningstar Developed Markets                   | Morningstar Developed Markets Large Cap  |                        |                   |
| Dividend Leaders UCITS ETF  | Dividend Leaders Index (gross)           | (0.75%)                | 0.18%             |

Tracking Difference= yield VanEck Vectors UCITS ETF (including dividend) – yield gross total return benchmark (including dividend).

Tracking error= The standard deviation from the difference between the price development of the VanEck Vectors UCITS ETF and the relevant benchmark.

## Dividend distributions during the periode

Dividend was paid out on virtually all ETFs in March, June, September and December. The Board of Directors intends to pay out dividend quarterly if dividend was received in the particular fund. This is related to the obligation to distribute profits. On grounds of the tax status as Fiscal Investment Institution, VanEck is required to pass on the direct profits to the shareholders.

#### **Remuneration policy**

The remuneration policy is in line with the manager's strategy and the objective and investment policy of VanEck. In 2019 the members of the Board of Directors and the other staff of the asset manager received a retention bonus and a variable remuneration next to the fixed remuneration. The retention bonus includes a share component and also a deferred component. Variable remuneration is also deferred. The retention bonus and the variable remuneration are paid out as follows:

- 40% directly
- 20% after 1 year
- 20% after 2 years
- Remaining 20% after 3 years

The remuneration for the 2019 financial year is as follows:

| (amounts x € 1)                                  | Number | Fixed              | Variable           | 2019                   |
|--|--------|--------------------|--------------------|------------------------|
| Board of Directors<br>Non-identified staff (FTE) | 2<br>9 | 684,190<br>714,099 | 420,000<br>468,457 | 1,104,190<br>1,182,556 |
| Total  | 11     | 1,398,289          | 888,457            | 2,286,746              |

The amounts above are gross amounts. Retention bonus is included under the variable amounts.

## **Risk management**

VanEck's objective is to have its ETFs follow an index as closely as possible, both as it goes up and as it goes down. This brings the investment risks of the ETFs entirely in line with the investment risks of the particular reference indices. The risk that prices can decrease is not hedged therefore. The ETFs are subject to operational risks, however. The way in which VanEck offsets these operational risks as much as possible is discussed in more detail below.

VanEck owns all the underlying securities for the benefit of the ETFs. Therefore, no use is made of synthetic replication. The underlying securities are held in custody by CACEIS Bank. VanEck consciously opts not to lend out these underlying securities; this prevents counterparty risk from arising. Under the Securities (Bank Giro Transactions) Act (Wge), the assets of the funds is legally separate from CACEIS Bank. Any bankruptcy on the part of CACEIS Bank would not affect the assets of the VanEck.

Most processes and procedures are outsourced. VanEck closely monitors these processes and procedures via an ISAE3402 report. We can identify the following operational risks:

#### Creation/redemption

The issuing of new shares and/or redemption of shares issued earlier. The shares are delivered on the basis of DVP, delivery versus payment, with the counterparty being an Authorised Participant (AP) or a broker. In the creation process, the ETFs are delivered and the basket of shares reflecting the percentages in the index or indices is received. The opposite takes place for a redemption. Both VanEck and the AP check that the composition is correct - it is in the interest of both parties that the composition be correct, after all.

#### Reweighting

As soon as an index is reweighted, VanEck takes the necessary action to reweight the ETFs as well. Either by reweighting the fund itself by means of an execution-only agreement with CACEIS Bank or another broker.

#### **Dividend distribution by VanEck Vectors™ ETFs**

Dividend distribution takes place on cash basis and is only made from the freely distributable reserves. It is also monitored whether adequate cash and cash equivalents remain to cover the costs that will be charged to the fund in the next period. This prevents a situation from arising in which the fund must sell assets to pay the costs.

#### **Corporate actions**

In the event of corporate actions in underlying securities, VanEck follows the index followed by the particular ETF.

#### Settlement risk

Virtually all settlement risks have been offset with the use of DVP. A risk that cannot be offset is the market (delta) risk of non-settlement of the underlying securities in the event a counterparty defaults. The principal is always guaranteed by the DVP settlement, however.

## Statement concerning business operations

We have a description of the business operations that satisfies the requirements of the Financial Supervision Act (Wft) and the Decree on Conduct of Business Supervision of Financial Undertakings under the Wft (BGfo).

We assessed various aspects of the business operations during the past financial year. In our activities we did not discover anything on grounds of which we must conclude that the description of the set-up of the business operations as referred to in section 121 of the BGfo does not satisfy the requirements contained in the Financial Supervision Act and related regulations.

On these grounds, we declare as manager for VanEck that we have a description as referred to in section 121 BGfo which satisfies the requirements of the BGfo.

We ascertained nothing that indicated that it was not functioning effectively and in accordance with the description. We therefore declare with a reasonable degree of assurance that the business operations functioned effectively and in accordance with the description throughout the year under review.

#### Risks of financial instruments

Based on the Sub-funds' activities, the Sub-funds are exposed to a number of financial risks: price risk (consisting of market risk, currency risk and interest rate risk), credit risk and liquidity risk.

#### Price risk

VanEck's objective is to have its ETFs follow an index as closely as possible, both as it goes up and as it goes down. Consequently, every Sub-fund's risk profile is identical to the risk profile of the selected index. No hedging of risks takes place in principle, therefore. As a result, the ETFs are exposed to significant price risk.

## **Currency risk**

The underlying investments of some of the Sub-funds are denominated in euros, which means those Sub-funds are not exposed to significant currency risk. The investments of the following Sub-funds - [Sub-fund is not registered for distribution in Switzerland], [Sub-fund is not registered for distribution in Switzerland], [Sub-fund is not registered for distribution in Switzerland], F VanEck Vectors Global Equal Weight UCITS ETF, G VanEck Vectors Global Real Estate UCITS ETF, K VanEck Vectors Sustainable World Equal Weight UCITS ETF, L VanEck Vectors European Equal Weight UCITS ETF, M VanEck Vectors Morningstar North America Equal Weight UCITS ETF and N VanEck Vectors Morningstar Developed Markets Dividend Leaders UCITS ETF are indeed listed in foreign currency to some extent, which means these Sub-funds can be exposed to significant currency risk.

#### Interest rate risk

VanEck's objective is to have its ETFs follow an index as closely as possible, both as it goes up and as it goes down. Consequently, every Sub-fund's risk profile is identical to the risk profile of the selected index. No hedging of risks takes place in principle, therefore. The Sub-funds with monetary financial instruments with a fixed interest rate in the portfolio are consequently exposed to significant interest rate risk.

#### Credit risk

VanEck's objective is to have its ETFs follow an index as closely as possible, both as it goes up and as it goes down. Consequently, every Sub-fund's risk profile is identical to the risk profile of the selected index. No hedging of risks takes place in principle, therefore. The Sub-funds with monetary financial instruments in the portfolio are consequently exposed to significant credit risk.

## Liquidity risk

Shares in the Sub-funds can be bought and sold on one or more regulated stock-exchanges, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. Consequently the Sub-funds are exposed to very little, if any, liquidity risk.

### **Fund Governance**

VanEck has taken note of the Principles of Fund Governance of DUFAS (Dutch Fund and Asset Management Association) and endorses the importance of Fund Governance. In this context, VanEck uses independent external parties for the administration, calculation of the intrinsic value, and the custody of securities; it uses a Liquidity Provider on account of the stock market listing.

The members of the Board of Directors hold positions in VanEck's ETFs and in the components of these ETFs. See chapter 6 for a detailed overview of these interests as of year-end 2019. The transactions by the members of the Board of Directors in VanEck's ETFs are reported to the Compliance Officer in accordance with the rules for Private Investing Transactions.

## **Voting policy**

The Company has concluded a service provision agreement with Glass Lewis Europe Limited whereby Glass Lewis Europe Limited's voting recommendations can be used for exercising the voting rights attached to securities held by the relevant selected Sub-funds. Otherwise, the Company will not exercise voting rights on shares in other undertakings unless there are exceptional circumstances in which the Company's shareholders would be significantly disadvantaged. In that case, the Company's voting will be guided primarily by the interests of the Company's shareholders.

## **Efficient Portfolio Management**

Efficient Portfolio Management is defined as the use of techniques and instruments in relation to securities and money market management, including securities borrowing and lending, the contracting of repurchase agreements (repos) and reverse repurchase agreements. The Sub-funds did not make any use of Efficient Portfolio Management during the year under review.

#### Outlook

It's always been difficult to provide a good outlook on the growth of our business because of the unpredictable nature of the markets and the way that can impact our business. In view of the developments regarding COVID-19 the expectations will be even more difficult to predict, and therefore we won't make a prediction for 2020. But we would like to state that our scope has always been beyond the next 12 months. As part of VanEck's global business we take a long term view on our business and despite the current uncertainty, we remain confident that our strategy for the coming 5 years will prove sound and our US headquarters shares our view in that regard. For the next 12 months we hope that our family, colleagues and clients will stay safe.

The COVID-19 epidemic is believed to have originated in Wuhan, Hubei, China. While containment efforts were made to slow the spread of the epidemic the outbreak has now spread globally and has led to the World Health Organisation declaring the COVID-19 outbreak a pandemic on 11 March 2020. Containment efforts are impacting global supply chains, general public confidence and all major stock markets have fallen significantly since year end. There has also been a large decline in energy prices, including oil, the decline in price of which has been further exacerbated by tensions among leading oil producing nations. The Board of Directors is aware that global financial markets have been monitoring and reacting to the outbreak. All markets have incurred increased volatility and uncertainty since the onset of the pandemic. The Board of Directors has also noted the operational risks that are posed to the Company and its service providers due to global and local movement restrictions that have been enacted by various governments. COVID-19 pandemic is an unprecedented event and the eventual impact on the global economy and markets will largely depend on the scale and duration of the outbreak.

The developments related to COVID-19 have not led to a material uncertainty about the continuity of our business. We can continue our activities with regard to the management of the investments for clients. It's always been difficult to provide a good outlook on the growth of our business because of the unpredictable nature of the markets and the way that can impact our business. In view of the developments regarding the pandemic the expectations will be even more difficult to predict, and therefore we won't make a prediction for 2020. But we would like to state that at this moment we see lower values of the investments but that liquidity in the financial markets has been stable. We have seen both creations and redemptions of reasonable size which could be traded in the market like before the pandemic. The asset under management of the funds and the N.V. has been stable and is now at 2.225 million Euro which is a good result considering the volatility which we have seen. The management fee which was paid to VanEck Asset Management was lower than expected in March because of the lower levels but in April we have seen higher levels again.

The fund has no employees but VanEck Asset Management has people working from home which works well considering the circumstances.

The Board of Directors will continue to monitor this situation.

30 April 2020,



The Board of Directors,

M. Rozemuller G. Koning

# 5. Adjusted financial statements

# 5.1 Balance sheet as of 31 December (before appropriation of the result)

| (amounts x € 1)              |     | 2019          | 2018          |
|------------------------------|-----|---------------|---------------|
| ACCETC                       |     |               |               |
| ASSETS Investments           |     |               |               |
| Shares                       |     | 1,598,374,738 | 1,199,928,328 |
| Bonds                        |     | 246,682,374   | 393,256,538   |
| Property shares              |     | 273,958,109   | 205,524,188   |
| Property shares              |     | 273,938,109   | 205,524,188   |
| Investments                  | {1} | 2,119,015,221 | 1,798,709,054 |
| Cash and cash equivalents    | {2} | 7,038,041     | 3,176,738     |
| Receivables                  | {3} | 11,145,304    | 7,393,904     |
| Total assets                 |     | 2,137,198,566 | 1,809,279,696 |
| Equity                       |     |               |               |
| Issued capital               |     | 532,128       | 614,938       |
| Share premium reserve        |     | 1,688,321,147 | 1,709,664,293 |
| General reserve              |     | 36,942,909    | 177,241,602   |
| Result                       |     | 400,806,248   | (85,885,858)  |
| Total equity                 | {4} | 2,126,602,432 | 1,801,634,975 |
| LIABILITIES                  |     |               |               |
| Bank overdrafts              | {2} | -             | 2,100,855     |
| Other payables               | {7} | 10,596,134    | 5,543,866     |
| Total liabilities            |     | 10,596,134    | 7,644,721     |
| Total equity and liabilities |     | 2,137,198,566 | 1,809,279,696 |

The numbers next to the items refer to the notes to the balance sheet and profit and loss account. The notes form an integral part of the interim adjusted financial statements.

## 5.2 Statement of comprehensive income

| (amounts x € 1)                     |     | 2019        | 2018          |
|-------------------------------------|-----|-------------|---------------|
| Investment result                   |     | 244 527 752 | (422,426,240) |
| Changes in the value of investments |     | 344,627,758 | (133,106,318) |
| Interest income                     |     | 4,886,500   | 6,149,670     |
| Interest expense                    |     | (62,995)    | (65,366)      |
| Dividend income                     |     | 55,476,290  | 44,710,546    |
| Foreign exchange differences        |     | (42,613)    | 25,977        |
| Total investment result             |     | 404,884,940 | (82,285,491)  |
| Management costs                    | {8} | (4,047,953) | (3,554,147)   |
| Transaction costs                   |     | (30,739)    | (46,145)      |
| Other costs                         |     | -<br>-      | (75)          |
| Total expenses                      |     | (4,078,692) | (3,600,367)   |
| Total result                        |     | 400,806,248 | (85,885,858)  |

The numbers next to the items refer to the notes to the balance sheet and profit and loss account. The notes form an integral part of the interim adjusted financial statements.

## 5.3 Cash flow statement

| (amounts x € 1)                                      | 2019          | 2018            |
|--|---------------|-----------------|
|  |               |                 |
| Purchases of investments                             | (753,733,811) | (1,325,425,380) |
| Sales of investments                                 | 778,893,035   | 900,625,264     |
| Interest received                                    | 5,205,297     | 6,309,714       |
| Interest paid or accrued interest purchased          | 779,504       | (468,914)       |
| Dividends received                                   | 53,915,166    | 43,909,811      |
| Management costs paid                                | (3,989,385)   | (3,508,071)     |
| Other payments                                       | (41,186)      | (44,140)        |
| Cash flow from operating activities                  | 81,028,620    | (378,601,716)   |
| Issue of shares                                      | 418,519,316   | 1,012,675,202   |
| Purchase of shares                                   | (438,714,884) | (586,963,822)   |
| Dividend distribution                                | (54,828,281)  | (47,982,343)    |
| Net cash flow from financing activities              | (75,023,849)  | 377,729,037     |
| Foreign exchange differences                         | (42,613)      | 25,977          |
| Net cash flow  | 5,962,158     | (846,702)       |
| Cash and cash equivalents at beginning of the period | 1,075,883     | 1,922,585       |
| Cash and cash equivalents at end of the period       | 7,038,041     | 1,075,883       |

# 5.4 Statement of changes in equity

| (amounts x € 1)                                    | 2019          | 2018          |
|--|---------------|---------------|
| Capital  |               |               |
| Opening balance                                    | 614,938       | 463,528       |
| Issue of shares                                    | 97,430        | 413,160       |
| Purchase of shares                                 | (180,240)     | (261,750)     |
| Closing balance                                    | 532,128       | 614,938       |
| Share premium                                      |               |               |
| Opening balance                                    | 1,709,664,293 | 1,282,883,185 |
| Issue of shares                                    | 421,773,458   | 1,013,483,180 |
| Purchase of shares                                 | (443,116,604) | (586,702,072) |
| Closing balance                                    | 1,688,321,147 | 1,709,664,293 |
| General reserve                                    |               |               |
| Opening balance                                    | 177,241,602   | 152,206,688   |
| Unappropriated result from previous financial year | (85,885,858)  | 73,507,830    |
| Dividend distribution                              | (54,412,835)  | (48,472,916)  |
| Closing balance                                    | 36,942,909    | 177,241,602   |
| Opening balance total                              | 1,801,634,975 | 1,509,061,231 |
| Issue of shares                                    | 421,870,888   | 1,013,896,340 |
| Purchase of shares                                 | (443,296,844) | (586,963,822) |
| Dividend distribution                              | (54,412,835)  | (48,472,916)  |
| Result   | 400,806,248   | (85,885,858)  |
| Closing balance total                              | 2,126,602,432 | 1,801,634,975 |
| Numbers of shares                                  |               |               |
| Opening balance                                    | 56,993,776    | 41,852,776    |
| Issue of shares                                    | 9,743,000     | 41,316,000    |
| Purchase of shares                                 | (18,024,000)  | (26,175,000)  |
| Closing balance                                    | 48,712,776    | 56,993,776    |

#### 5.5 Notes

#### **Accounting policies**

#### General

VanEck was incorporated on 2 October 2009. The Company is an open-ended investment company with variable capital under Dutch law in the sense of article 2:76a of the Dutch Civil Code. This means that the Company will in principle issue, reissue or purchase shares on request on any trading day. The Manager was granted a licence as referred to in section 2:65 Wft on 12 October 2009. The most recent prospectus from VanEck dates from 1 November 2019. See chapter 2 for an overview of the Company's activities.

#### **Compliance statement**

This report is based on the audited Annual Report 2019 of VanEck Vectors™ ETFs N.V. and has been prepared for use in Switzerland only. It will be provided to investors in Switzerland only. In order to comply with the Swiss fund distribution regime, the names of all sub-funds of VanEck Vectors™ ETFs N.V. that are not registered for distribution in Switzerland have been replaced in this adjusted annual report by [Sub-fund is not registered for distribution in Switzerland].

The Company's adjusted financial statements have been prepared in accordance with IFRS (International Financial Reporting Standards), issued by the International Accounting Standards Board ('IASB') and accepted by the European Union and the requirements arising from the Financial Supervision Act or Book 2, Title 9 of the Dutch Civil Code, respectively. The Company's Adjusted financial statements have been prepared on the basis of the Going Concern Assumption.

# New standards, amendments and interpretations to existing standards which are relevant to the Fund and have been implemented during the reporting period

IFRS 9 Financial Instruments introduces new amendments for the classification and measurement of financial instruments. The Fund has adopted the amendments to IFRS 9 for the first time in the current year. The amendments to IFRS 9 clarify that for the purpose of assessing whether a prepayment feature meets the 'solely payments of principal and interest' (SPPI) condition, the party exercising the option may pay or receive reasonable compensation for the prepayment irrespective of the reason for prepayment. In other words, financial assets with prepayment features with negative compensation do not automatically fail SPPI. As the Fund measures its financial assets at fair value through profit or loss, the adjustments to IFRS 9 has no impact on the Funds adjusted financial statements.

## New standards, amendments and interpretations to existing standards which are relevant to the Fund and not yet effective

Amendments to IAS 1 and IAS 8 Definition of material - The amendments are intended to make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards. The concept of 'obscuring' material information with immaterial information has been included as part of the new definition. The threshold for materiality influencing users has been changed from 'could influence' to 'could reasonably be expected to influence'.

The definition of material in IAS 8 has been replaced by a reference to the definition of material in IAS 1. In addition, the IASB amended other Standards and the Conceptual Framework that contain a definition of material or refer to the term 'material' to ensure consistency.

The amendments are applied prospectively for annual periods beginning on or after 1 January 2020, with earlier application permitted.

The Fund does not expect that the adoption of the amendments listed above will have a material impact on the adjusted financial statements of the Fund in future periods.

## Use of assumptions and estimates

In preparing the adjusted financial statements, the Company must make assumptions and estimates that affect the items reported on the balance sheet and profit and loss account and the conditional receivables and liabilities as of the date of the annual report. The estimates and assumptions concerning current facts, events and, to a certain extent, future events and transactions have been made to the best knowledge of the management. The actual outcomes could ultimately deviate possibly significantly - from these estimates.

#### **Economic position**

The accounting policies are aimed at setting out the Company's economic position. What is decisive for inclusion on the balance sheet is whether the Fund runs a (positive or negative) risk on its own assets or the assets made available. If a transaction results in all or virtually all future economic benefits and all or virtually all risks relating to an asset or liability being transferred to a third party, the asset or the liability is no longer reported in the balance sheet.

#### **Valuation**

At the moment of acquisition, assets and liabilities are valued at acquisition price including expenses, i.e. the fair value of the asset or liability. The investments and derivative financial instruments are subsequently valued at fair value. The fair value is based on market value unless stated otherwise. The valuation at market value is based on the value for which the particular investments are listed on a stock market.

The other items are valued based on amortised cost, unless stated otherwise.

#### Netting

A financial asset and financial liability are netted and included on the balance sheet as a net amount if there is a statutory or contractual authority to settle the asset and liability netted and simultaneously, at any point and unconditionally, and furthermore there is an intention to settle the items in this manner.

#### **Functional and presentation currency**

The presentation currency is the same as the functional currency, i.e. the euro. The shares of the Company and Sub-funds are listed in euros and the transactions of the Company and Sub-funds take place virtually entirely in euros.

#### Foreign currency

Assets and liabilities denominated in foreign currencies are converted to euros at the exchange rate on the balance sheet date. This valuation is part of the valuation at current cost. Exchange rate differences are recognised under the indirect investment income in the profit and loss account. Income and expenditure arising from transactions in foreign currencies are converted at the exchange rate on the balance sheet date.

#### Accounting policies for the balance sheet

#### Investments

The financial investments are valued at fair value, unless stated otherwise. For the shares, bonds, structured products and other fixed income securities included under financial investments, the fair value is determined based on the current market prices or other market listings.

The investments are designated as 'At fair value with changes in value through profit and loss'. All investments are held for trading purposes.

Upon first recognition, investments are valued at acquisition price, i.e. fair value, whereby the transaction costs are charged directly to the profit and loss account.

The fair value of investments is based on listed prices or derived from cash flow models. For the investments in investment institutions included under financial investments, the fair value is determined based on the current market prices. If these are not available, the fair value is determined based on the most recent net intrinsic value available. Unrealised and realised changes in value are recognised directly in the profit and loss account under investment result.

The fair values of financial instruments are determined on three levels:

- Level 1: The fair values are based on listed prices on active markets. A financial instrument is considered listed on an active market if the listed price is available regularly and if these prices reflect the current and regularly occurring arm's-length market transactions;
- Level 2: For financial instruments for which no active market exists or for which listed prices are not available, valuation techniques are used. Valuation techniques include recent transactions on a real economic basis between well-informed and willing parties or reference to similar instruments for which market prices or valuation models are indeed available. The data used for the valuation techniques are observable market-related data that originate from reliable external sources. The valuation techniques used are assessed and approved internally. Tests are carried out to determine whether the valuation process has resulted in the correct fair value of the position and whether the valuations have been correctly expressed in the profit and loss account.
- Level 3: Based on valuation models using variables not related to observable market-related data.

#### **Derivatives**

Derivative financial instruments, including currency contracts, futures, forward contracts, currency and interest rate swaps, and other derivative financial instruments, are valued at fair value when the contract is entered into and designated as at fair value with changes in value through profit or loss.

The fair value of publicly traded derivatives is based on listed prices for assets held or liabilities to be issued and listed ask prices for assets to be acquired or liabilities held.

The fair value of derivatives not traded publicly depends on the type of instrument and is based on a discounted value model or an option pricing model. The Company recognises derivatives with a positive market value under assets and recognises derivatives with a negative market value under liabilities.

Changes in the fair value of derivatives held for trading purposes are recognised in the profit and loss account under the result from financial instruments.

#### Cash and cash equivalents

These are demand deposits in current account at banks.

#### Receivables

The receivables are tax receivables, current interest, receivables from entries not yet settled and other receivables. Receivables are valued at amortised cost less any provisions for bad debt deemed necessary, if applicable.

#### Equity

Shares in the Company, the Sub-funds, can be bought and sold on Euronext Amsterdam or other exchanges where the Sub-funds are listed, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. This is a market party that publishes prices throughout the trading day at which it is willing to buy or sell the shares in the Sub-funds. Other investors and market parties can also create additional liquidity. The role of the Liquidity Provider is to ensure there is enough liquidity on the market for both buyers and sellers of the shares in the Sub-funds. In connection with this, the Liquidity Provider has concluded an agreement with Euronext N.V. which includes the obligation for the Liquidity Provider to provide a two-way market consisting of bid and ask prices, to guarantee minimum turnover in the trade in a particular Sub-fund (expressed as a certain number of shares or amount in cash), and furthermore to set the market within a maximum bandwidth or spread (usually expressed as a percentage). Because of this, there are no 'puttable instruments' involved and the issued shares of the Sub-funds are presented as equity.

## Other payables

The other payables are management fees still payable.

#### Accounting policies for the statement of comprehensive income

#### **Dividend income**

Dividends are recognised on the ex-dividend date, taking into account any dividend tax that cannot be claimed back.

### Interest income and expense

Interest is recognised in the period to which it pertains.

#### Changes in the value of investments

This is the indirect investment income from realised and unrealised changes in value and exchange rate differences. This income is recognised in the period to which it pertains.

#### Costs

Costs are recognised in the period in which they incur. The management costs for the investors in Sub-funds can vary per Sub-fund and are expressed as a percentage of the Net Intrinsic Value of every individual Sub-fund. For the height of the management costs of the particular Sub-fund, see the relevant Supplement. The management costs include all costs relating to the management of a Sub-fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs; these are not charged separately by the Sub-fund, therefore. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund.

## Accounting policies for the cash flow statement

#### **Cash flow statement**

The cash flow statement is prepared in accordance with the direct method whereby the operating receipts and expenditure is presented as such. Receipts and expenditure on account of investments are included under the cash flow from investing activities. Receipts and expenditure in relation to subscriptions and redemptions by participants are recognised as cash flow from financing activities. The cash and cash equivalents in the cash flow statement include the demand deposits and debts at banks.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Composition of investments according to characteristic of financial instrument

| (amounts x € 1)   | 1 December 2019 | 31 December 2018 |
|---|-----------------|------------------|
| Serie A – [Sub-fund is not registered for distribution in Switzerland]    | 168,921,170     | 180,443,466      |
| Serie B – [Sub-fund is not registered for distribution in Switzerland]    | 23,542,735      | 30,347,280       |
| Serie C – [Sub-fund is not registered for distribution in Switzerland]    | 13,132,300      | 8,191,363        |
| Serie D – [Sub-fund is not registered for distribution in Switzerland]    | 23,156,971      | 16,279,107       |
| Serie E – [Sub-fund is not registered for distribution in Switzerland]    | 14,264,558      | 10,975,215       |
| Serie F – VanEck Vectors™ Global Equal Weight UCITS ETF                   | 998,185,659     | 789,846,106      |
| Serie G – VanEck Vectors™ Global Real Estate UCITS ETF                    | 242,772,351     | 187,320,692      |
| Serie H – VanEck Vectors™ iBoxx EUR Corporates UCITS ETF                  | 36,758,630      | 69,890,366       |
| Serie I – VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF  | 32,766,308      | 136,346,950      |
| Serie J – VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETI | F 153,341,914   | 169,139,714      |
| Serie K – VanEck Vectors™ Sustainable World Equal Weight UCITS ETF        | 329,073,817     | 128,565,893      |
| Serie L – VanEck Vectors™ European Equal Weight UCITS ETF                 | 43,018,688      | 43,861,762       |
| Serie M – VanEck Vectors™ Morningstar North America Equal Weight UCITS E  | TF 6,266,585    | 4,860,778        |
| Serie N – VanEck Vectors™ Morningstar Developed Markets                   |                 |                  |
| Dividend Leaders UCITS ETF  | 33,813,535      | 22,640,362       |
| Total   | 2,119,015,221   | 1,798,709,054    |

All investments are classified as financial instruments valued at fair value with changes in value through profit and loss.

All investments of the Sub-funds are 'financial instruments admitted to listing on a regulated market' and are therefore classified as Level 1 investments.

## Summary of changes in investments

| (amounts x € 1)          | 31 December 2019 | 31 December 2018 |
|--------------------------|------------------|------------------|
| Opening balance          | 1,798,709,054    | 1,503,558,849    |
| Purchases of investments | 754,571,444      | 1,329,159,400    |
| Sales of investments     | (778,893,035)    | (900,902,877)    |
| Changes in value         | 344,627,758      | (133,106,318)    |
| Closing balance          | 2,119,015,221    | 1,798,709,054    |

## 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

#### 3. Receivables

| (amounts x € 1)           | 31 December 2019 | 31 December 2018 |
|---------------------------|------------------|------------------|
| Interest receivable       | 1                | 8                |
| Dividend receivable       | 4,550,547        | 2,989,423        |
| Accrued interest on bonds | 2,019,535        | 2,899,610        |
| Other receivables         | 4,575,221        | 1,504,863        |
| Total                     | 11,145,304       | 7,393,904        |

The other receivables relates to subscriptions.

#### 4. Equity

The company's authorised capital amounts to three million euros (EUR 3,000,000) divided into ten (10) priority shares and two hundred ninety-nine million nine hundred ninety-nine thousand nine hundred ninety (299,999,990) ordinary shares, divided into twenty-six (26) series of ordinary shares designated with the letters A to Z, each with nominal value of one cent (EUR 0.01). The issued capital and share premium is fully paid up. EUR 45,000 was issued and paid up on the Z shares (the company's foundation capital) and repaid in 2018. The Fund is not subject to other externally imposed capital requirements. The issued and paid-up capital per Sub-fund is disclosed in the summaries of the individual Sub-funds A, B, C, D E, F, G, H, I, J, K, L, M and N.

#### Capitalisation

The authorised capital of the Company amounts to  $\le 3,000,000$  divided into 299,999,990 ordinary shares and 10 priority shares, all with nominal value of  $\le 0.01$ . The ordinary shares are divided into 26 series of shares. A series of shares is designated as a Sub-fund. The Board of Directors reserves the right to, if desired, open up a new share series (not yet issued) in supplement to a Sub-fund already opened up.

#### Issue and purchase of ordinary shares

The Company is an open-ended investment company. This means that the Board of Directors will, on request, issue shares and/or sell purchased shares at the transaction price of a share as determined at the moment of issue or sale. The transaction price corresponds to the Net Intrinsic Value of the particular share in a specific Sub-fund increased or decreased by transaction costs. The Board of Directors reserves the right to temporarily suspend the issue or purchase of shares. Suspension can take place, for instance, in cases in which the determination of the Net Intrinsic Value can also be suspended. Shares in the Company can be bought and sold on Euronext Amsterdam or other exchanges where the Sub-funds are listed, whereby the Liquidity Provider ensures that under normal circumstances, there is both a bid and ask price at which the share can be traded for the majority of the trading day.

#### **Priority shares**

The Company has issued 1 priority share to the Manager. The Priority has, among other things, rights in relation to the appointment, suspension, dismissal and determination of the remuneration and other employment conditions of directors of the Company. The Priority determines the number of members of the Board of Directors. For the appointment of a new director, within one month after having been invited to do so by the Board of Directors, it nominates at least 2 candidates from which the meeting of shareholders can appoint one. This nomination is binding for the meeting of shareholders unless this meeting deprives the nomination of its binding character in a resolution adopted by a majority of at least two-thirds of the votes cast, which represent more than half of the issued capital. A resolution to amend the Articles of Association, to merge, split or dissolve the Company can, other than at the proposal of the Priority, only be taken by the general meeting with a majority of at least two-thirds of the votes cast representing more than half of the issued capital.

### **Dividend policy**

Pursuant to its status as fiscal investment institution, the Company will, within eight months of the conclusion of the financial year, pay out to the shareholders as dividend the taxable profit available for distribution, less the distribution deficits from previous years to be set off. The dividend is determined individually per Sub-fund.

The height of the dividend varies per Sub-fund and is based on a combination of the dividend and the coupons paid out on the shares or bonds, respectively, which form the Underlying Securities of the particular Sub-fund. The dividend is paid out in cash. The Company in principle intends to pay out (interim) dividend four times per calendar year. The Dividend distributions are announced via the website www.vanecketfs.nl.

#### 5. Summary of changes in the net asset value

| (amounts x € 1)                     | 2019          | 2018          |
|-------------------------------------|---------------|---------------|
| Opening balance                     | 1,801,634,975 | 1,509,016,203 |
| Issue of shares                     | 421,870,888   | 1,013,896,340 |
| Purchase of shares                  | (443,296,844) | (586,963,822) |
| Dividend distribution               | (54,412,835)  | (48,472,916)  |
| Interest income                     | 4,886,500     | 6,149,670     |
| Interest expense                    | (62,995)      | (65,366)      |
| Dividend income                     | 55,476,290    | 44,710,546    |
| Changes in the value of investments | 344,627,758   | (133,106,318) |
| Management fee                      | (4,047,953)   | (3,554,222)   |
| Exchange rate differences           | (42,613)      | 25,977        |
| Other expenses                      | (30,739)      | (46,145)      |
| Closing balance                     | 2,126,602,432 | 1,801,634,975 |

#### 6. Risks with regard tot he financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- Market risk, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market
  prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that
  affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The company mainly holds euro investments and is consequently not exposed to a significant currency risk, with the exception of the [Sub-fund is not registered for distribution in Switzerland], [Sub-fund is not registered for distribution in Switzerland], [Sub-fund is not registered for distribution in Switzerland], VanEck Vectors™ Global Equal Weight UCITS ETF, VanEck Vectors™ Global Real Estate UCITS ETF, VanEck Vectors™ Sustainable World Equal Weight UCITS ETF, VanEck Vectors™ European Equal Weight UCITS ETF, VanEck Vectors™ Morningstar North America Equal Weight UCITS ETF and VanEck Vectors™ Morningstar Developed Markets Dividend Leaders UCITS ETF, which are indeed exposed to currency risk; the currency risk is not hedged.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

## Portfolio distribution by sector

| (amounts x € 1)             | 2019          |                 | 2018          |                 |
|-----------------------------|---------------|-----------------|---------------|-----------------|
| Sector                      | Amount        | % of<br>the NAV | Amount        | % of<br>the NAV |
| Financial                   | 646,663,316   | 30.3            | 474,717,350   | 26.4            |
| Non-cyclical consumer goods | 390,568,117   | 18.4            | 299,691,327   | 16.6            |
| Government                  | 198,471,311   | 9.3             | 314,449,806   | 17.5            |
| Industry                    | 188,936,574   | 8.9             | 151,985,829   | 8.4             |
| Cyclical consumer goods     | 174,845,138   | 8.2             | 135,965,041   | 7.5             |
| Communication               | 159,152,723   | 7.5             | 129,972,601   | 7.2             |
| Technology                  | 167,353,264   | 7.9             | 104,741,366   | 5.8             |
| Other sectors               | 193,024,778   | 9.1             | 187,185,734   | 10.4            |
| Total                       | 2,119,015,221 | 99.6            | 1,798,709,054 | 99.8            |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below. A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

| (amounts x € 1)             | 2019       |                 | 2018       |                 |
|-----------------------------|------------|-----------------|------------|-----------------|
| Sector                      | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| Financial                   | 32,333,166 | 1.5             | 23,735,868 | 1.3             |
| Non-cyclical consumer goods | 19,528,406 | 0.9             | 14,984,566 | 0.8             |
| Government                  | 9,923,566  | 0.5             | 15,722,490 | 0.9             |
| Industry                    | 9,446,829  | 0.4             | 7,599,291  | 0.4             |
| Cyclical consumer goods     | 8,742,257  | 0.4             | 6,798,252  | 0.4             |
| Communication               | 7,957,636  | 0.4             | 6,498,630  | 0.4             |
| Technology                  | 8,367,663  | 0.4             | 5,237,068  | 0.3             |

#### Interest rate risk

The Company invests in fixed-interest financial instruments and is consequently exposed to interest rate risk.

| (amounts x € 1)           | <= 1 year | <= 5 years  | > 5 years  | Not<br>interest-bearing | <b>Total 2019</b> |
|---------------------------|-----------|-------------|------------|-------------------------|-------------------|
| Assets                    |           |             |            |                         |                   |
| Investments               | 405,762   | 182,794,453 | 63,482,159 | 1,872,332,847           | 2,119,015,221     |
| Cash and cash equivalents | 7,038,041 | -           | -          | -                       | 7,038,041         |
| Receivables               | -         | -           | -          | 11,145,304              | 11,145,304        |
| Total assets              | 7,443,803 | 182,794,453 | 63,482,159 | 1,883,478,151           | 2,137,198,566     |

| (amounts x € 1)           | <= 1 year | <= 5 years  | > 5 years   | Not<br>interest-bearing | <b>Total 2018</b> |
|---------------------------|-----------|-------------|-------------|-------------------------|-------------------|
| Assets                    |           |             |             |                         |                   |
| Investments               | 755,403   | 206,295,766 | 186,205,369 | 1,405,452,516           | 1,798,709,054     |
| Cash and cash equivalents | 3,176,738 | -           | -           | -                       | 3,176,738         |
| Receivables               | -         | -           | -           | 7,393,904               | 7,393,904         |
| Total assets              | 3,932,141 | 206,295,766 | 186,205,369 | 1,412,846,420           | 1,809,279,696     |

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The company does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### Credit risk

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the company will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 264,865,719 (2018: € 403,827,180). The Company invests in monetary financial instruments and is consequently exposed to significant credit risk.

The table below shows the concentrations of credit risk of the investments in bonds.

| (amounts x € 1) | 2019        | 2018        |
|-----------------|-------------|-------------|
| Credit rating   | Amount      | Amount      |
| AAA             | 75,073,799  | 110,888,256 |
| AA              | 112,349,629 | 157,952,502 |
| A               | 31,511,252  | 59,549,015  |
| BBB             | 27,712,377  | 63,815,738  |
| ВВ              | 35,317      | 1,051,027   |
| Total           | 246,682,374 | 393,256,538 |

#### Liquidity risk

Liquidity risk is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term. Shares in the Sub-funds can be bought and sold on Euronext Amsterdam or other exchanges where the Sub-funds are listed, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Fund's investments are likewise listed. Consequently the company is not exposed to significant liquidity risk.

#### 7. Other payables

| (amounts x € 1)                               | 2019                 | 2018                 |
|---|----------------------|----------------------|
| Management costs payable Dividend tax payable | 380,048<br>1,036,785 | 321,480<br>1,452,624 |
| Securities transactions still to be settled   | 4,571,656            | 3,734,020            |
| Other short-term debts                        | 4,607,645            | 35,742               |
| Total   | 10,596,134           | 5,543,866            |

The other short-term debts relates to redemptions.

#### 8. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company. The Company has no employees.

The management costs for the investors in Sub-funds can vary per Sub-fund and are expressed as a percentage of the net intrinsic value of every individual Sub-fund. The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 december 2019 amount to € 4,047,953 (2018: € 3,554,222).

| Management costs per fund  | Prospectus | Realisation |
|--|------------|-------------|
| Series A: [Sub-fund is not registered for distribution in Switzerland]     | 0.30%      | 0.30%       |
| Series B: [Sub-fund is not registered for distribution in Switzerland]     | 0.35%      | 0.35%       |
| Series C: [Sub-fund is not registered for distribution in Switzerland]     | 0.28%      | 0.28%       |
| Series D: [Sub-fund is not registered for distribution in Switzerland]     | 0.30%      | 0.30%       |
| Series E: [Sub-fund is not registered for distribution in Switzerland]     | 0.32%      | 0.32%       |
| Series F: VanEck Vectors™ Global Equal Weight UCITS ETF                    | 0.16%      | 0.16%       |
| Series G: VanEck Vectors™ Global Real Estate UCITS ETF                     | 0.25%      | 0.25%       |
| Series H: VanEck Vectors™ iBoxx EUR Corporates UCITS ETF                   | 0.15%      | 0.15%       |
| Series I: VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF   | 0.15%      | 0.15%       |
| Series J: VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF  | 0.15%      | 0.15%       |
| Series K: VanEck Vectors™ Sustainable World Equal Weight UCITS ETF         | 0.30%      | 0.30%       |
| Series L: VanEck Vectors™ European Equal Weight UCITS ETF                  | 0.20%      | 0.20%       |
| Series M: VanEck Vectors™ Morningstar North America Equal Weight UCITS ETF | 0.20%      | 0.20%       |
| Series N: VanEck Vectors™ Morningstar Developed Markets                    |            |             |
| Dividend Leaders UCITS ETF   | 0.38%      | 0.38%       |

#### Ongoing charges figure (OCF)

The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs charged to the fund assets during the reporting period, with the exception of the spread applied for entering and exiting participants, any performance fees and transaction costs of investments and interest charges on bank accounts.

The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period. The OCF per Sub-fund is disclosed in the notes to the adjusted financial statements for each Sub-fund.

#### Portfolio turnover ratio (PTR)

The PTR for the assets per Sub-fund is disclosed in the notes to the adjusted financial statements for each Sub-fund.

#### Auditor's fee

The manager charges an overall cost allowance. The manager pays the auditor's fee from the cost allowance. The auditor's fee charged to the manager for 2019 as a whole amounts to  $\in$  65,890 excluding VAT (2018 as a whole:  $\in$  58,880) for the audit of the adjusted financial statements and  $\in$  4,000 excluding VAT for the assurance procedures for the supervisory authority ensuring that the UCITS provisions from the Market Conduct Supervision (Financial Institutions) Decree are satisfied. The auditor's fee cannot be further quantified on the level of each Sub-fund and is therefore not disclosed in further detail in the adjusted financial statements for the Sub-funds.

#### Other notes

#### Dividend distributions in the period

The Board of Directors intends to pay out dividend quarterly. The following dividend distributions took place during the reporting period.

|   | Date            | Dividend per<br>share |
|---|-----------------|-----------------------|
| Series A: [Sub-fund is not registered for distribution in Switzerland]    |                 |                       |
| Series / a [out rain a strock egister ea for a stribution in switzer and] | 20 March 2019   | 0.25                  |
|   | 19 June 2019    | 1.06                  |
| 18  | September 2019  | 0.46                  |
|   | 8 December 2019 | 0.19                  |
| Series B: [Sub-fund is not registered for distribution in Switzerland]    |                 |                       |
|   | 20 March 2019   | -                     |
|   | 19 June 2019    | 1.60                  |
| 18  | September 2019  | 0.18                  |
|   | 8 December 2019 | 0.40                  |
| Series C: [Sub-fund is not registered for distribution in Switzerland]    |                 |                       |
|   | 20 March 2019   | 0.15                  |
|   | 19 June 2019    | 0.33                  |
| 18  | September 2019  | 0.16                  |
| 18  | 8 December 2019 | 0.20                  |
| Series D: [Sub-fund is not registered for distribution in Switzerland]    |                 |                       |
|   | 20 March 2019   | 0.20                  |
|   | 19 June 2019    | 0.42                  |
|   | September 2019  | 0.35                  |
| 18  | 8 December 2019 | 0.21                  |
| Series E: [Sub-fund is not registered for distribution in Switzerland]    |                 |                       |
|   | 20 March 2019   | 0.22                  |
|   | 19 June 2019    | 0.52                  |
|   | September 2019  | 0.38                  |
| 18  | 8 December 2019 | 0.30                  |
| Series F: VanEck Vectors™ Global Equal Weight UCITS ETF                   |                 |                       |
|   | 20 March 2019   | 0.15                  |
|   | 19 June 2019    | 0.58                  |
|   | September 2019  | 0.27                  |
| 18  | 8 December 2019 | 0.24                  |

| Date   | Dividend per<br>share |
|--|-----------------------|
| Series G: VanEck Vectors™ Global Real Estate UCITS ETF                             |                       |
| 20 March 2019  | 0.40                  |
| 19 June 2019   | 0.36                  |
| 18 September 2019  | 0.36                  |
| 18 December 2019   | 0.26                  |
| Series H: VanEck Vectors™ iBoxx EUR Corporates UCITS ETF                           |                       |
| 20 March 2019  | 0.09                  |
| 19 June 2019   | 0.06                  |
| 18 September 2019  | 0.05                  |
| 18 December 2019   | -                     |
| Series I: VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF           |                       |
| 20 March 2019  | -                     |
| 19 June 2019   | 0.05                  |
| 18 September 2019  | -                     |
| 18 December 2019   | -                     |
| Series J: VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF          |                       |
| 20 March 2019  | 0.05                  |
| 19 June 2019   | 0.11                  |
| 18 September 2019  | 0.17                  |
| 18 December 2019   | 0.21                  |
| Series K: VanEck Vectors™ Sustainable World Equal Weight UCITS ETF                 |                       |
| 20 March 2019  | 0.25                  |
| 19 June 2019   | 1.10                  |
| 18 September 2019  | 0.37                  |
| 18 December 2019   | 0.43                  |
| Series L: VanEck Vectors™ European Equal Weight UCITS ETF                          |                       |
| 20 March 2019  | 0.28                  |
| 19 June 2019   | 1.35                  |
| 18 September 2019  | 0.41                  |
| 18 December 2019   | 0.15                  |
| Series M: VanEck Vectors™ Morningstar North America Equal Weight UCITS ETF         |                       |
| 20 March 2019  | 0.14                  |
| 19 June 2019   | 0.15                  |
| 18 September 2019  | 0.20                  |
| 18 December 2019   | 0.16                  |
| Series N: VanEck Vectors™ Morningstar Developed Markets Dividend Leaders UCITS ETF |                       |
| 20 March 2019  | 0.18                  |
| 19 June 2019   | 0.65                  |
| 18 September 2019  | 0.22                  |
|  |                       |

#### Dividend distribution after the balance sheet date

The dividend distributions for the 2019 financial year took place in 2019; as such, the distribution requirement was satisfied. No final dividend will be paid out.

### Personnel

The company did not employ any personnel during the reporting period.

#### **Fiscal status**

The Company is a public company with registered office in Amsterdam, incorporated under Dutch law. The Company opts for the status of fiscal investment institution (FII) as referred to in section 28 of the Corporation Tax Act 1969. An FII is subject to a 0% rate for the levy of corporation tax if certain conditions are satisfied.

#### Securities borrowing and lending

The Sub-funds do not lend out any securities.

#### Return commissions and soft commissions

There were no return commissions or soft commissions during the reporting period.

#### **Outsourcing of tasks**

VanEck outsources many of its tasks to third parties. This allows the organisation to remain small. VanEck is still always responsible for the performance of these tasks.

The outsourced tasks and responsibilities are set out below:

| Process                                       | Outsourced to   |
|---|---|
| Investment accounting                         | CACEIS Bank   |
| Financial administration umbrella structure   | CACEIS Bank   |
| Calculation and submission of NAV and iNAV    | Indexproviders Euronext, Markit en Solactive                |
| Preparation and sending of compo file         | Markit en Solactive op basis van informatie van CACEIS Bank |
| Preparation and sending of DRA reports to DNB | CACEIS Bank   |

#### Events after the balance sheet date

The COVID-19 epidemic is believed to have originated in Wuhan, Hubei, China. While containment efforts were made to slow the spread of the epidemic the outbreak has now spread globally and has led to the World Health Organisation declaring the COVID-19 outbreak a pandemic on 11 March 2020. Containment efforts are impacting global supply chains, general public confidence and all major stock markets have fallen significantly since year end. There has also been a large decline in energy prices, including oil, the decline in price of which has been further exacerbated by tensions among leading oil producing nations. The Board of Directors is aware that global financial markets have been monitoring and reacting to the outbreak. All markets have incurred increased volatility and uncertainty since the onset of the pandemic. The Board of Directors has also noted the operational risks that are posed to the Company and its service providers due to global and local movement restrictions that have been enacted by various governments. COVID-19 pandemic is an unprecedented event and the eventual impact on the global economy and markets will largely depend on the scale and duration of the outbreak.

The developments related to COVID-19 have not led to a material uncertainty about the continuity of our business. We can continue our activities with regard to the management of the investments for clients. It's always been difficult to provide a good outlook on the growth of our business because of the unpredictable nature of the markets and the way that can impact our business. In view of the developments regarding the pandemic the expectations will be even more difficult to predict, and therefore we won't make a prediction for 2020. But we would like to state that at this moment we see lower values of the investments but that liquidity in the financial markets has been stable. We have seen both creations and redemptions of reasonable size which could be traded in the market like before the pandemic. The asset under management of the funds and the N.V. has been stable and is now at 2.225 million Euro which is a good result considering the volatility which we have seen. The management fee which was paid to VanEck Asset Management was lower than expected in March because of the lower levels but in April we have seen higher levels again.

The fund has no employees but VanEck Asset Management has people working from home which works well considering the circumstances.

The Board of Directors will continue to monitor this situation.

# VanEck Vectors™ ETFs N.V.

# Series A [Sub-fund is not registered for distribution in Switzerland]

**Adjusted Annual Report 2019** 

# 5.6 Adjusted financial statements as of 31 December

# 5.6.1. Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019        | 2018         |
|------------------------------|-----|-------------|--------------|
| ASSETS                       |     |             |              |
| Investments                  |     |             |              |
| Shares                       |     | 163,737,093 | 173,626,347  |
| Property shares              |     | 5,184,077   | 6,817,119    |
| Investments                  | {1} | 168,921,170 | 180,443,466  |
| Cash and cash equivalents    | {2} | 2,500       | 87,468       |
| Receivables                  | {3} | -           | 1,221,138    |
| Total assets                 |     | 168,923,670 | 181,752,072  |
| Equity                       |     |             |              |
| Issued capital               |     | 27,950      | 36,950       |
| Share premium reserve        |     | 99,779,113  | 150,747,370  |
| General reserve              |     | 23,567,364  | 43,310,962   |
| Result                       |     | 45,505,775  | (13,613,648) |
| Total equity                 | {4} | 168,880,202 | 180,481,634  |
| LIABILITIES                  |     |             |              |
| Other payables               | {5} | 43,468      | 1,270,438    |
| Total liabilities            |     | 43,468      | 1,270,438    |
| Total equity and liabilities |     | 168,923,670 | 181,752,072  |
|                              |     |             |              |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

# **5.6.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019       | 2018         |
|-------------------------------------|-----|------------|--------------|
| Investment result                   |     |            |              |
| Changes in the value of investments |     | 39,381,810 | (19,407,763) |
| Interest income                     |     | 2          | 117          |
| Interest expense                    |     | (3,655)    | (5,539)      |
| Dividend income                     |     | 6,654,125  | 6,361,670    |
| Foreign exchange differences        |     | 2          | 1,174        |
| Total investment result             |     | 46,032,284 | (13,050,341) |
| Management costs                    | {8} | (524,815)  | (561,733)    |
| Transaction costs                   |     | (1,694)    | (1,574)      |
| Total expenses                      |     | (526,509)  | (563,307)    |
| Total result                        |     | 45,505,775 | (13,613,648) |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

#### 5.6.3. Cash flow statement

| (amounts x € 1)                                      | 2019         | 2018         |
|--|--------------|--------------|
|  |              |              |
| Purchases of investments                             | (39,999,197) | (90,401,557) |
| Sales of investments                                 | 89,679,904   | 56,427,950   |
| Interest paid or accrued interest purchased          | (3,653)      | (5,340)      |
| Dividends received                                   | 6,654,125    | 6,361,670    |
| Management costs paid                                | (528,419)    | (557,211)    |
| Other payments                                       | (1,661)      | (2,261)      |
| Cash flow from operating activities                  | 55,801,099   | (28,176,749) |
| Issue of shares                                      | 21,697,046   | 74,506,432   |
| Purchase of shares                                   | (71,453,165) | (40,475,392) |
| Dividend distribution                                | (6,129,950)  | (5,820,750)  |
| Net cash flow from financing activities              | (55,886,069) | 28,210,290   |
| Foreign exchange differences                         | 2            | 1,174        |
| Net cash flow  | (84,968)     | 34,715       |
| Cash and cash equivalents at beginning of the period | 87,468       | 52,753       |
| Cash and cash equivalents at end of the period       | 2,500        | 87,468       |

The notes form an integral part of the adjusted financial statements.

# 5.6.4. Statement of changes in equity

| (amounts x € 1)                                    | 2019         | 2018         |
|--|--------------|--------------|
| Capital  |              |              |
| Opening balance                                    | 36,950       | 30,200       |
| Issue of shares                                    | 3,750        | 14,000       |
| Purchase of shares                                 | (12,750)     | (7,250)      |
| Closing balance                                    | 27,950       | 36,950       |
| Share premium                                      |              |              |
| Opening balance                                    | 150,747,370  | 115,501,942  |
| Issue of shares                                    | 20,472,158   | 75,713,570   |
| Purchase of shares                                 | (71,440,415) | (40,468,142) |
| Closing balance                                    | 99,779,113   | 150,747,370  |
| General reserve                                    |              |              |
| Opening balance                                    | 43,310,962   | 27,034,737   |
| Unappropriated result from previous financial year | (13,613,648) | 22,096,975   |
| Dividend distribution                              | (6,129,950)  | (5,820,750)  |
| Closing balance                                    | 23,567,364   | 43,310,962   |
| Opening balance total                              | 180,481,634  | 164,663,854  |
| Issue of shares                                    | 20,475,908   | 75,727,570   |
| Purchase of shares                                 | (71,453,165) | (40,475,392) |
| Dividend distribution                              | (6,129,950)  | (5,820,750)  |
| Result   | 45,505,775   | (13,613,648) |
| Closing balance total                              | 168,880,202  | 180,481,634  |
| Numbers of shares                                  |              |              |
| Opening balance                                    | 3,695,000    | 3,020,000    |
| Issue of shares                                    | 375,000      | 1,400,000    |
| Purchase of shares                                 | (1,275,000)  | (725,000)    |
| Closing balance                                    | 2,795,000    | 3,695,000    |

#### 5.6.5. Notes

#### **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | Shares  | Property<br>shares                             | Total<br>2019   |
|--|---|--|---|
| Opening balance Purchases of investments Sales of investments Changes in value | 173,626,347<br>37,867,603<br>(86,802,856)<br>39,045,999 | 6,817,119<br>908,195<br>(2,877,048)<br>335,811 | 180,443,466<br>38,775,798<br>(89,679,904)<br>39,381,810 |
| Total  | 163,737,093   | 5,184,077                                      | 168,921,170   |

#### Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares       | Property<br>shares | Total<br>2018 |
|--------------------------|--------------|--------------------|---------------|
| Opening balance          | 158,104,743  | 6,549,480          | 164,654,223   |
| Purchases of investments | 86,559,345   | 5,065,611          | 91,624,956    |
| Sales of investments     | (54,705,716) | (1,722,234)        | (56,427,950)  |
| Changes in value         | (16,332,025) | (3,075,738)        | (19,407,763)  |
| Total                    | 173,626,347  | 6,817,119          | 180,443,466   |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

#### Composition of investments according to valuation technique

| (amounts x € 1) | 2019        | 2018        |
|-----------------|-------------|-------------|
| Level 1         | 168,921,170 | 180,443,466 |
| Total           | 168,921,170 | 180,443,466 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

#### **Composition of investments**

| (amounts x € 1)               |          | 2019         |          |
|-------------------------------|----------|--------------|----------|
|                               | Currency | Market value | % of NAV |
| Shares                        |          |              |          |
| ASML Holding NV               | EUR      | 29,917,293   | 17.6     |
| Royal Dutch Shell PLC         | EUR      | 20,259,821   | 11.9     |
| Unilever NV                   | EUR      | 20,037,795   | 11.9     |
| RELX PLC                      | EUR      | 12,305,160   | 7.3      |
| ING Groep NV                  | EUR      | 11,086,491   | 6.6      |
| Koninklijke Philips NV        | EUR      | 10,743,391   | 6.4      |
| Prosus NV                     | EUR      | 7,202,205    | 4.3      |
| Koninklijke Ahold Delhaize NV | EUR      | 7,034,095    | 4.2      |
| Heineken NV                   | EUR      | 5,828,942    | 3.5      |
| Akzo Nobel NV                 | EUR      | 5,502,120    | 3.3      |
| Koninklijke DSM NV            | EUR      | 5,333,402    | 3.2      |
| Wolters Kluwer NV             | EUR      | 4,847,501    | 2.9      |
| Adyen NV                      | EUR      | 4,330,444    | 2.6      |
| ArcelorMittal                 | EUR      | 2,769,275    | 1.6      |
| NN Group NV                   | EUR      | 2,766,916    | 1.6      |
| Koninklijke KPN NV            | EUR      | 2,505,143    | 1.5      |
| Galapagos NV                  | EUR      | 2,086,376    | 1.2      |
| Aegon NV                      | EUR      | 1,817,323    | 1.1      |
| ABN AMRO BANK NV              | EUR      | 1,730,560    | 1.0      |
| Randstad Holdings NV          | EUR      | 1,462,857    | 0.9      |
| ASR Nederland NV              | EUR      | 1,253,702    | 0.7      |
| IMCD Group NV                 | EUR      | 1,090,600    | 0.6      |
| Aalberts Industries NV        | EUR      | 1,002,331    | 0.6      |
| Koninklijke Vopak NV          | EUR      | 823,350      | 0.5      |
| Total shares                  |          | 163,737,093  | 97.0     |
| Property shares               |          |              |          |
| Unibail-Rodamco-Westfield Ltd | EUR      | 5,184,077    | 3.0      |
| Total property shares         |          | 5,184,077    | 3.0      |
| Total investments             |          | 168,921,170  | 100.0    |

#### 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

#### 3. Receivables

As of 31 December 2018 the other receivables consists of amounts still to be received from the issue of own shares. At 31 December 2019 there were no receivables open.

#### 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019         | 2018         |
|-------------------------------------|--------------|--------------|
| Opening balance                     | 180,481,634  | 164,663,854  |
| Issue of shares                     | 20,475,908   | 75,727,570   |
| Purchase of shares                  | (71,453,165) | (40,475,392) |
| Dividend distribution               | (6,129,950)  | (5,820,750)  |
| Interest income                     | 2            | 117          |
| Interest expense                    | (3,655)      | (5,539)      |
| Dividend income                     | 6,654,125    | 6,361,670    |
| Changes in the value of investments | 39,381,810   | (19,407,763) |
| Management fee                      | (524,815)    | (561,733)    |
| Exchange rate differences           | 2            | 1,174        |
| Other expenses                      | (1,694)      | (1,574)      |
| Closing balance                     | 168,880,202  | 180,481,634  |

#### 5. Other payables

| (amounts x € 1)   | 2019               | 2018                       |
|---|--------------------|----------------------------|
| Management costs payable Securities transactions still to be settled Other short-term debts | 43,003<br>-<br>465 | 46,607<br>1,223,399<br>432 |
| Total   | 43,468             | 1,270,438                  |

#### 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 524,815 (in 2018: € 561,733).

# 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- <u>Market risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The Sub-fund only has euro investments and is consequently not exposed to significant currency risk.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

#### Portfolio distribution by sector

| (amounts x € 1)             | 2019        |                 | 2018        |                 |
|-----------------------------|-------------|-----------------|-------------|-----------------|
| Sector                      | Amount      | % of<br>the NAV | Amount      | % of<br>the NAV |
| Non-cyclical consumer goods | 59,498,615  | 35.2            | 58,854,363  | 32.5            |
| Technology                  | 34,247,736  | 20.3            | 22,964,682  | 12.7            |
| Financial                   | 31,041,275  | 18.4            | 31,682,292  | 17.6            |
| Energy                      | 21,083,171  | 12.5            | 29,173,327  | 16.2            |
| Basic materials             | 14,695,397  | 8.7             | 15,257,591  | 8.5             |
| Other sectors               | 8,354,976   | 4.9             | 22,511,211  | 12.5            |
| Total                       | 168,921,170 | 100.0           | 180,443,466 | 100.0           |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             | 2019      |                 | 2019 2018 |                 | 018 |
|-----------------------------|-----------|-----------------|-----------|-----------------|-----|
| Sector                      | Amount    | % of<br>the NAV | Amount    | % of<br>the NAV |     |
| Non-cyclical consumer goods | 2,974,931 | 1,8             | 2,942,718 | 1,6             |     |
| Technology                  | 1,712,387 | 1,0             | 1,148,234 | 0,6             |     |
| Financial                   | 1,552,064 | 0,9             | 1,584,115 | 0,9             |     |
| Energy                      | 1,054,159 | 0,6             | 1,458,666 | 0,8             |     |
| Basic Materials             | 734,770   | 0,4             | 762,880   | 0,4             |     |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund does not invest in fixed-interest financial instruments and is consequently not exposed to significant interest rate risk.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### **Credit risk**

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 2,500 (2018: € 1,308,606).

The Sub-fund does not invest in monetary financial instruments and is consequently not exposed to significant credit risk.

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs
  charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and
  exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank
  accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck
  UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019        | 2018        |
|---------------------------------|-------------|-------------|
| Average intrinsic value         | 174,951,573 | 187,278,875 |
| Total costs within the Sub-fund | 524,815     | 561,733     |
| OCF                             | 0.30%       | 0.30%       |

#### Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount  | %     | Prospectus |
|---------------------------------|---------|-------|------------|
| Total costs within the Sub-fund | 524,815 | 0.30% | 0.30%      |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 – Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 20.2% is calculated using this formula (2018: 17.0%). This means that in 2019, purchases and sales took place in the amount of 0.2 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

# VanEck Vectors™ ETFs N.V.

# Series B [Sub-fund is not registered for distribution in Switzerland]

**Adjusted Annual Report 2019** 

# 5.7 Adjusted financial statements as of 31 December

# 5.7.1. Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019        | 2018        |
|------------------------------|-----|-------------|-------------|
| ASSETS                       |     |             |             |
| Investments                  |     |             |             |
| Shares                       |     | 21,200,878  | 26,802,567  |
| Property shares              |     | 2,341,857   | 3,544,713   |
| Investments                  | {1} | 23,542,735  | 30,347,280  |
| Cash and cash equivalents    | {2} | 8,579       | 5,489       |
| Receivables                  | {3} | 18,174      | 16,862      |
| Total assets                 |     | 23,569,488  | 30,369,631  |
| Equity                       |     |             |             |
| Issued capital               |     | 2,610       | 4,650       |
| Share premium reserve        |     | 15,053,162  | 31,773,533  |
| General reserve              |     | (2,056,381) | 5,666,693   |
| Result                       |     | 10,562,378  | (7,084,674) |
| Total equity                 | {4} | 23,561,769  | 30,360,202  |
| LIABILITIES                  |     |             |             |
| Other payables               | {5} | 7,719       | 9,429       |
| Total liabilities            |     | 7,719       | 9,429       |
| Total equity and liabilities |     | 23,569,488  | 30,369,631  |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

# **5.7.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019       | 2018        |
|-------------------------------------|-----|------------|-------------|
| Investment vessilt                  |     |            |             |
| Investment result                   |     | 0.022.220  | (0.122.007) |
| Changes in the value of investments |     | 9,933,238  | (8,133,687) |
| Interest expense                    |     | (590)      | (1,014)     |
| Dividend income                     |     | 724,942    | 1,177,064   |
| Total investment result             |     | 10,657,590 | (6,957,637) |
| Management costs                    | {8} | (93,516)   | (124,893)   |
| Transaction costs                   |     | (1,696)    | (2,144)     |
| Total expenses                      |     | (95,212)   | (127,037)   |
| Total result                        |     | 10,562,378 | (7,084,674) |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

# **5.7.3.** Cash flow statement

| (amounts x € 1)                                      | 2019         | 2018         |
|--|--------------|--------------|
|  |              |              |
| Purchases of investments                             | (10,354,142) | (19,007,830) |
| Sales of investments                                 | 27,091,925   | 17,133,687   |
| Interest paid or acrued interest purchased           | (590)        | (1,014)      |
| Dividends received                                   | 723,630      | 1,166,074    |
| Management costs paid                                | (95,535)     | (126,262)    |
| Other payments                                       | (1,387)      | (2,757)      |
| Cash flow from operating activities                  | 17,363,901   | (838,102)    |
| Issue of shares                                      | -            | 5,770,878    |
| Purchase of shares                                   | (16,722,411) | (3,881,245)  |
| Dividend distribution                                | (638,400)    | (1,051,800)  |
| Net cash flow from financing activities              | (17,360,811) | 837,833      |
| Net cash flow  | 3,090        | (269)        |
| Cash and cash equivalents at beginning of the period | 5,489        | 5,758        |
| Cash and cash equivalents at end of the period       | 8,579        | 5,489        |

The notes form an integral part of the adjusted financial statements.

# **5.7.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019         | 2018        |  |
|--|--------------|-------------|--|
| Capital  |              |             |  |
| Opening balance                                    | 4,650        | 4,400       |  |
| Issue of shares                                    | , <u>-</u>   | ,<br>750    |  |
| Purchase of shares                                 | (2,040)      | (500)       |  |
| Closing balance                                    | 2,610        | 4,650       |  |
| Share premium                                      |              |             |  |
| Opening balance                                    | 31,773,533   | 29,884,150  |  |
| Issue of shares                                    | -            | 5,770,128   |  |
| Purchase of shares                                 | (16,720,371) | (3,880,745) |  |
| Closing balance                                    | 15,053,162   | 31,773,533  |  |
| General reserve                                    |              |             |  |
| Opening balance                                    | 5,666,693    | 1,672,208   |  |
| Unappropriated result from previous financial year | (7,084,674)  | 5,046,285   |  |
| Dividend distribution                              | (638,400)    | (1,051,800) |  |
| Closing balance                                    | (2,056,381)  | 5,666,693   |  |
| Opening balance total                              | 30,360,202   | 36,607,043  |  |
| Issue of shares                                    | -            | 5,770,878   |  |
| Purchase of shares                                 | (16,722,411) | (3,881,245) |  |
| Dividend distribution                              | (638,400)    | (1,051,800) |  |
| Result   | 10,562,378   | (7,084,674) |  |
| Closing balance total                              | 23,561,769   | 30,360,202  |  |
| Numbers of shares                                  |              |             |  |
| Opening balance                                    | 465,000      | 440,000     |  |
| Issue of shares                                    | -            | 75,000      |  |
| Purchase of shares                                 | (204,000)    | (50,000)    |  |
| Closing balance                                    | 261,000      | 465,000     |  |

#### **5.7.5.** Notes

#### **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | Shares   | Property<br>shares                             | Total<br>2019   |
|--|--|--|---|
| Opening balance Purchases of investments Sales of investments Changes in value | 26,802,567<br>9,961,021<br>(25,124,744)<br>9,562,034 | 3,544,713<br>393,121<br>(1,967,181)<br>371,204 | 30,347,280<br>10,354,142<br>(27,091,925)<br>9,933,238 |
| Total  | 21,200,878   | 2,341,857                                      | 23,542,735  |

#### Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares       | Property<br>shares | Total<br>2018 |
|--------------------------|--------------|--------------------|---------------|
| Opening balance          | 32,782,061   | 3,824,763          | 36,606,824    |
| Purchases of investments | 17,927,531   | 1,080,299          | 19,007,830    |
| Sales of investments     | (16,192,584) | (941,103)          | (17,133,687)  |
| Changes in value         | (7,714,441)  | (419,246)          | (8,133,687)   |
| Total                    | 26,802,567   | 3,544,713          | 30,347,280    |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

#### Composition of investments according to valuation technique

| (amounts x € 1) | 2019       | 2018       |
|-----------------|------------|------------|
| Level 1         | 23,542,735 | 30,347,280 |
| Total           | 23,542,735 | 30,347,280 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

#### **Composition of investments**

| (amounts x € 1)                     |          | 2019         |          |
|-------------------------------------|----------|--------------|----------|
|                                     | Currency | Market value | % of NAV |
| Shares                              |          |              |          |
| ASM International NV                | EUR      | 2,635,848    | 11.2     |
| Signify NV                          | EUR      | 1,834,581    | 7.8      |
| Altice NV                           | EUR      | 1,560,260    | 6.6      |
| Takeaway.com Holding BV             | EUR      | 1,551,936    | 6.6      |
| SBM Offshore NV                     | EUR      | 1,491,176    | 6.3      |
| BE Semiconductor Industries NV      | EUR      | 1,205,824    | 5.1      |
| Air France-KLM                      | EUR      | 1,202,898    | 5.1      |
| TKH Group NV                        | EUR      | 933,829      | 4.0      |
| Boskalis Westminster NV             | EUR      | 914,918      | 3.9      |
| GrandVision BV                      | EUR      | 896,799      | 3.8      |
| Corbion NV                          | EUR      | 813,708      | 3.5      |
| OCI NV                              | EUR      | 812,531      | 3.4      |
| Arcadis NV                          | EUR      | 760,839      | 3.2      |
| Intertrust NV                       | EUR      | 758,870      | 3.2      |
| APERAM SA                           | EUR      | 751,951      | 3.2      |
| Fagron NV                           | EUR      | 609,746      | 2.6      |
| Basic-Fit NV                        | EUR      | 523,287      | 2.2      |
| PostNL NV                           | EUR      | 461,106      | 2.0      |
| Fugro NV                            | EUR      | 390,489      | 1.7      |
| Flow Traders NV                     | EUR      | 386,514      | 1.6      |
| Koninklijke BAM Groep NV            | EUR      | 360,692      | 1.5      |
| AMG Advanced Metallurgical Group NV | EUR      | 343,076      | 1.5      |
| Total shares                        |          | 21,200,878   | 90.0     |
| Property shares                     |          |              |          |
| Warehouses De Pauw SCA              | EUR      | 1,442,445    | 6.1      |
| Eurocommercial Properties NV        | EUR      | 545,300      | 2.3      |
| Wereldhave NV                       | EUR      | 354,112      | 1.5      |
| Total property shares               |          | 2,341,857    | 9.9      |
| Total investments                   |          | 23,542,735   | 99.9     |

#### 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

#### 3. Receivables

| (amounts x € 1)     | 2019   | 2018   |
|---------------------|--------|--------|
| Dividend receivable | 18,174 | 16,862 |
| Total               | 18,174 | 16,862 |

#### 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019         | 2018        |
|-------------------------------------|--------------|-------------|
| Opening balance                     | 30,360,202   | 36,607,043  |
| Issue of shares                     | -            | 5,770,878   |
| Purchase of shares                  | (16,722,411) | (3,881,245) |
| Dividend distribution               | (638,400)    | (1,051,800) |
| Interest expense                    | (590)        | (1,014)     |
| Dividend income                     | 724,942      | 1,177,064   |
| Changes in the value of investments | 9,933,238    | (8,133,687) |
| Management fee                      | (93,516)     | (124,893)   |
| Other expenses                      | (1,696)      | (2,144)     |
| Closing balance                     | 23,561,769   | 30,360,202  |

#### 5. Other payables

| (amounts x € 1)                                    | 2019         | 2018         |
|--|--------------|--------------|
| Management costs payable<br>Other short-term debts | 7,003<br>716 | 9,022<br>407 |
| Total  | 7,719        | 9,429        |

# 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 93,516 (in 2018: € 124,893).

#### 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- Market risk, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The Sub-fund only has euro investments and is consequently not exposed to significant currency risk.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

#### Portfolio distribution by sector

| (amounts x € 1)         |            | 2019            | 20         | )18             |
|-------------------------|------------|-----------------|------------|-----------------|
| Sector                  | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| Industry                | 5,609,041  | 23.8            | 5,688,294  | 18.7            |
| Non-cyclical            | 4,631,059  | 19.7            | 5,276,639  | 17.4            |
| Technology              | 3,841,672  | 16.3            | 5,456,202  | 18.0            |
| Financial               | 2,728,370  | 11.6            | 4,398,093  | 14.5            |
| Energy                  | 1,881,665  | 8.0             | 2,545,086  | 8.4             |
| Cyclical consumer goods | 1,726,185  | 7.3             | 2,498,245  | 8.2             |
| Basic materials         | 1,564,483  | 6.6             | 4,484,721  | 14.8            |
| Communication           | 1,560,260  | 6.6             | =          | -               |
| Total                   | 23,542,735 | 99.9            | 30,347,280 | 100.0           |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             |         | 2019            | 20      | 018             |
|-----------------------------|---------|-----------------|---------|-----------------|
| Sector                      | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| Industry                    | 280,452 | 1.2             | 284,415 | 0.9             |
| Non-cyclical consumer goods | 231,553 | 1.0             | 263,832 | 0.9             |
| Technology                  | 192,084 | 0.8             | 272,810 | 0.9             |
| Financial                   | 136,419 | 0.6             | 219,905 | 0.7             |
| Energy                      | 94,083  | 0.4             | 127,254 | 0.4             |
| Cyclical consumer goods     | 86,309  | 0.4             | 124,912 | 0.4             |
| Basic materials             | 78,224  | 0.3             | 224,236 | 0.7             |
| Communication               | 78,013  | 0.3             | -       | -               |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund does not invest in fixed-interest financial instruments and is consequently not exposed to significant interest rate risk.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### **Credit risk**

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 26,753 (2018: € 22,351).

The Sub-fund does not invest in monetary financial instruments and is consequently not exposed to significant credit risk.

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs
  charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and
  exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank
  accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck
  UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| 2019       |                             |
|------------|-----------------------------|
| 23,561,769 | 35,735,387                  |
| 93,516     | 124,893                     |
| 0.35%      | 0.35%                       |
|            | <b>23,561,769</b><br>93,516 |

### Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount | %     | Prospectus |
|---------------------------------|--------|-------|------------|
| Total costs within the Sub-fund | 93,516 | 0.35% | 0.35%      |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 - Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 77.4% is calculated using this formula (2018: 74.1%). This means that in 2019, purchases and sales took place in the amount of 0.8 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

# VanEck Vectors™ ETFs N.V.

# Series C [Sub-fund is not registered for distribution in Switzerland]

**Adjusted Annual Report 2019** 

# 5.8 Adjusted financial statements as of 31 December

# **5.8.1.** Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019       | 2018      |
|------------------------------|-----|------------|-----------|
| ASSETS                       |     |            |           |
| Investments                  |     |            |           |
| Shares                       |     | 3,570,526  | 1,895,089 |
| Bonds                        |     | 8,881,863  | 5,891,833 |
| Property shares              |     | 679,911    | 404,441   |
| Investments                  | {1} | 13,132,300 | 8,191,363 |
| Cash and cash equivalents    | {2} | 9,450      | 9,742     |
| Receivables                  | {3} | 53,988     | 41,206    |
| Total assets                 |     | 13,195,738 | 8,242,311 |
| Equity                       |     |            |           |
| Issued capital               |     | 2,230      | 1,530     |
| Share premium reserve        |     | 12,384,377 | 8,302,546 |
| General reserve              |     | (229,261)  | 66,332    |
| Result                       |     | 1,029,227  | (136,973) |
| Total equity                 | {4} | 13,186,573 | 8,233,435 |
| LIABILITIES                  |     |            |           |
| Other payables               | {5} | 9,165      | 8,876     |
| Total liabilities            |     | 9,165      | 8,876     |
| Total equity and liabilities |     | 13,195,738 | 8,242,311 |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

# **5.8.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019      | 2018      |
|-------------------------------------|-----|-----------|-----------|
| Investment result                   |     |           |           |
| Changes in the value of investments |     | 866,057   | (290,920) |
| Interest income                     |     | 95,643    | 95,180    |
| Interest expense                    |     | (152)     | (320)     |
| Dividend income                     |     | 99,773    | 85,877    |
| Foreign exchange differences        |     | 349       | 242       |
| Total investment result             |     | 1,061,670 | (109,941) |
| Management costs                    | {8} | (29,251)  | (23,566)  |
| Transaction costs                   |     | (3,192)   | (3,466)   |
| Total expenses                      |     | (32,443)  | (27,032)  |
| Total result                        |     | 1,029,227 | (136,973) |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

# 5.8.3. Cash flow statement

| (amounts x € 1)                                      | 2019                     | 2018        |
|--|--------------------------|-------------|
| Purchases of investments                             | /E 70E 006\              | (3,509,972) |
| Sales of investments                                 | (5,785,986)<br>1,711,106 | . , , ,     |
| Interest received                                    | , ,                      | 3,314,417   |
|  | 97,327                   | 86,249      |
| Interest paid or accrued interest purchased          | (12,184)                 | 17,514      |
| Dividends received                                   | 97,339                   | 83,065      |
| Management costs paid                                | (28,082)                 | (22,415)    |
| Other payments                                       | (4,072)                  | (3,759)     |
| Cash flow from operating activities                  | (3,924,552)              | (34,901)    |
| Issue of shares                                      | 4,082,531                | 164,131     |
| Dividend distribution                                | (158,620)                | (118,560)   |
| Net cash flow from financing activities              | 3,923,911                | 45,571      |
| Foreign exchange differences                         | 349                      | 242         |
| Net cash flow  | (292)                    | 10,912      |
| Cash and cash equivalents at beginning of the period | 9,742                    | (1,170)     |
| Cash and cash equivalents at end of the period       | 9,450                    | 9,742       |

The notes form an integral part of the adjusted financial statements.

# **5.8.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019       | 2018      |
|--|------------|-----------|
| Capital  |            |           |
| Opening balance                                    | 1,530      | 1,500     |
| Issue of shares                                    | 700        | 30        |
|  |            |           |
| Closing balance                                    | 2,230      | 1,530     |
| Share premium                                      |            |           |
| Opening balance                                    | 8,302,546  | 8,138,445 |
| Issue of shares                                    | 4,081,831  | 164,101   |
| Closing balance                                    | 12,384,377 | 8,302,546 |
| General reserve                                    |            |           |
| Opening balance                                    | 66,332     | 28,663    |
| Unappropriated result from previous financial year | (136,973)  | 163,129   |
| Dividend distribution                              | (158,620)  | (125,460) |
| Closing balance                                    | (229,261)  | 66,332    |
| Opening balance total                              | 8,233,435  | 8,331,737 |
| Issue of shares                                    | 4,082,531  | 164,131   |
| Dividend distribution                              | (158,620)  | (125,460) |
| Result   | 1,029,227  | (136,973) |
| Closing balance total                              | 13,186,573 | 8,233,435 |
| Numbers of shares                                  |            |           |
| Opening balance                                    | 153,000    | 150,000   |
| Issue of shares                                    | 70,000     | 3,000     |
| Closing balance                                    | 223,000    | 153,000   |

#### **5.8.5.** Notes

#### **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares    | Bonds     | Property<br>shares | Total<br>2019 |
|--------------------------|-----------|-----------|--------------------|---------------|
| Opening balance          | 1,895,089 | 5,891,833 | 404,441            | 8,191,363     |
| Purchases of investments | 1,736,163 | 3,726,925 | 322,898            | 5,785,986     |
| Sales of investments     | (601,890) | (980,208) | (129,008)          | (1,711,106)   |
| Changes in value         | 541,164   | 243,313   | 81,580             | 866,057       |
| Total                    | 3,570,526 | 8,881,863 | 679,911            | 13,132,300    |

#### Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | Shares   | Bonds   | Property<br>shares                        | Total<br>2018                                      |
|--|--|---|---|--|
| Opening balance Purchases of investments Sales of investments Changes in value | 2,063,609<br>548,383<br>(525,002)<br>(191,901) | 5,798,765<br>2,919,243<br>(2,741,511)<br>(84,664) | 424,354<br>42,346<br>(47,904)<br>(14,355) | 8,286,728<br>3,509,972<br>(3,314,417)<br>(290,920) |
| Total  | 1,895,089                                      | 5,891,833   | 404,441                                   | 8,191,363  |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

#### Composition of investments according to valuation technique

| (amounts x € 1) | 2019       | 2018      |
|-----------------|------------|-----------|
| Level 1         | 13,132,300 | 8,191,363 |
| Total           | 13,132,300 | 8,191,363 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

#### **Composition of investments**

| (amounts x € 1)                          |          | 2019         |          |
|--|----------|--------------|----------|
|  | Currency | Market value | % of NAV |
| Shares                                   |          |              |          |
| Chubb Ltd                                | USD      | 37,441       | 0.3      |
| NextEra Energy Inc                       | USD      | 36,459       | 0.3      |
| ASML Holding NV                          | EUR      | 35,072       | 0.3      |
| Daiichi Sankyo Co Ltd                    | JPY      | 29,626       | 0.2      |
| QUALCOMM Inc                             | USD      | 28,689       | 0.2      |
| Commonwealth Bank of Australia Ltd       | AUD      | 28,370       | 0.2      |
| Morgan Stanley Ltd                       | USD      | 28,099       | 0.2      |
| Credit Suisse Group AG                   | CHF      | 28,018       | 0.2      |
| Air Liquide SA                           | EUR      | 27,890       | 0.2      |
| Deutsche Post AG                         | EUR      | 27,718       | 0.2      |
| Other                                    |          | 3,263,144    | 24.8     |
| Total shares                             |          | 3,570,526    | 27.1     |
| Bonds                                    |          |              |          |
| DEUTSCHE POST AG 1.625% 5/12/2028        | EUR      | 334,583      | 2.5      |
| LINDE FINANCE BV 1% 20/4/2028            | EUR      | 287,106      | 2.2      |
| NETHERLANDS GOVERNMENT 0.25% 15/7/2025   | EUR      | 275,843      | 2.1      |
| FRANCE (GOVT OF) 1% 25/5/2027            | EUR      | 271,507      | 2.1      |
| BUONI POLIENNALI DEL TES 2% 1/12/2025    | EUR      | 264,187      | 2.0      |
| FRANCE (GOVT OF) 2.25% 25/5/2024         | EUR      | 249,472      | 1.9      |
| BUNDESREPUB. DEUTSCHLAND 0.25% 15/2/2027 | EUR      | 241,120      | 1.8      |
| NETHERLANDS GOVERNMENT 0.75% 15/7/2027   | EUR      | 241,109      | 1.8      |
| BONOS Y OBLIG DEL ESTADO 0.75% 30/7/2021 | EUR      | 211,922      | 1.6      |
| BELGIUM KINGDOM 1% 22/6/2026             | EUR      | 211,007      | 1.6      |
| Other                                    |          | 6,294,007    | 47.8     |
| Total bonds                              |          | 8,881,863    | 67.4     |
| Property shares                          |          |              |          |
| Simon Property Group Inc                 | USD      | 42,334       | 0.3      |
| Prologis Inc                             | USD      | 29,144       | 0.2      |
| Ventas Inc                               | USD      | 25,411       | 0.2      |
| Vonovia SE                               | EUR      | 23,184       | 0.2      |
| Public Storage Inc                       | USD      | 22,577       | 0.2      |
| Sun Communities Inc                      | USD      | 22,465       | 0.2      |
| Realty Income Corp                       | USD      | 19,875       | 0.2      |
| Mitsui Fudosan Co Ltd                    | JPY      | 18,925       | 0.1      |
| Essex Property Trust Inc                 | USD      | 17,422       | 0.1      |
| Mitsubishi Estate Co Ltd                 | JPY      | 17,060       | 0.1      |
| Other                                    |          | 441,514      | 3.3      |
| Total property shares                    |          | 679,911      | 5.1      |
| Total investments                        |          | 13,132,300   | 99.6     |

#### 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

#### 3. Receivables

| (amounts x € 1)   | 2019                 | 2018                 |
|---|----------------------|----------------------|
| Dividend receivable Accrued interest on bonds Other receivables | 6,906<br>47,077<br>5 | 4,472<br>36,730<br>4 |
| Total   | 53,988               | 41,206               |

#### 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019       | 2018      |
|-------------------------------------|------------|-----------|
| Opening balance                     | 8,233,435  | 8,331,737 |
| Issue of shares                     | 4,082,531  | 164,131   |
| Dividend distribution               | (158,620)  | (125,460) |
| Interest income                     | 95,643     | 95,180    |
| Interest expense                    | (152)      | (320)     |
| Dividend income                     | 99,773     | 85,877    |
| Changes in the value of investments | 866,057    | (290,920) |
| Management fee                      | (29,251)   | (23,566)  |
| Exchange rate differences           | 349        | 242       |
| Other expenses                      | (3,192)    | (3,466)   |
| Closing balance                     | 13,186,573 | 8,233,435 |

#### 5. Other payables

| (amounts x € 1)                               | 2019           | 2018           |
|---|----------------|----------------|
| Management costs payable Dividend tax payable | 3,143<br>5,975 | 1,974<br>6,900 |
| Other short-term debts                        | 47             | 2              |
| Total   | 9,165          | 8,876          |

#### 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 29,251 (in 2018: € 23,566).

#### 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- <u>Market risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The fund has investments denominated in foreign currency and is therefore exposed to significant currency risk.

| (amounts x € 1) |            | 2019            |           | 2018            |  |
|-----------------|------------|-----------------|-----------|-----------------|--|
| Currency        | Amount     | % of<br>the NAV | Amount    | % of<br>the NAV |  |
| Euro            | 9,770,485  | 74.1            | 6,394,527 | 77.7            |  |
| US dollar       | 1,779,892  | 13.5            | 990,122   | 12.0            |  |
| Other currency  | 1,636,196  | 12.4            | 848,786   | 10.3            |  |
| Total           | 13,186,573 | 100.0           | 8,233,435 | 100.0           |  |

A 5% increase in the relevant currency, starting on the balance sheet date and applicable for every currency, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) | 2019 2018 |                 | 18     |                 |
|-----------------|-----------|-----------------|--------|-----------------|
| Currency        | Amount    | % of<br>the NAV | Amount | % of<br>the NAV |
| US dollar       | 88,995    | 0.7             | 49,506 | 0.6             |

A 5% decrease in a currency would have an impact of the same magnitude in the opposite direction.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

#### Portfolio distribution by sector

| (amounts x € 1)             |            | 2019            | 2018      |                 |
|-----------------------------|------------|-----------------|-----------|-----------------|
| Sector                      | Amount     | % of<br>the NAV | Amount    | % of<br>the NAV |
| Government                  | 4,835,124  | 36.6            | 2,957,550 | 35.9            |
| Financial                   | 2,724,554  | 20.7            | 2,099,635 | 25.5            |
| Non-cyclical consumer goods | 1,326,744  | 10.1            | 760,223   | 9.2             |
| Industry                    | 901,490    | 6.8             | 265,150   | 3.2             |
| Communication               | 855,002    | 6.5             | 679,528   | 8.3             |
| Cyclical consumer goods     | 802,926    | 6.1             | 499,973   | 6.1             |
| Other sectors               | 1,686,460  | 12.8            | 929,304   | 11.3            |
| Total                       | 13,132,300 | 99.6            | 8,191,363 | 99.5            |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             | 2019    |                 | 2018    |                 |
|-----------------------------|---------|-----------------|---------|-----------------|
| Sector                      | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| Government                  | 241,756 | 1.8             | 147,878 | 1.8             |
| Financial                   | 136,228 | 1.0             | 104,982 | 1.3             |
| Non-cyclical consumer goods | 66,337  | 0.5             | 38,011  | 0.5             |
| Industry                    | 45,075  | 0.3             | 13,258  | 0.2             |
| Communication               | 42,750  | 0.3             | 33,976  | 0.4             |
| Cyclical consumer goods     | 40,146  | 0.3             | 24,999  | 0.3             |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

#### Portfolio distribution by country

| (amounts x € 1) | 1)         |                 | 2018      |                 |
|-----------------|------------|-----------------|-----------|-----------------|
| Country         | Amount     | % of<br>the NAV | Amount    | % of<br>the NAV |
| United States   | 2,525,494  | 19.0            | 1,569,853 | 19.1            |
| Netherlands     | 1,631,179  | 12.4            | 1,066,998 | 13.0            |
| France          | 1,604,678  | 12.2            | 1,019,043 | 12.4            |
| Germany         | 1,530,881  | 11.6            | 672,607   | 8.2             |
| Italy           | 1,050,479  | 8.0             | 603,237   | 7.3             |
| Japan           | 933,368    | 7.1             | 461,666   | 5.6             |
| United Kingdom  | 893,004    | 6.4             | 610,245   | 7.4             |
| Spain           | 817,916    | 6.2             | 521,649   | 6.3             |
| Other countries | 2,199,301  | 16.7            | 1,666,065 | 20.2            |
| Total           | 13,132,300 | 99.6            | 8,191,363 | 99.5            |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |         | 2019            |        | 2018            |  |
|-----------------|---------|-----------------|--------|-----------------|--|
| Country         | Amount  | % of<br>the NAV | Amount | % of<br>the NAV |  |
| United States   | 122,539 | 0.9             | 78,493 | 1.0             |  |
| France          | 80,839  | 0.6             | 53,350 | 0.6             |  |
| Netherlands     | 78,536  | 0.6             | 50,952 | 0.6             |  |
| Germany         | 76,352  | 0.6             | 33,630 | 0.4             |  |
| Italy           | 52,524  | 0.4             | 30,162 | 0.4             |  |
| Japan           | 46,668  | 0.4             | 23,083 | 0.3             |  |
| United Kingdom  | 43,028  | 0.3             | 30,512 | 0.4             |  |
| Spain           | 40,896  | 0.3             | 26,082 | 0.3             |  |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund invests in fixed-interest financial instruments and is consequently exposed to interest rate risk.

| (amounts x € 1)              | <= 1 year | <= 5 years | > 5 years | Not<br>interest bearin | ng Total 2019 |
|------------------------------|-----------|------------|-----------|------------------------|---------------|
| Assets                       |           |            |           |                        |               |
| Investments                  | 73,503    | 3,132,236  | 5,676,124 | 4,250,437              | 13,132,300    |
| Cash and cash equivalents    | 9,450     | -          | -         | -                      | 9,450         |
| Receivables                  | -         | -          | -         | 53,988                 | 53,988        |
| Total assets                 | 82,953    | 3,132,236  | 5,676,124 | 4,304,425              | 13,195,738    |
| Liabilities                  |           |            |           |                        |               |
| Other payables               | -         | -          | -         | 9,165                  | 9,165         |
| Equity                       |           |            |           |                        |               |
| Shares                       | -         | -          | -         | 13,186,573             | 13,186,573    |
| Total equity and liabilities | -         | -          | -         | 13,195,738             | 13,195,738    |
| Total                        | 82,953    | 3,132,236  | 5,676,124 | (8,891,313)            | -             |

|                              | Not       |            |           |                  |            |
|------------------------------|-----------|------------|-----------|------------------|------------|
| (amounts x € 1)              | <= 1 year | <= 5 years | > 5 years | interest bearing | Total 2018 |
|                              |           |            |           |                  |            |
| Assets                       |           |            |           |                  |            |
| Investments                  | 277,772   | 2,068,070  | 3,545,992 | 2,299,529        | 8,191,363  |
| Cash and cash equivalents    | 9,742     | -          | -         | -                | 9,742      |
| Receivables                  | -         | -          | -         | 41,206           | 41,206     |
| Total assets                 | 287,514   | 2,068,070  | 3,545,992 | 2,340,735        | 8,242,311  |
| Liabilities                  |           |            |           |                  |            |
| Other payables               | -         | -          | -         | 8,876            | 8,876      |
| Equity                       |           |            |           |                  |            |
| Shares                       | -         | -          | -         | 8,233,435        | 8,233,435  |
| Total equity and liabilities | -         | -          | -         | 8,242,311        | 8,242,311  |
| Total                        | 287,514   | 2,068,070  | 3,545,992 | (5,901,576)      | -          |

All other variables remaining the same, a 100-basis point decline in the interest rates effective as of the balance sheet date would result in a  $\in$  560,519 increase in the profit for the reporting period (2018:  $\in$  347,797). A 100-basis point rise in the interest rates effective as of the balance sheet date would result in a  $\in$  560,519 decrease in the profit for the reporting period.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### **Credit risk**

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 8,945,301 (2018: € 5,942,781).

The Sub-fund invests in monetary financial instruments and is consequently exposed to significant credit risk. The table below shows the concentrations of credit risk of the investments in bonds.

| (amounts x € 1) |           | 2019            |           | 2018            |  |
|-----------------|-----------|-----------------|-----------|-----------------|--|
| Credit rating   | Amount    | % of<br>the NAV | Amount    | % of<br>the NAV |  |
| AAA             | 1,535,979 | 11.6            | 846,533   | 10.3            |  |
| AA              | 2,091,513 | 15.9            | 1,497,883 | 18.2            |  |
| Α               | 2,151,564 | 16.3            | 1,574,889 | 19.1            |  |
| BBB             | 3,102,807 | 23.6            | 1,972,528 | 24.0            |  |
| Total           | 8,881,863 | 67.4            | 5,891,833 | 71.6            |  |

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs
  charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and
  exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank
  accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck
  UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019       | 2018      |
|---------------------------------|------------|-----------|
| Average intrinsic value         | 10,434,541 | 8,418,380 |
| Total costs within the Sub-fund | 29,251     | 23,566    |
| OCF                             | 0.28%      | 0.28%     |

#### Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount | %     | Prospectus |
|---------------------------------|--------|-------|------------|
| Total costs within the Sub-fund | 29,251 | 0.28% | 0.28%      |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 - Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 33.0% is calculated using this formula (2018: 79.8%). This means that in 2019, purchases and sales took place in the amount of 0.3 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

## VanEck Vectors™ ETFs N.V.

Series D
[Sub-fund is not registered for distribution in Switzerland]

**Adjusted Annual Report 2019** 

## 5.9 Adjusted financial statements as of 31 December

## 5.9.1. Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019       | 2018       |
|------------------------------|-----|------------|------------|
| ASSETS                       |     |            |            |
| Investments                  |     |            |            |
| Shares                       |     | 9,788,781  | 6,087,381  |
| Bonds                        |     | 10,975,828 | 8,500,177  |
| Property shares              |     | 2,392,362  | 1,691,549  |
| Investments                  | {1} | 23,156,971 | 16,279,107 |
| Cash and cash equivalents    | {2} | 19,783     | 22,492     |
| Receivables                  | {3} | 88,753     | 70,556     |
| Total assets                 |     | 23,265,507 | 16,372,155 |
| Equity                       |     |            |            |
| Issued capital               |     | 3,610      | 2,880      |
| Share premium reserve        |     | 20,982,043 | 16,447,060 |
| General reserve              |     | (477,055)  | 362,423    |
| Result                       |     | 2,740,534  | (455,208)  |
| Total equity                 | {4} | 23,249,132 | 16,357,155 |
| LIABILITIES                  |     |            |            |
| Other payables               | {5} | 16,375     | 15,000     |
| Total liabilities            |     | 16,375     | 15,000     |
| Total equity and liabilities |     | 23,265,507 | 16,372,155 |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## **5.9.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019      | 2018      |
|-------------------------------------|-----|-----------|-----------|
| Investment result                   |     |           |           |
| Changes in the value of investments |     | 2,362,003 | (806,732) |
| Interest income                     |     | 124,110   | 119,569   |
| Interest expense                    |     | (381)     | (903)     |
| Dividend income                     |     | 317,939   | 286,449   |
| Foreign exchange differences        |     | 442       | 123       |
| Total investment result             |     | 2,804,113 | (401,494) |
| Management costs                    | {8} | (60,315)  | (49,426)  |
| Transaction costs                   |     | (3,264)   | (4,288)   |
| Total expenses                      |     | (63,579)  | (53,714)  |
| Total result                        |     | 2,740,534 | (455,208) |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## 5.9.3. Cash flow statement

| (amounts x € 1)                                      | 2019        | 2018        |
|--|-------------|-------------|
|  |             |             |
| Purchases of investments                             | (7,671,049) | (5,206,801) |
| Sales of investments                                 | 3,155,188   | 4,090,192   |
| Interest received                                    | 126,870     | 128,462     |
| Interest paid or accrued interest purchased          | (16,448)    | -           |
| Dividends received                                   | 309,963     | 270,600     |
| Management costs paid                                | (58,607)    | (46,567)    |
| Other payments                                       | (511)       | (4,283)     |
| Cash flow from operating activities                  | (4,154,594) | (768,397)   |
| Issue of shares                                      | 5,161,381   | 1,060,684   |
| Purchase of shares                                   | (625,668)   | -           |
| Dividend distribution                                | (384,270)   | (284,126)   |
| Net cash flow from financing activities              | 4,151,443   | 776,558     |
| Foreign exchange differences                         | 442         | 123         |
| Net cash flow  | (2,709)     | 8,284       |
| Cash and cash equivalents at beginning of the period | 22,492      | 14,208      |
| Cash and cash equivalents at end of the period       | 19,783      | 22,492      |

The notes form an integral part of the adjusted financial statements.

## 5.9.4. Statement of changes in equity

| (amounts x € 1)                                    | 2019       | 2018       |
|--|------------|------------|
| Capital  |            |            |
| Opening balance                                    | 2,880      | 2,700      |
| Issue of shares                                    | 830        | 180        |
| Purchase of shares                                 | (100)      | -          |
| Closing balance                                    | 3,610      | 2,880      |
| Share premium                                      |            |            |
| Opening balance                                    | 16,447,060 | 15,386,556 |
| Issue of shares                                    | 5,160,551  | 1,060,504  |
| Purchase of shares                                 | (625,568)  | -          |
| Closing balance                                    | 20,982,043 | 16,447,060 |
| General reserve                                    |            |            |
| Opening balance                                    | 362,423    | 308,063    |
| Unappropriated result from previous financial year | (455,208)  | 349,260    |
| Dividend distribution                              | (384,270)  | (294,900)  |
| Closing balance                                    | (477,055)  | 362,423    |
| Opening balance total                              | 16,357,155 | 16,046,579 |
| Issue of shares                                    | 5,161,381  | 1,060,684  |
| Purchase of shares                                 | (625,668)  | -          |
| Dividend distribution                              | (384,270)  | (294,900)  |
| Result   | 2,740,534  | (455,208)  |
| Closing balance total                              | 23,249,132 | 16,357,155 |
| Numbers of shares                                  |            |            |
| Opening balance                                    | 288,000    | 270,000    |
| Issue of shares                                    | 83,000     | 18,000     |
| Purchase of shares                                 | (10,000)   | -          |
| Closing balance                                    | 361,000    | 288,000    |

#### **5.9.5.** Notes

#### **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)   | Shares           | Bonds             | Property<br>shares | Total<br>2019     |
|---|------------------|-------------------|--------------------|-------------------|
| Opening balance Purchases of investments Sales of investments | 6,087,381        | 8,500,177         | 1,691,549          | 16,279,107        |
|   | 3,453,944        | 3,305,259         | 911,846            | 7,671,049         |
|   | (1,409,211)      | (1,205,621)       | (540,356)          | (3,155,188)       |
| Changes in value  Total                                       | 1,656,667        | 376,013           | 329,323            | 2,362,003         |
|   | <b>9,788,781</b> | <b>10,975,828</b> | <b>2,392,362</b>   | <b>23,156,971</b> |

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares      | Bonds       | Property<br>shares | Total<br>2018 |
|--------------------------|-------------|-------------|--------------------|---------------|
| Opening balance          | 6,402,229   | 7,982,627   | 1,584,374          | 15,969,230    |
| Purchases of investments | 2,052,689   | 2,830,674   | 323,438            | 5,206,801     |
| Sales of investments     | (1,726,103) | (2,214,742) | (149,347)          | (4,090,192)   |
| Changes in value         | (641,434)   | (98,382)    | (66,916)           | (806,732)     |
| Total                    | 6,087,381   | 8,500,177   | 1,691,549          | 16,279,107    |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

#### Composition of investments according to valuation technique

| (amounts x € 1) | 2019       | 2018       |
|-----------------|------------|------------|
| Level 1         | 23,156,971 | 16,279,107 |
| Total           | 23,156,971 | 16,279,107 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

### **Composition of investments**

| (amounts x € 1)                           |          | 2019             |          |
|---|----------|------------------|----------|
|   | Currency | Market value     | % of NAV |
| Shares                                    |          |                  |          |
| Nintendo Co Ltd                           | JPY      | 72,090           | 0.3      |
| BNP Paribas SA                            | EUR      | 70,529           | 0.3      |
| JPMorgan Chase & Co                       | USD      | 68,676           | 0.3      |
| TESCO PLC                                 | GBP      | 66,997           | 0.3      |
| Siemens AG                                | EUR      | 66,895           | 0.3      |
| Apple Inc                                 | USD      | 66,710           | 0.3      |
| AXA SA                                    | EUR      | 61,771           | 0.3      |
| ASML Holding NV                           | EUR      | 61,706           | 0.3      |
| QUALCOMM Inc                              | USD      | 61,153           | 0.3      |
| Atlas Copco AB                            | SEK      | 60,124           | 0.3      |
| Other                                     | -        | 9,132,130        | 39.1     |
| Total shares                              |          | 9,788,781        | 42.1     |
| Bonds                                     |          |                  |          |
| GOLDMAN SACHS GROUP INC 1.375% 15/5/2024  | EUR      | 508,891          | 2.2      |
| BONOS Y OBLIG DEL ESTADO 1.45% 31/10/2027 | EUR      | 352,493          | 1.5      |
| BUNDESREPUB. DEUTSCHLAND 0.5% 15/8/2027   | EUR      | 323,532          | 1.4      |
| NESTLE FINANCE INTL LTD 1.75% 2/11/2037   | EUR      | 310,039          | 1.3      |
| RABOBANK NEDERLAND 1.375% 3/2/2027        | EUR      | 276,988          | 1.2      |
| SIEMENS FINANCIERINGSMAT 1.375% 6/9/2030  | EUR      | 266,584          | 1.1      |
| VODAFONE GROUP PLC 2.2% 25/8/2026         | EUR      | 261,402          | 1.1      |
| ROYAL BK SCOTLND GRP PLC 2% 8/3/2023      | EUR      | 245,792          | 1.1      |
| FRANCE (GOVT OF) 1% 25/5/2027             | EUR      | 245,546          | 1.1      |
| BONOS Y OBLIG DEL ESTADO 1.3% 31/10/2026  | EUR      | 242,335          | 1.0      |
| Other                                     | LOIN     | 7,942,226        | 34.2     |
| Total bonds                               |          | 10,975,828       | 47.2     |
| Property shares                           |          |                  |          |
| Simon Property Group Inc                  | USD      | 125,141          | 0.5      |
| Prologis Inc                              | USD      | 117,531          | 0.5      |
| Vonovia SE                                | EUR      | 85,489           | 0.4      |
| Welltower Inc                             | USD      | 78,685           | 0.3      |
| Public Storage Inc                        | USD      | 74,371           | 0.3      |
| Equity Residential Inc                    | USD      | 61,349           | 0.3      |
| Sun Communities Inc                       | USD      | 57,232           | 0.2      |
| Mitsubishi Estate Co Ltd                  | JPY      | 54,641           | 0.2      |
| Essex Property Trust Inc                  | USD      | 53,605           | 0.2      |
| Unibail-Rodamco-Westfield Ltd             | EUR      | 50,775           | 0.2      |
| Other                                     | LON      | 1,633,543        | 7.2      |
| Total property shares                     |          | <b>2,392,362</b> | 10.3     |
| Total investments                         |          | 23,156,971       | 99.6     |

### 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

#### 3. Receivables

| (amounts x € 1)   | 2019                   | 2018                      |
|---|------------------------|---------------------------|
| Dividend receivable Accrued interest on bonds Other receivables | 26,012<br>62,701<br>40 | 18,036<br>49,394<br>3,126 |
| Total   | 88,753                 | 70,556                    |

#### 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019       | 2018       |
|-------------------------------------|------------|------------|
| Opening balance                     | 16,357,155 | 16,046,579 |
| Issue of shares                     | 5,161,381  | 1,060,684  |
| Purchase of shares                  | (625,668)  | -          |
| Dividend distribution               | (384,270)  | (294,900)  |
| Interest income                     | 124,110    | 119,569    |
| Interest expense                    | (381)      | (903)      |
| Dividend income                     | 317,939    | 286,449    |
| Changes in the value of investments | 2,362,003  | (806,732)  |
| Management fee                      | (60,315)   | (49,426)   |
| Exchange rate differences           | 442        | 123        |
| Other expenses                      | (3,264)    | (4,288)    |
| Closing balance                     | 23,249,132 | 16,357,155 |

#### 5. Other payables

| (amounts x € 1)  | 2019                  | 2018                 |
|--|-----------------------|----------------------|
| Management costs payable Dividend tax payable Other short-term debts | 5,929<br>10,411<br>35 | 4,221<br>10,774<br>5 |
| Total  | 16,375                | 15,000               |

#### 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 60,315 (in 2018: € 49,426).

#### 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- Market risk, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market
  prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that
  affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The fund has investments denominated in foreign currency and is therefore exposed to significant currency risk.

| (amounts x € 1) |            | 2019            |            |                 |
|-----------------|------------|-----------------|------------|-----------------|
| Currency        | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| Euro            | 13,393,627 | 57.6            | 10,125,729 | 61.8            |
| US dollar       | 5,173,913  | 22.3            | 3,347,812  | 20.5            |
| Japanese yen    | 1,938,570  | 8.3             | 1,072,965  | 6.6             |
| Other currency  | 2,743,022  | 11.8            | 1,810,649  | 11.1            |
| Total           | 23,249,132 | 100.0           | 16,357,155 | 100.0           |

A 5% increase in the relevant currency, starting on the balance sheet date and applicable for every currency, would result in a profit increase for the reporting period as shown in the table below.

| % of    |         | % of       |
|---------|---------|------------|
| the NAV | Amount  | the NAV    |
| 1.1     | 167,391 | 1.0<br>0.3 |
|         | 0.4     | · ·        |

A 5% decrease in a currency would have an impact of the same magnitude in the opposite direction.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

#### Portfolio distribution by sector

| (amounts x € 1)             |            | 2019            |            |                 |
|-----------------------------|------------|-----------------|------------|-----------------|
| Sector                      | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| Financial                   | 6,553,962  | 28.3            | 4,512,445  | 27.5            |
| Government                  | 5,426,922  | 23.3            | 4,263,950  | 26.1            |
| Non-cyclical consumer goods | 2,963,199  | 12.7            | 1,811,324  | 11.1            |
| Cyclical consumer goods     | 1,817,535  | 7.8             | 1,336,928  | 8.2             |
| Industry                    | 1,651,448  | 7.1             | 838,712    | 5.1             |
| Communication               | 1,551,967  | 6.7             | 1,369,926  | 8.4             |
| Other sectors               | 3,191,938  | 13.7            | 2,145,822  | 13.1            |
| Total                       | 23,156,971 | 99.6            | 16,279,107 | 99.5            |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             |         | 2018            |         |                 |
|-----------------------------|---------|-----------------|---------|-----------------|
| Sector                      | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| Financial                   | 327,698 | 1.4             | 225,622 | 1.4             |
| Government                  | 271,346 | 1.2             | 213,198 | 1.3             |
| Non-cyclical consumer goods | 148,160 | 0.6             | 90,566  | 0.6             |
| Cyclical consumer goods     | 90,877  | 0.4             | 66,846  | 0.4             |
| Industry                    | 82,572  | 0.4             | 41,936  | 0.3             |
| Communication               | 77,598  | 0.3             | 68,496  | 0.4             |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

### Portfolio distribution by country

| (amounts x € 1) |            | 2019            | 2018       |                 |  |
|-----------------|------------|-----------------|------------|-----------------|--|
| Country         | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |  |
| United States   | 6,640,133  | 28.6            | 4,236,292  | 25.9            |  |
| France          | 2,275,012  | 9.8             | 1,849,798  | 11.3            |  |
| Japan           | 2,194,725  | 9.4             | 1,144,552  | 7.0             |  |
| Germany         | 2,190,000  | 9.4             | 1,625,532  | 9.9             |  |
| Netherlands     | 1,890,907  | 8.1             | 1,159,581  | 7.1             |  |
| United Kingdom  | 1,664,786  | 7.2             | 1,628,717  | 10.0            |  |
| Italy           | 1,274,410  | 5.5             | 952,720    | 5.8             |  |
| Spain           | 1,260,101  | 5.4             | 964,465    | 5.9             |  |
| Other countries | 3,766,897  | 16.2            | 2,717,450  | 16.6            |  |
| Total           | 23,156,971 | 99.6            | 16,279,107 | 99.5            |  |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |         | 2019            |         | 2018            |  |
|-----------------|---------|-----------------|---------|-----------------|--|
| Country         | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |  |
| United States   | 332,007 | 1.4             | 211,815 | 1.3             |  |
| France          | 113,751 | 0.5             | 92,490  | 0.6             |  |
| Japan           | 109,736 | 0.5             | 57,228  | 0.3             |  |
| Germany         | 109,500 | 0.5             | 81,277  | 0.5             |  |
| Netherlands     | 94,545  | 0.4             | 57,979  | 0.4             |  |
| United Kingdom  | 83,239  | 0.4             | 81,436  | 0.5             |  |
| Italy           | 63,721  | 0.3             | 47,636  | 0.3             |  |
| Spain           | 63,005  | 0.3             | 48,223  | 0.3             |  |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund invests in fixed-interest financial instruments and is consequently exposed to interest rate risk.

| (amounts x € 1)              | <= 1 year | <= 5 years | > 5 years | Not<br>interest bearir | ng Total 2019 |
|------------------------------|-----------|------------|-----------|------------------------|---------------|
| Assets                       |           |            |           |                        |               |
| Investments                  | 167,987   | 4,080,578  | 6,727,263 | 12,181,143             | 23,156,971    |
| Cash and cash equivalents    | 19,783    | -          | -         | -                      | 19,783        |
| Receivables                  | -         | -          | -         | 88,753                 | 88,753        |
| Total assets                 | 187,770   | 4,080,578  | 6,727,263 | 12,269,896             | 23,265,507    |
| Liabilities                  |           |            |           |                        |               |
| Other payables               | -         | -          | -         | 16,375                 | 16,375        |
| Equity                       |           |            |           |                        |               |
| Shares                       | -         | -          | -         | 23,249,132             | 23,249,132    |
| Total equity and liabilities | -         | -          | -         | 23,265,507             | 23,265,507    |
| Total                        | 187,770   | 4,080,578  | 6,727,263 | (10,995,611)           | -             |

| (amounts v £ 1)              | <= 1 year | <= Evener  | > E voors | Not              | va Total 2019 |
|------------------------------|-----------|------------|-----------|------------------|---------------|
| (amounts x € 1)              | <= 1 year | <= 5 years | > 5 years | interest bearing | ig Total 2018 |
| Assets                       |           |            |           |                  |               |
| Investments                  | 339,383   | 3,011,176  | 5,149,618 | 7,778,930        | 16,279,107    |
|                              | · ·       | 3,011,170  | 3,143,016 | 7,776,930        |               |
| Cash and cash equivalents    | 22,492    | -          | -         | 70.556           | 22,492        |
| Receivables                  | -         | -          | -         | 70,556           | 70,556        |
| Total assets                 | 361,875   | 3,011,176  | 5,149,618 | 7,849,486        | 16,372,155    |
| Liabilities                  |           |            |           |                  |               |
| Other payables               | -         | -          | -         | 15,000           | 15,000        |
| Equity                       |           |            |           |                  |               |
| Shares                       | -         | -          | -         | 16,357,155       | 16,357,155    |
| Total equity and liabilities | -         | -          | -         | 16,372,155       | 16,372,155    |
| Total                        | 361,875   | 3,011,176  | 5,149,618 | (8,522,669)      | -             |

All other variables remaining the same, a 100-basis point decline in the interest rates effective as of the balance sheet date would result in a  $\in$  678,793 increase in the profit for the reporting period (2018:  $\in$  501,252). A 100-basis point rise in the interest rates effective as of the balance sheet date would result in a  $\in$  678,793 decrease in the profit for the reporting period.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### Credit risk

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 11,084,364 (2018: € 8,593,225).

| (amounts x € 1) |            | 2019            | 20        | 018             |
|-----------------|------------|-----------------|-----------|-----------------|
| Credit rating   | Amount     | % of<br>the NAV | Amount    | % of<br>the NAV |
| AAA             | 1,471,618  | 6.3             | 1,286,952 | 7.9             |
| AA              | 2,726,443  | 11.7            | 1,921,220 | 11.7            |
| A               | 3,080,913  | 13.3            | 2,358,514 | 14.4            |
| BBB             | 3,661,537  | 15.7            | 2,898,722 | 17.6            |
| ВВ              | 35,317     | 0.2             | 34,769    | 0.2             |
| Total           | 10,975,828 | 47.2            | 8,500,177 | 51.8            |

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

### OCF (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| 2019       | 2018                        |
|------------|-----------------------------|
| 20,081,991 | 16,495,383                  |
| 60,315     | 49,426                      |
| 0.30%      | 0.30%                       |
|            | <b>20,081,991</b><br>60,315 |

#### Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount | %     | Prospectus |
|---------------------------------|--------|-------|------------|
| Total costs within the Sub-fund | 60,315 | 0.30% | 0.30%      |

The percentage is calculated with respect to the average assets as used for the OCF.

#### Portfolio Turnover ratio

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 – Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 25.2% is calculated using this formula (2018: 50.2%). This means that in 2019, purchases and sales took place in the amount of 0.3 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

## VanEck Vectors™ ETFs N.V.

## Series E [Sub-fund is not registered for distribution in Switzerland]

**Adjusted Annual Report 2019** 

# 5.10 Adjusted financial statements as of 31 December

## **5.10.1.** Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019       | 2018       |
|------------------------------|-----|------------|------------|
| ASSETS                       |     |            |            |
| Investments                  |     |            |            |
| Shares                       |     | 8,782,410  | 6,283,833  |
| Bonds                        |     | 3,957,831  | 3,487,498  |
| Property shares              |     | 1,524,317  | 1,203,884  |
| Investments                  | {1} | 14,264,558 | 10,975,215 |
| Cash and cash equivalents    | {2} | 14,224     | 16,398     |
| Receivables                  | {3} | 40,933     | 36,614     |
| Total assets                 |     | 14,319,715 | 11,028,227 |
| Equity                       |     |            |            |
| Issued capital               |     | 2,100      | 1,900      |
| Share premium reserve        |     | 12,126,304 | 10,809,877 |
| General reserve              |     | (79,295)   | 705,697    |
| Result                       |     | 2,260,663  | (500,192)  |
| Total equity                 | {4} | 14,309,772 | 11,017,282 |
| LIABILITIES                  |     |            |            |
| Other payables               | {5} | 9,943      | 10,945     |
| Total liabilities            |     | 9,943      | 10,945     |
| Total equity and liabilities |     | 14,319,715 | 11,028,227 |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## **5.10.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019      | 2018      |
|-------------------------------------|-----|-----------|-----------|
| Investment result                   |     |           |           |
| Changes in the value of investments |     | 1,976,294 | (765,648) |
| Interest income                     |     | 41,284    | 39,816    |
| Interest expense                    |     | (206)     | (562)     |
| Dividend income                     |     | 286,180   | 265,722   |
| Foreign exchange differences        |     | 1,074     | 430       |
| Total investment result             |     | 2,304,626 | (460,242) |
| Management costs                    | {8} | (40,740)  | (35,822)  |
| Transaction costs                   |     | (3,223)   | (4,128)   |
| Total expenses                      |     | (43,963)  | (39,950)  |
| Total result                        |     | 2,260,663 | (500,192) |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## 5.10.3. Cash flow statement

| (amounts x € 1)                                      | 2019        | 2018        |
|--|-------------|-------------|
| Burgles of Green broads                              | (2.054.224) | (2.200.014) |
| Purchases of investments                             | (3,064,234) | (3,299,011) |
| Sales of investments                                 | 1,751,185   | 2,684,435   |
| Interest received                                    | 41,376      | 43,090      |
| Interest paid or accrued interest purchased          | (1,722)     | -           |
| Dividends received                                   | 283,285     | 251,467     |
| Management costs paid                                | (39,900)    | (35,601)    |
| Other payments                                       | (3,168)     | (4,156)     |
| Cash flow from operating activities                  | (1,033,178) | (359,776)   |
| Issue of shares                                      | 1,316,627   | 624,291     |
| Dividend distribution                                | (286,697)   | (260,005)   |
| Net cash flow from financing activities              | 1,029,930   | 364,286     |
| Foreign exchange differences                         | 1,074       | 430         |
| Net cash flow  | (2,174)     | 4,940       |
| Cash and cash equivalents at beginning of the period | 16,398      | 11,458      |
| Cash and cash equivalents at end of the period       | 14,224      | 16,398      |

The notes form an integral part of the adjusted financial statements.

## **5.10.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019       | 2018       |
|--|------------|------------|
| Capital  |            |            |
| Opening balance                                    | 1,900      | 1,800      |
| Issue of shares                                    | 200        | 100        |
| Closing balance                                    | 2,100      | 1,900      |
| Share premium                                      |            |            |
| Opening balance                                    | 10,809,877 | 10,185,686 |
| Issue of shares                                    | 1,316,427  | 624,191    |
| Closing balance                                    | 12,126,304 | 10,809,877 |
| General reserve                                    |            |            |
| Opening balance                                    | 705,697    | 599,574    |
| Unappropriated result from previous financial year | (500,192)  | 374,023    |
| Dividend distribution                              | (284,800)  | (267,900)  |
| Closing balance                                    | (79,295)   | 705,697    |
| Opening balance total                              | 11,017,282 | 11,161,083 |
| Issue of shares                                    | 1,316,627  | 624,291    |
| Dividend distribution                              | (284,800)  | (267,900)  |
| Result   | 2,260,663  | (500,192)  |
| Closing balance total                              | 14,309,772 | 11,017,282 |
| Numbers of shares                                  |            |            |
| Opening balance                                    | 190,000    | 180,000    |
| Issue of shares                                    | 20,000     | 10,000     |
| Closing balance                                    | 210,000    | 190,000    |

#### 5.10.5. Notes

#### **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares      | Bonds     | Property<br>shares | Total<br>2019 |
|--------------------------|-------------|-----------|--------------------|---------------|
|                          | 6 202 022   | 2 407 400 | 1 202 004          | 10.075.015    |
| Opening balance          | 6,283,833   | 3,487,498 | 1,203,884          | 10,975,215    |
| Purchases of investments | 1,894,560   | 792,658   | 377,016            | 3,064,234     |
| Sales of investments     | (1,003,128) | (466,086) | (281,971)          | (1,751,185)   |
| Changes in value         | 1,607,145   | 143,761   | 225,388            | 1,976,294     |
| Total                    | 8,782,410   | 3,957,831 | 1,524,317          | 14,264,558    |

#### Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares      | Bonds     | Property<br>shares | Total<br>2018 |
|--------------------------|-------------|-----------|--------------------|---------------|
| Opening balance          | 6,668,705   | 3,344,024 | 1,113,558          | 11,126,287    |
| Purchases of investments | 2,297,598   | 727,756   | 273,657            | 3,299,011     |
| Sales of investments     | (2,004,239) | (548,550) | (131,646)          | (2,684,435)   |
| Changes in value         | (678,231)   | (35,732)  | (51,685)           | (765,648)     |
| Total                    | 6,283,833   | 3,487,498 | 1,203,884          | 10,975,215    |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

## Composition of investments according to valuation technique

| (amounts x € 1) | 2019       | 2018       |
|-----------------|------------|------------|
| Level 1         | 14,264,558 | 10,975,215 |
| Total           | 14,264,558 | 10,975,215 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

## **Composition of investments**

| (amounts x € 1)                               |          | 2019         |          |
|---|----------|--------------|----------|
|   | Currency | Market value | % of NAV |
| Shares  |          |              |          |
| Muenchener Rueckversicherungs-Gesellschaft AG | EUR      | 63,647       | 0.4      |
| US Bancorp Ltd                                | USD      | 61,271       | 0.4      |
| Tokyo Electron Ltd                            | JPY      | 58,838       | 0.4      |
| BNP Paribas SA                                | EUR      | 56,158       | 0.4      |
| ASML Holding NV                               | EUR      | 55,641       | 0.4      |
| CSL Ltd                                       | AUD      | 55,088       | 0.4      |
| QUALCOMM Inc                                  | USD      | 54,707       | 0.4      |
| Home Depot Inc                                | USD      | 53,695       | 0.4      |
| Daiichi Sankyo Co Ltd                         | JPY      | 53,327       | 0.4      |
| Fast Retailing Co Ltd                         | JPY      | 53,284       | 0.4      |
| Other   |          | 8,216,754    | 57.4     |
| Total shares                                  |          | 8,782,410    | 61.4     |
| Bonds   |          |              |          |
| BONOS Y OBLIG DEL ESTADO 1.45% 30/4/2029      | EUR      | 172,676      | 1.2      |
| E.ON SE 0.35% 28/2/2030                       | EUR      | 116,427      | 0.8      |
| FRANCE (GOVT OF) 0.25% 25/11/2026             | EUR      | 102,780      | 0.7      |
| BUONI POLIENNALI DEL TES 2.8% 1/12/2028       | EUR      | 99,587       | 0.7      |
| NESTLE FINANCE INTL LTD 1.75% 2/11/2037       | EUR      | 98,649       | 0.7      |
| INNOGY FINANCE BV 1.25% 19/10/2027            | EUR      | 92,978       | 0.6      |
| BELGIUM KINGDOM 0.8% 22/6/2028                | EUR      | 90,677       | 0.6      |
| FRANCE (GOVT OF) 1.75% 25/11/2024             | EUR      | 90,556       | 0.6      |
| BUNDESREPUB. DEUTSCHLAND 0.5% 15/2/2026       | EUR      | 87,684       | 0.6      |
| BUNDESREPUB. DEUTSCHLAND 0.25% 15/2/2027      | EUR      | 86,636       | 0.6      |
| Other   |          | 2,919,181    | 20.6     |
| Total bonds                                   |          | 3,957,831    | 27.7     |
| Property shares                               |          |              |          |
| Simon Property Group Inc                      | USD      | 82,541       | 0.6      |
| Prologis Inc                                  | USD      | 71,550       | 0.5      |
| Public Storage Inc                            | USD      | 58,054       | 0.4      |
| Vonovia SE                                    | EUR      | 57,360       | 0.4      |
| AvalonBay Communities Inc                     | USD      | 39,418       | 0.3      |
| Welltower Inc                                 | USD      | 36,573       | 0.3      |
| Digital Realty Trust Inc                      | USD      | 35,735       | 0.2      |
| American Tower Corp                           | USD      | 35,625       | 0.2      |
| PSP Swiss Property AG                         | CHF      | 30,973       | 0.2      |
| Mitsubishi Estate Co Ltd                      | JPY      | 29,205       | 0.2      |
| Other   |          | 1,047,283    | 7.3      |
| Total property shares                         |          | 1,524,317    | 10.6     |
| Total investments                             |          | 14,264,558   | 99.7     |

## 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

#### 3. Receivables

| (amounts x € 1)   | 2019                   | 2018                  |
|---|------------------------|-----------------------|
| Dividend receivable Accrued interest on bonds Other receivables | 21,055<br>19,859<br>19 | 18,160<br>18,446<br>8 |
| Total   | 40,933                 | 36,614                |

#### 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019       | 2018       |
|-------------------------------------|------------|------------|
| Opening balance                     | 11,017,282 | 11,161,083 |
| Issue of shares                     | 1,316,627  | 624,291    |
| Dividend distribution               | (284,800)  | (267,900)  |
| Interest income                     | 41,284     | 39,816     |
| Interest expense                    | (206)      | (562)      |
| Dividend income                     | 286,180    | 265,722    |
| Changes in the value of investments | 1,976,294  | (765,648)  |
| Management fee                      | (40,740)   | (35,822)   |
| Exchange rate differences           | 1,074      | 430        |
| Other expenses                      | (3,223)    | (4,128)    |
| Closing balance                     | 14,309,772 | 11,017,282 |

#### 5. Other payables

| (amounts x € 1)  | 2019                 | 2018                |
|--|----------------------|---------------------|
| Management costs payable Dividend tax payable Other short-term debts | 3,888<br>5,998<br>57 | 3,048<br>7,895<br>2 |
| Total  | 9,943                | 10,945              |

#### 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 40,740 (in 2018: € 35,822).

## 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- <u>Market risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The fund has investments denominated in foreign currency and is therefore exposed to significant currency risk.

| (amounts x € 1)  |            | 2019            |            | )18             |
|------------------|------------|-----------------|------------|-----------------|
| Currency         | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| Euro             | 6,078,006  | 42.5            | 5,054,710  | 45.9            |
| US dollar        | 4,197,149  | 29.3            | 3,177,887  | 28.8            |
| Japanese yen     | 1,623,453  | 11.3            | 1,030,974  | 9.4             |
| British pound    | 794,299    | 5.6             | 626,058    | 5.7             |
| Other currencies | 1,616,865  | 11.3            | 1,127,653  | 10.2            |
| Total            | 14,309,772 | 100.0           | 11,017,282 | 100.0           |

A 5% increase in the relevant currency, starting on the balance sheet date and applicable for every currency, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |         | 2019            | 20      | 018             |
|-----------------|---------|-----------------|---------|-----------------|
| Currency        | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| US dollar       | 209,857 | 1.5             | 158,894 | 1.4             |
| Japanese yen    | 81,173  | 0.6             | 51,549  | 0.5             |
| British pound   | 39,715  | 0.3             | 31,303  | 0.3             |

A 5% decrease in a currency would have an impact of the same magnitude in the opposite direction.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

#### Portfolio distribution by sector

| (amounts x € 1)             |            | 2019            | 20         | )18             |
|-----------------------------|------------|-----------------|------------|-----------------|
| Sector                      | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| Financial                   | 3,981,155  | 27.9            | 3,099,462  | 28.2            |
| Non-cyclical consumer goods | 2,180,725  | 15.2            | 1,593,241  | 14.5            |
| Governance                  | 2,101,045  | 14.7            | 1,741,641  | 15.8            |
| Industry                    | 1,241,379  | 8.7             | 864,033    | 7.8             |
| Cyclical consumer goods     | 1,211,134  | 8.5             | 1,084,605  | 9.8             |
| Communication               | 1,120,355  | 7.8             | 905,741    | 8.2             |
| Technology                  | 865,089    | 6.0             | 558,307    | 5.1             |
| Other sectors               | 1,563,676  | 10.9            | 1,128,185  | 10.2            |
| Total                       | 14,264,558 | 99.7            | 10,975,215 | 99.6            |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             | 2019    |                 | 2018    |                 |
|-----------------------------|---------|-----------------|---------|-----------------|
| Sector                      | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| Financial                   | 199,058 | 1.4             | 154,973 | 1.4             |
| Non-cyclical consumer goods | 109,036 | 0.8             | 79,662  | 0.7             |
| Governance                  | 105,052 | 0.7             | 87,082  | 0.8             |
| Industry                    | 62,069  | 0.4             | 43,202  | 0.4             |
| Cyclical consumer goods     | 60,557  | 0.4             | 54,230  | 0.5             |
| Communication               | 56,018  | 0.4             | 45,287  | 0.4             |
| Technology                  | 43,254  | 0.3             | 27,915  | 0.3             |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

#### Portfolio distribution by country

| (amounts x € 1) |            | 2019            | 20         | 018             |
|-----------------|------------|-----------------|------------|-----------------|
| Country         | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| United States   | 4,553,862  | 31.8            | 3,514,039  | 31.9            |
| Japan           | 1,667,646  | 11.7            | 1,072,475  | 9.7             |
| Germany         | 1,265,866  | 8.8             | 1,058,671  | 9.6             |
| France          | 1,209,806  | 8.5             | 976,176    | 8.9             |
| United Kingdom  | 1,089,704  | 7.6             | 966,132    | 8.8             |
| Netherlands     | 850,044    | 5.9             | 720,013    | 6.5             |
| Spain           | 727,937    | 5.1             | 481,777    | 4.4             |
| Other countries | 2,899,693  | 20.3            | 2,185,932  | 19.8            |
| Total           | 14,264,558 | 99.7            | 10,975,215 | 99.6            |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |         | 2019            |         | 018             |
|-----------------|---------|-----------------|---------|-----------------|
| Country         | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| United States   | 227,693 | 1.6             | 175,702 | 1.6             |
| Japan           | 83,382  | 0.6             | 53,624  | 0.5             |
| Germany         | 63,293  | 0.4             | 52,934  | 0.5             |
| France          | 60,490  | 0.4             | 48,809  | 0.4             |
| United Kingdom  | 54,485  | 0.4             | 48,307  | 0.4             |
| Netherlands     | 42,502  | 0.3             | 36,001  | 0.3             |
| Spain           | 36,397  | 0.3             | 24,089  | 0.2             |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

### Interest rate risk

The Sub-fund invests in fixed-interest financial instruments and is consequently exposed to interest rate risk.

| (amounts x € 1)              | <= 1 year | <= 5 years | > 5 years | Not interest bearing | ng Total 2019 |
|------------------------------|-----------|------------|-----------|----------------------|---------------|
| Assets                       |           |            |           |                      |               |
| Investments                  | 164,272   | 1,489,485  | 2,304,074 | 10,306,727           | 14,264,558    |
| Cash and cash equivalents    | 14,224    | -          | -         | -                    | 14,224        |
| Receivables                  | -         | -          | -         | 40,933               | 40,933        |
| Total assets                 | 178,496   | 1,489,485  | 2,304,074 | 10,347,660           | 14,319,715    |
| Liabilities                  |           |            |           |                      |               |
| Other payables               | -         | -          | -         | 9,943                | 9,943         |
| Equity                       |           |            |           |                      |               |
| Shares                       | -         | -          | -         | 14,309,772           | 14,309,772    |
| Total equity and liabilities | -         | -          | -         | 14,319,715           | 14,319,715    |
| Total                        | 178,496   | 1,498,485  | 2,304,074 | (3,972,055)          | -             |

| (amounts x € 1)              | <= 1 year | <= 5 years | > 5 years | Not<br>interest bearin | g Total 2018 |
|------------------------------|-----------|------------|-----------|------------------------|--------------|
| Assets                       |           |            |           |                        |              |
| Investments                  | 138,248   | 897,338    | 2,451,912 | 7,487,717              | 10,975,215   |
| Cash and cash equivalents    | 16,398    | -          | -         | -                      | 16,398       |
| Receivables                  | · -       | -          | -         | 36,614                 | 36,614       |
| Total assets                 | 154,646   | 897,338    | 2,451,912 | 7,524,331              | 11,028,227   |
| Liabilities                  |           |            |           |                        |              |
| Other payables               | -         | -          | -         | 10,945                 | 10,945       |
| Equity                       |           |            |           |                        |              |
| Shares                       | -         | -          | -         | 11,017,282             | 11,017,282   |
| Total equity and liabilities | -         | -          | -         | 11,028,227             | 11,028,227   |
| Total                        | 154,646   | 897,338    | 2,451,912 | (3,503,896)            | -            |

All other variables remaining the same, a 100-basis point decline in the interest rates effective as of the balance sheet date would result in a  $\in$  236,900 increase in the profit for the reporting period (2018:  $\in$  204,132). A 100-basis point rise in the interest rates effective as of the balance sheet date would result in a  $\in$  236,900 decrease in the profit for the reporting period.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### **Credit risk**

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 4,012,988 (2018: € 3,540,510).

The Sub-fund invests in monetary financial instruments and is consequently exposed to significant credit risk. The table below shows the concentrations of credit risk of the investments in bonds.

| (amounts x € 1) |                                       | 2019            |           | 018             |
|-----------------|---------------------------------------|-----------------|-----------|-----------------|
| Credit rating   | Amount                                | % of<br>the NAV | Amount    | % of<br>the NAV |
| AAA             | 545,384                               | 3.8             | 535,246   | 4.9             |
| AA              | 957,773                               | 6.7             | 831,391   | 7.5             |
| A               | 1,241,701                             | 8.7             | 1,145,572 | 10.4            |
| BBB             | 1,212,973                             | 8.5             | 955,421   | 8.7             |
| ВВ              | · · · · · · · · · · · · · · · · · · · | -               | 19,868    | 0.2             |
| Total           | 3,957,831                             | 27.7            | 3,487,498 | 31.7            |

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs
  charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and
  exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank
  accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck
  UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019       | 2018       |
|---------------------------------|------------|------------|
| Average intrinsic value         | 12,722,759 | 11,199,839 |
| Total costs within the Sub-fund | 40,740     | 35,822     |
| OCF                             | 0.32%      | 0.32%      |

#### Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount | %     | Prospectus |
|---------------------------------|--------|-------|------------|
| Total costs within the Sub-fund | 40,740 | 0.32% | 0.32%      |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 - Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 27.5% is calculated using this formula (2018: 47.9%). This means that in 2019, purchases and sales took place in the amount of 0.3 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

## VanEck Vectors™ ETFs N.V.

## Series F VanEck Vectors™ Global Equal Weight UCITS ETF

**Adjusted Annual Report 2019** 

## 5.11 Adjusted financial statements as of 31 December

## 5.11.1. Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019          | 2018         |
|------------------------------|-----|---------------|--------------|
| ASSETS                       |     |               |              |
| Investments                  |     |               |              |
| Shares                       |     | 987,052,516   | 783,475,707  |
| Property shares              |     | 11,133,143    | 6,370,399    |
| Investments                  | {1} | 998,185,659   | 789,846,106  |
| Cash and cash equivalents    | {2} | 5,683,093     | -            |
| Receivables                  | {3} | 7,089,088     | 1,727,236    |
| Total assets                 |     | 1,010,957,840 | 791,573,342  |
| Equity                       |     |               |              |
| Issued capital               |     | 219,112       | 214,812      |
| Share premium reserve        |     | 761,416,596   | 744,980,395  |
| General reserve              |     | 17,287,262    | 91,064,883   |
| Result                       |     | 222,287,550   | (47,006,195) |
| Total equity                 | {4} | 1,001,210,520 | 789,253,895  |
| LIABILITIES                  |     |               |              |
| Debts to credit institutions | {2} | -             | 1,551,863    |
| Other payables               | {5} | 9,747,320     | 767,584      |
| Total liabilities            |     | 9,747,320     | 2,319,447    |
| Total equity and liabilities |     | 1,010,957,840 | 791,573,342  |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## **5.11.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019        | 2018         |
|-------------------------------------|-----|-------------|--------------|
| Investment result                   |     |             |              |
| Changes in the value of investments |     | 194,554,939 | (66,995,618) |
| Interest income                     |     | 2,283       | 3,290        |
| Interest expense                    |     | (31,895)    | (19,333)     |
| Dividend income                     |     | 29,275,148  | 21,217,040   |
| Foreign exchange differences        |     | 305         | 30,339       |
| Total investment result             |     | 223,800,780 | (45,764,282) |
| Management costs                    | {8} | (1,509,286) | (1,231,488)  |
| Transactions costs                  |     | (3,944)     | (10,425)     |
| Total expenses                      |     | (1,513,230) | (1,241,913)  |
| Total result                        |     | 222,287,550 | (47,006,195) |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## 5.11.3. Cash flow statement

| (amounts x € 1)                                      | 2019          | 2018          |
|--|---------------|---------------|
|  |               |               |
| Purchases of investments                             | (228,524,252) | (322,431,965) |
| Sales of investments                                 | 219,310,876   | 93,161,043    |
| Interest received                                    | -             | 15,035        |
| Interest paid or accrued interest purchased          | (29,286)      | (16,043)      |
| Dividends received                                   | 28,485,680    | 20,638,299    |
| Management costs paid                                | (1,490,425)   | (1,212,409)   |
| Other payments                                       | (13,412)      | (875)         |
| Cash flow from operating activities                  | 17,739,181    | (209,846,915) |
| Issue of shares                                      | 98,346,288    | 226,932,835   |
| Purchase of shares                                   | (81,896,537)  | -             |
| Dividend distribution                                | (26,954,281)  | (19,582,774)  |
| Net cash flow from financing activities              | (10,504,530)  | 207,350,061   |
| Foreign exchange differences                         | 305           | 30,339        |
| Net cash flow  | 7,234,956     | (2,466,515)   |
| Cash and cash equivalents at beginning of the period | (1,551,863)   | 914,652       |
| Cash and cash equivalents at end of the period       | 5,683,093     | (1,551,863)   |

The notes form an integral part of the adjusted financial statements.

## **5.11.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019          | 2018         |
|--|---------------|--------------|
| Capital  |               |              |
| Opening balance                                    | 214,812       | 158,062      |
| Issue of shares                                    | 24,750        | 56,750       |
| Purchase of shares                                 | (20,450)      | -            |
| Closing balance                                    | 219,112       | 214,812      |
| Share premium                                      |               |              |
| Opening balance                                    | 744,980,395   | 518,104,310  |
| Issue of shares                                    | 102,894,248   | 226,876,085  |
| Purchase of shares                                 | (86,458,047)  | -            |
| Closing balance                                    | 761,416,596   | 744,980,395  |
| General reserve                                    |               |              |
| Opening balance                                    | 91,064,883    | 71,097,213   |
| Unappropriated result from previous financial year | (47,006,195)  | 39,909,981   |
| Dividend distribution                              | (26,771,426)  | (19,942,311) |
| Closing balance                                    | 17,287,262    | 91,064,883   |
| Opening balance total                              | 789,253,895   | 629,269,566  |
| Issue of shares                                    | 102,918,998   | 226,932,835  |
| Purchase of shares                                 | (86,478,497)  | -            |
| Dividend distribution                              | (26,771,426)  | (19,942,311) |
| Result   | 222,287,550   | (47,006,195) |
| Closing balance total                              | 1,001,210,520 | 789,253,895  |
| Numbers of shares                                  |               |              |
| Opening balance                                    | 21,481,190    | 15,806,190   |
| Issue of shares                                    | 2,475,000     | 5,675,000    |
| Purchase of shares                                 | (2,045,000)   | -            |
| Closing balance                                    | 21,911,190    | 21,481,190   |

#### 5.11.5. Notes

### **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares        | Property<br>shares | Total<br>2019 |
|--------------------------|---------------|--------------------|---------------|
| Opening balance          | 783,475,707   | 6,370,399          | 789,846,106   |
| Purchases of investments | 224,785,525   | 8,309,965          | 233,095,490   |
| Sales of investments     | (214,833,766) | (4,477,110)        | (219,310,876) |
| Changes in value         | 193,625,050   | 929,889            | 194,554,939   |
| Total                    | 987,052,516   | 11,133,143         | 998,185,659   |

#### Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | Shares   | Property<br>shares                                   | Total<br>2018  |
|--|--|--|--|
| Opening balance Purchases of investments Sales of investments Changes in value | 618,611,596<br>319,562,781<br>(88,798,806)<br>(65,899,864) | 8,958,788<br>2,869,602<br>(4,362,237)<br>(1,095,754) | 627,570,384<br>322,432,383<br>(93,161,043)<br>(66,995,618) |
| Total  | 783,475,707  | 6,370,399  | 789,846,106  |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

#### Composition of investments according to valuation technique

| (amounts x € 1) | 2019        | 2018        |
|-----------------|-------------|-------------|
| Level 1         | 998,185,659 | 789,846,106 |
| Total           | 998,185,659 | 789,846,106 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

## Composition of investments according to valuation technique

| (amounts x € 1)            |          | 2019         |          |
|----------------------------|----------|--------------|----------|
|                            | Currency | Market value | % of NAV |
| Shares                     |          |              |          |
| Daiichi Sankyo Co Ltd      | JPY      | 5,984,438    | 0.6      |
| Tokyo Electron Ltd         | JPY      | 5,864,176    | 0.6      |
| Apple Inc                  | USD      | 5,811,522    | 0.6      |
| ASML Holding NV            | EUR      | 5,802,454    | 0.6      |
| QUALCOMM Inc               | USD      | 5,760,219    | 0.6      |
| Atlas Copco AB             | SEK      | 5,476,206    | 0.5      |
| Sony Corp                  | JPY      | 5,272,469    | 0.5      |
| Nintendo Co Ltd            | JPY      | 5,262,513    | 0.5      |
| NVIDIA Corp                | USD      | 5,183,726    | 0.5      |
| Charter Communications Inc | USD      | 5,070,760    | 0.5      |
| Other                      |          | 931,564,033  | 93.1     |
| Total shares               |          | 987,052,516  | 98.6     |
| Property shares            |          |              |          |
| American Tower Corp        | USD      | 4,429,742    | 0.4      |
| Vonovia SE                 | EUR      | 3,705,888    | 0.4      |
| Simon Property Group Inc   | USD      | 2,997,513    | 0.3      |
| Total property shares      |          | 11,133,143   | 1.1      |
| Total investments          |          | 998,185,659  | 99.7     |

### 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

#### 3. Receivables

| (amounts x € 1)                          | 2019                   | 2018             |
|--|------------------------|------------------|
| Dividend receivable<br>Other receivables | 2,516,376<br>4,572,712 | 1,726,908<br>328 |
| Total                                    | 7,089,088              | 1,727,236        |

The other receivables relates to subscriptions.

#### 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019          | 2018         |
|-------------------------------------|---------------|--------------|
| Opening balance                     | 789,253,895   | 629,269,566  |
| Issue of shares                     | 102,918,998   | 226,932,835  |
| Purchase of shares                  | (86,478,497)  | =            |
| Dividend distribution               | (26,771,426)  | (19,942,311) |
| Interest income                     | 2,283         | 3,290        |
| Interest expense                    | (31,895)      | (19,333)     |
| Dividend income                     | 29,275,148    | 21,217,040   |
| Changes in the value of investments | 194,554,939   | (66,995,618) |
| Management fee                      | (1,509,286)   | (1,231,488)  |
| Exchange rate differences           | 305           | 30,339       |
| Other expenses                      | (3,944)       | (10,425)     |
| Closing balance                     | 1,001,210,520 | 789,253,895  |

### 5. Other payables

| (amounts x € 1)                               | 2019               | 2018               |
|---|--------------------|--------------------|
| Management costs payable Dividend tax payable | 131,846<br>451,748 | 112,985<br>634,603 |
| Securities transactions still to be settled   | 4,571,656          | 418                |
| Other short-term debts                        | 4,592,070          | 19,578             |
| Total   | 9,747,320          | 767,584            |

The other short-term debts relates to redemptions.

#### 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 1,509,286 (in 2018: € 1,231,488).

## VanEck Vectors™ Global Equal Weight UCITS ETF

## 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- <u>Market risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

## **Currency risk**

The fund has investments denominated in foreign currency and is therefore exposed to significant currency risk.

| (amounts x € 1) | 2019          |                 | 2018        |                 |
|-----------------|---------------|-----------------|-------------|-----------------|
| Currency        | Amount        | % of<br>the NAV | Amount      | % of<br>the NAV |
| US dollar       | 383,527,226   | 38.2            | 315,066,424 | 39.9            |
| Euro            | 217,285,667   | 21.7            | 175,072,498 | 22.2            |
| Japanese yen    | 160,813,413   | 16.1            | 109,208,034 | 13.8            |
| British pound   | 82,811,259    | 8.3             | 75,006,279  | 9.5             |
| Other currency  | 156,772,955   | 15.7            | 114,900,660 | 14.6            |
| Total           | 1,001,210,520 | 100.0           | 789,253,895 | 100.0           |

A 5% increase in the relevant currency, starting on the balance sheet date and applicable for every currency, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |            | 2019            | 20         | 018             |
|-----------------|------------|-----------------|------------|-----------------|
| Currency        | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| US dollar       | 19,176,361 | 1.9             | 15,753,321 | 2.0             |
| Japanese yen    | 8,040,671  | 0.8             | 5,460,402  | 0.7             |
| British pound   | 4,140,563  | 0.4             | 3,750,314  | 0.5             |

A 5% decrease in a currency would have an impact of the same magnitude in the opposite direction.

## Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

## Portfolio distribution by sector

| (amounts x € 1)             | x € 1) 2019 |                 | 2018        |                 |
|-----------------------------|-------------|-----------------|-------------|-----------------|
| Sector                      | Amount      | % of<br>the NAV | Amount      | % of<br>the NAV |
| Non-cyclical consumer goods | 226,062,619 | 22.5            | 181,812,131 | 23.0            |
| Financial                   | 218,342,695 | 21.8            | 162,376,679 | 20.6            |
| Industry                    | 132,173,225 | 13.2            | 109,108,105 | 13.8            |
| Cyclical consumer goods     | 116,874,642 | 11.7            | 95,445,673  | 12.1            |
| Communication               | 99,918,992  | 10.0            | 83,008,687  | 10.5            |
| Technology                  | 90,611,802  | 9.1             | 61,502,568  | 7.8             |
| Other sectors               | 114,201,684 | 11.4            | 96,592,263  | 12.2            |
| Total                       | 998,185,659 | 99.7            | 789,846,106 | 100.0           |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             | 2019       |                 | x € 1) 2019 2018 |                 | )18 |
|-----------------------------|------------|-----------------|------------------|-----------------|-----|
| Sector                      | Amount     | % of<br>the NAV | Amount           | % of<br>the NAV |     |
| Non-cyclical consumer goods | 11,303,131 | 1.1             | 9,090,607        | 1.2             |     |
| Financial                   | 10,917,135 | 1.1             | 8,118,834        | 1.0             |     |
| Industry                    | 6,608,661  | 0.7             | 5,455,405        | 0.7             |     |
| Cyclical consumer goods     | 5,843,732  | 0.6             | 4,772,284        | 0.6             |     |
| Communication               | 4,995,950  | 0.5             | 4,150,434        | 0.5             |     |
| Technology                  | 4,530,590  | 0.5             | 3,075,128        | 0.4             |     |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

## Portfolio distribution by country

| (amounts x € 1) |             | 2019            | 20          | )18             |
|-----------------|-------------|-----------------|-------------|-----------------|
| Country         | Amount      | % of<br>the NAV | Amount      | % of<br>the NAV |
| United States   | 383,381,427 | 38.2            | 317,427,879 | 40.2            |
| Japan           | 160,809,472 | 16.1            | 109,194,818 | 13.8            |
| United Kingdom  | 82,710,749  | 8.3             | 74,910,006  | 9.5             |
| France          | 78,135,374  | 7.8             | 64,570,963  | 8.2             |
| Germany         | 59,973,521  | 6.0             | 44,973,004  | 5.7             |
| Other countries | 233,175,116 | 23.3            | 178,769,436 | 22.7            |
| Total           | 998,185,659 | 99.7            | 789,846,106 | 100.1           |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) | 2019 201   |                 | )18        |                 |
|-----------------|------------|-----------------|------------|-----------------|
| Country         | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| United States   | 19,169,071 | 1.9             | 15,871,394 | 2.0             |
| Japan           | 8,040,474  | 0.8             | 5,459,741  | 0.7             |
| United Kingdom  | 4,135,537  | 0.4             | 3,745,500  | 0.5             |
| France          | 3,906,769  | 0.4             | 3,228,548  | 0.4             |
| Germany         | 2,998,676  | 0.3             | 2,248,650  | 0.3             |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund does not invest in fixed-interest financial instruments and is consequently not exposed to significant interest rate risk.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### **Credit risk**

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 12,772,181 (2018: € 1,727,236).

The Sub-fund does not invest in monetary financial instruments and is consequently not exposed to significant credit risk.

## Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

## VanEck Vectors™ Global Equal Weight UCITS ETF

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019        |             |
|---------------------------------|-------------|-------------|
| Average intrinsic value         | 911,873,727 | 727,656,330 |
| Total costs within the Sub-fund | 1,509,286   | 1,231,488   |
| OCF                             | 0.16%       | 0.17%       |

#### Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount    | %     | Prospectus |
|---------------------------------|-----------|-------|------------|
| Total costs within the Sub-fund | 1,509,286 | 0.16% | 0.16%      |

The percentage is calculated with respect to the average assets as used for the OCF.

## **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 – Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

 $\ensuremath{\mathsf{X}}\xspace$  the average intrinsic value of the investment institution.

A PTR of 29.8% is calculated using this formula (2018: 25.9%). This means that in 2019, purchases and sales took place in the amount of 0.3 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

## VanEck Vectors™ ETFs N.V.

## Series G VanEck Vectors™ Global Real Estate UCITS ETF

**Adjusted Annual Report 2019** 

## 5.12 Adjusted financial statements as of 31 December

## 5.12.1. Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019         | 2018        |
|------------------------------|-----|--------------|-------------|
| ASSETS                       |     |              |             |
| <u>Investments</u>           |     |              |             |
| Shares                       |     | 4,275,610    | 6,805,182   |
| Property shares              |     | 238,496,741  | 180,515,510 |
| Investments                  | {1} | 242,772,351  | 187,320,692 |
| Cash and cash equivalents    | {2} | 353,520      | 201,446     |
| Receivables                  | {3} | 880,910      | 668,400     |
| Total assets                 |     | 244,006,781  | 188,190,538 |
| Equity                       |     |              |             |
| Issued capital               |     | 58,354       | 53,354      |
| Share premium reserve        |     | 215,798,556  | 194,782,446 |
| General reserve              |     | (14,282,887) | (6,885,046) |
| Result                       |     | 42,318,637   | 169,017     |
| Total equity                 | {4} | 243,892,660  | 188,119,771 |
| LIABILITIES                  |     |              |             |
| Other payables               | {5} | 114,121      | 70,767      |
| Total liabilities            |     | 114,121      | 70,767      |
| Total equity and liabilities |     | 244,006,781  | 188,190,538 |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## **5.12.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019       | 2018        |
|-------------------------------------|-----|------------|-------------|
| Investment result                   |     |            |             |
| Changes in the value of investments |     | 34,476,872 | (8,153,547) |
| Interest income                     |     | 1,721      | 1,081       |
| Interest expense                    |     | (5,793)    | (10,024)    |
| Dividend income                     |     | 8,426,163  | 8,769,701   |
| Foreign exchange differences        |     | (19,695)   | 27,183      |
| Total investment result             |     | 42,879,268 | 634,394     |
| Management costs                    | {8} | (558,060)  | (460,642)   |
| Transaction costs                   | , , | (2,571)    | (4,735)     |
| Total expenses                      |     | (560,631)  | (465,377)   |
| Total result                        |     | 42,318,637 | 169,017     |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## 5.12.3. Cash flow statement

| (amounts x € 1)                                      | 2019         | 2018         |
|--|--------------|--------------|
| Purchases of investments                             | /50 700 245\ | (51,000,531) |
|  | (68,798,316) | (61,890,621) |
| Sales of investments                                 | 47,823,434   | 52,156,472   |
| Interest paid or accrued interest purchased          | (3,871)      | (11,586)     |
| Dividends received                                   | 8,213,452    | 8,749,852    |
| Management costs paid                                | (546,690)    | (460,128)    |
| Other payments                                       | (1,230)      | (8,647)      |
| Cash flow from operating activities                  | (13,313,221) | (1,464,658)  |
| Issue of shares                                      | 46,803,835   | 42,274,900   |
| Purchase of shares                                   | (25,782,725) | (32,920,180) |
| Dividend distribution                                | (7,536,120)  | (7,970,062)  |
| Net cash flow from financing activities              | 13,484,990   | 1,384,658    |
| Foreign exchange differences                         | (19,695)     | 27,183       |
| Net cash flow  | 152,074      | (52,817)     |
| Cash and cash equivalents at beginning of the period | 201,446      | 254,263      |
| Cash and cash equivalents at end of the period       | 353,520      | 201,446      |

The notes form an integral part of the adjusted financial statements.

## **5.12.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019         | 2018         |  |
|--|--------------|--------------|--|
| Capital  |              |              |  |
| Opening balance                                    | 53,354       | 50,854       |  |
| Issue of shares                                    | 11,500       | 11,500       |  |
| Purchase of shares                                 | (6,500)      | (9,000)      |  |
| Closing balance                                    | 58,354       | 53,354       |  |
| Share premium                                      |              |              |  |
| Opening balance                                    | 194,782,446  | 185,430,226  |  |
| Issue of shares                                    | 46,792,335   | 42,263,400   |  |
| Purchase of shares                                 | (25,776,225) | (32,911,180) |  |
| Closing balance                                    | 215,798,556  | 194,782,446  |  |
| General reserve                                    |              |              |  |
| Opening balance                                    | (6,885,046)  | 7,603,123    |  |
| Unappropriated result from previous financial year | 169,017      | (6,557,855)  |  |
| Dividend distribution                              | (7,566,858)  | (7,930,314)  |  |
| Closing balance                                    | (14,282,887) | (6,885,046)  |  |
| Opening balance total                              | 188,119,771  | 186,526,348  |  |
| Issue of shares                                    | 46,803,835   | 42,274,900   |  |
| Purchase of shares                                 | (25,782,725) | (32,920,180) |  |
| Dividend distribution                              | (7,566,858)  | (7,930,314)  |  |
| Result   | 42,318,637   | 169,017      |  |
| Closing balance total                              | 243,892,660  | 188,119,771  |  |
| Numbers of shares                                  |              |              |  |
| Opening balance                                    | 5,335,404    | 5,085,404    |  |
| Issue of shares                                    | 1,150,000    | 1,150,000    |  |
| Purchase of shares                                 | (650,000)    | (900,000)    |  |
| Closing balance                                    | 5,835,404    | 5,335,404    |  |

## 5.12.5. Notes

## **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares      | Property<br>shares | Total<br>2019 |
|--------------------------|-------------|--------------------|---------------|
| Opening balance          | 6,805,182   | 180,515,510        | 187,320,692   |
| Purchases of investments | 1,318,173   | 67,480,048         | 68,798,221    |
| Sales of investments     | (3,603,867) | (44,219,567)       | (47,823,434)  |
| Changes in value         | (243,878)   | 34,720,750         | 34,476,872    |
| Total                    | 4,275,610   | 238,496,741        | 242,772,351   |

## Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | Shares   | Property<br>shares                                       | Total<br>2018  |
|--|--|--|--|
| Opening balance Purchases of investments Sales of investments Changes in value | 7,005,089<br>2,236,092<br>(1,503,828)<br>(932,171) | 178,734,906<br>59,654,624<br>(50,652,644)<br>(7,221,376) | 185,739,995<br>61,890,716<br>(52,156,472)<br>(8,153,547) |
| Total  | 6,805,182  | 180,515,510  | 187,320,692  |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

## Composition of investments according to valuation technique

| (amounts x € 1) | 2019        | 2018        |
|-----------------|-------------|-------------|
| Level 1         | 242,772,351 | 187,320,692 |
| Total           | 242,772,351 | 187,320,692 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

## **Composition of investments**

| (amounts x € 1)             |          | 2019         |          |
|-----------------------------|----------|--------------|----------|
|                             | Currency | Market value | % of NAV |
| Shares                      |          |              |          |
| Daiwa House Industry Co Ltd | JPY      | 4,275,610    | 1.8      |
| Total shares                |          | 4,275,610    | 1.8      |
| Property shares             |          |              |          |
| Prologis Inc                | USD      | 12,304,972   | 5.0      |
| Simon Property Group Inc    | USD      | 10,077,923   | 4.1      |
| Welltower Inc               | USD      | 7,318,235    | 3.0      |
| Public Storage Inc          | USD      | 7,018,289    | 2.9      |
| AvalonBay Communities Inc   | USD      | 6,454,650    | 2.6      |
| Equity Residential Inc      | USD      | 6,132,258    | 2.5      |
| Vonovia SE                  | EUR      | 5,971,824    | 2.4      |
| Digital Realty Trust Inc    | USD      | 5,512,734    | 2.3      |
| Mitsubishi Estate Co Ltd    | JPY      | 5,504,435    | 2.3      |
| Realty Income Corp          | USD      | 5,175,615    | 2.1      |
| Other                       |          | 167,025,806  | 68.5     |
| Total property shares       |          | 238,496,741  | 97.7     |
| Total investments           |          | 242,772,351  | 99.5     |

## 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

## 3. Receivables

| (amounts x € 1)   | 2019                  | 2018                  |
|---|-----------------------|-----------------------|
| Interest receivable Dividend receivable Other receivables | -<br>878,465<br>2,445 | 2<br>665,754<br>2,644 |
| Total   | 880,910               | 668,400               |

## 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019         | 2018         |
|-------------------------------------|--------------|--------------|
| Opening balance                     | 188,119,771  | 186,526,348  |
| Issue of shares                     | 46,803,835   | 42,274,900   |
| Purchase of shares                  | (25,782,725) | (32,920,180) |
| Dividend distribution               | (7,566,858)  | (7,930,314)  |
| Interest income                     | 1,721        | 1,081        |
| Interest expense                    | (5,793)      | (10,024)     |
| Dividend income                     | 8,426,163    | 8,769,701    |
| Changes in the value of investments | 34,476,872   | (8,153,547)  |
| Management fee                      | (558,060)    | (460,642)    |
| Exchange rate differences           | (19,695)     | 27,183       |
| Other expenses                      | (2,571)      | (4,735)      |
| Closing balance                     | 243,892,660  | 188,119,771  |

## 5. Other payables

| (amounts x € 1)                             | 2019    | 2018   |
|---|---------|--------|
| Management costs payable                    | 52,264  | 40,894 |
| Dividend tax payable                        | 57,255  | 26,517 |
| Securities transactions still to be settled | -       | 95     |
| Other short-term debts                      | 4,602   | 3,261  |
| Total                                       | 114,121 | 70,767 |

## 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 558,060 (in 2018: € 460,642).

## 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- <u>Market risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

## **Currency risk**

The fund has investments denominated in foreign currency and is therefore exposed to significant currency risk.

| (amounts x € 1)   |             | 2019 20         |             | 2018            |  |
|-------------------|-------------|-----------------|-------------|-----------------|--|
| Currency          | Amount      | % of<br>the NAV | Amount      | % of<br>the NAV |  |
| US dollar         | 140,230,263 | 57.5            | 103,696,470 | 55.2            |  |
| Japanese yen      | 32,254,967  | 13.2            | 25,425,649  | 13.5            |  |
| Euro              | 25,842,711  | 10.6            | 21,495,796  | 11.4            |  |
| Australian dollar | 15,168,757  | 6.2             | 12,402,701  | 6.6             |  |
| Other currencies  | 30,395,962  | 12.5            | 25,099,155  | 13.3            |  |
| Total             | 243,892,660 | 100.0           | 188,119,771 | 100.0           |  |

A 5% increase in the relevant currency, starting on the balance sheet date and applicable for every currency, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)   |           | 2019            |           | )18             |
|-------------------|-----------|-----------------|-----------|-----------------|
| Currency          | Amount    | % of<br>the NAV | Amount    | % of<br>the NAV |
| US Dollar         | 7,011,513 | 2.9             | 5,184,824 | 2.8             |
| Japanese yen      | 1,612,748 | 0.7             | 1,271,282 | 0.7             |
| Australian dollar | 758,438   | 0.3             | 620,135   | 0.3             |

A 5% decrease in a currency would have an impact of the same magnitude in the opposite direction.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

## Portfolio distribution by sector

| (amounts x € 1)           |                          | 2019 20         |                          |                 |
|---------------------------|--------------------------|-----------------|--------------------------|-----------------|
| Sector                    | Amount                   | % of<br>the NAV | Amount                   | % of<br>the NAV |
| Financial<br>Other sector | 236,580,565<br>6,191,786 | 97.0<br>2.5     | 180,534,328<br>6,786,364 | 96.0<br>3.6     |
| Total                     | 242,772,351              | 99.5            | 187,320,692              | 99.6            |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

## Portfolio distribution by country

| (amounts x € 1) |             | 2019            |             | 2018            |  |
|-----------------|-------------|-----------------|-------------|-----------------|--|
| Country         | Amount      | % of<br>the NAV | Amount      | % of<br>the NAV |  |
| United States   | 138,591,540 | 56.8            | 101,977,244 | 54.3            |  |
| Japan           | 32,249,368  | 13.2            | 25,425,333  | 13.5            |  |
| Australia       | 15,162,347  | 6.2             | 12,395,501  | 6.6             |  |
| Germany         | 12,734,331  | 5.2             | 10,961,697  | 5.8             |  |
| Other countries | 44,034,765  | 18.1            | 36,560,917  | 19.4            |  |
| Total           | 242,772,351 | 99.5            | 187,320,692 | 99.6            |  |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |           | 2019 20:        |           |                 |
|-----------------|-----------|-----------------|-----------|-----------------|
| Country         | Amount    | % of<br>the NAV | Amount    | % of<br>the NAV |
| United states   | 6,929,577 | 2.8             | 5,098,862 | 2.7             |
| Japan           | 1,612,468 | 0.7             | 1,271,267 | 0.7             |
| Australia       | 758,117   | 0.3             | 619,775   | 0.3             |
| Germany         | 636,717   | 0.3             | 548,085   | 0.3             |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund does not invest in fixed-interest financial instruments and is consequently not exposed to significant interest rate risk.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### **Credit risk**

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 1,234,430 (2018: € 869,846).

The Sub-fund does not invest in monetary financial instruments and is consequently not exposed to significant credit risk.

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019        | 2018        |
|---------------------------------|-------------|-------------|
| Average intrinsic value         | 223,142,336 | 184,162,213 |
| Total costs within the Sub-fund | 558,060     | 460,642     |
| OCF                             | 0.25%       | 0.25%       |
|                                 |             |             |

## Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount  | %     | Prospectus |
|---------------------------------|---------|-------|------------|
| Total costs within the Sub-fund | 558,060 | 0.25% | 0.25%      |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 – Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 19.7% is calculated using this formula (2018: 21.1%). This means that in 2019, purchases and sales took place in the amount of 0.2 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

## VanEck Vectors™ ETFs N.V.

## Series H VanEck Vectors™ iBoxx EUR Corporates UCITS ETF

**Adjusted Annual Report 2019** 

# 5.13 Adjusted financial statements as of 31 December

## 5.13.1. Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019       | 2018       |
|------------------------------|-----|------------|------------|
| ASSETS                       |     |            |            |
| Investments                  |     |            |            |
| Bonds                        |     | 36,758,630 | 69,890,366 |
| Investments                  | {1} | 36,758,630 | 69,890,366 |
| Cash and cash equivalents    | {2} | 43,811     | 2,263,328  |
| Receivables                  | {3} | 235,013    | 814,141    |
| Total assets                 |     | 37,037,454 | 72,967,835 |
| Equity                       |     |            |            |
| Issued capital               |     | 19,784     | 39,784     |
| Share premium reserve        |     | 26,393,415 | 61,987,749 |
| General reserve              |     | 7,930,137  | 8,876,050  |
| Result                       |     | 2,679,641  | (503,135)  |
| Total equity                 | {4} | 37,022,977 | 70,400,448 |
| LIABILITIES                  |     |            |            |
| Other payables               | {5} | 14,477     | 2,567,387  |
| Total liabilities            |     | 14,477     | 2,567,387  |
| Total equity and liabilities |     | 37,037,454 | 72,967,835 |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## **5.13.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019      | 2018        |
|-------------------------------------|-----|-----------|-------------|
| Investment result                   |     |           |             |
| Changes in the value of investments |     | 2,226,805 | (1,074,903) |
| Interest income                     |     | 518,382   | 652,745     |
| Interest expense                    |     | (1,479)   | (5,474)     |
| Total investment result             |     | 2,743,708 | (427,632)   |
| Management costs                    | {8} | (63,390)  | (75,428)    |
| Transaction costs                   |     | (677)     | (75)        |
| Total expenses                      |     | (64,067)  | (75,503)    |
| Total result                        |     | 2,679,641 | (503,135)   |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## 5.13.3. Cash flow statement

| (amounts x € 1)                                      | 2019         | 2018          |
|--|--------------|---------------|
|  |              |               |
| Purchases of investments                             | (38,415,196) | (116,446,039) |
| Sales of investments                                 | 71,268,849   | 90,232,112    |
| Interest received                                    | 830,983      | 587,414       |
| Interest paid or accrued interest purchased          | 265,048      | (197,561)     |
| Management costs paid                                | (68,861)     | (71,164)      |
| Other payments                                       | (1,714)      | (75)          |
| Cash flow from operating activities                  | 33,879,109   | (25,895,313)  |
| Issue of shares                                      | 16,457,561   | 98,031,848    |
| Purchase of shares                                   | (52,071,895) | (69,320,817)  |
| Dividend distribution                                | (484,292)    | (638,261)     |
| Net cash flow from financing activities              | (36,098,626) | 28,072,770    |
| Net cash flow  | (2,219,517)  | 2,177,457     |
| Cash and cash equivalents at beginning of the period | 2,263,328    | 85,871        |
| Cash and cash equivalents at end of the period       | 43,811       | 2,263,328     |

The notes form an integral part of the adjusted financial statements.

## **5.13.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019         | 2018         |
|--|--------------|--------------|
| Capital  |              |              |
| Opening balance                                    | 39,784       | 23,634       |
| Issue of shares                                    | 8,950        | 54,900       |
| Purchase of shares                                 | (28,950)     | (38,750)     |
| Closing balance                                    | 19,784       | 39,784       |
| Share premium                                      |              |              |
| Opening balance                                    | 61,987,749   | 33,292,868   |
| Issue of shares                                    | 16,448,611   | 97,976,948   |
| Purchase of shares                                 | (52,042,945) | (69,282,067) |
| Closing balance                                    | 26,393,415   | 61,987,749   |
| General reserve                                    |              |              |
| Opening balance                                    | 8,876,050    | 9,135,768    |
| Unappropriated result from previous financial year | (503,135)    | 367,428      |
| Dividend distribution                              | (442,778)    | (627,146)    |
| Closing balance                                    | 7,930,137    | 8,876,050    |
| Opening balance total                              | 70,400,448   | 42,819,698   |
| Issue of shares                                    | 16,457,561   | 98,031,848   |
| Purchase of shares                                 | (52,071,895) | (69,320,817) |
| Dividend distribution                              | (442,778)    | (627,146)    |
| Result   | 2,679,641    | (503,135)    |
| Closing balance total                              | 37,022,977   | 70,400,448   |
| Numbers of shares                                  |              |              |
| Opening balance                                    | 3,978,390    | 2,363,390    |
| Issue of shares                                    | 895,000      | 5,490,000    |
| Purchase of shares                                 | (2,895,000)  | (3,875,000)  |
| Closing balance                                    | 1,978,390    | 3,978,390    |

## 5.13.5. Notes

## **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | 2019<br>Bonds   |
|--|---|
| Opening balance Purchases of investments Sales of investments Changes in value | 69,890,366<br>35,910,308<br>(71,268,849)<br>2,226,805 |
| Total  | 36,758,630  |

## Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | 2018<br>Bonds  |
|--|--|
| Opening balance Purchases of investments Sales of investments Changes in value | 42,524,067<br>118,950,927<br>(90,509,725)<br>(1,074,903) |
| Total  | 69,890,366   |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

## Composition of investments according to valuation technique

| (amounts x € 1) | 2019       | 2018       |
|-----------------|------------|------------|
| Level 1         | 36,758,630 | 69,890,366 |
| Total           | 36,758,630 | 69,890,366 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

## **Composition of investments**

| (amounts x € 1)                          |          | 2019         |          |
|--|----------|--------------|----------|
|  | Currency | Market value | % of NAV |
| Bonds                                    | ELID     | 1 570 442    | 4.4      |
| ANHEUSER-BUSCH INBEV SA/ 1.15% 22/1/2027 | EUR      | 1,579,443    | 4.4      |
| DEUTSCHE TELEKOM INT FIN 0.625% 3/4/2023 | EUR      | 1,391,363    | 3.9      |
| IBM CORP 0.375% 31/1/2023                | EUR      | 1,366,544    | 3.7      |
| DH EUROPE FINANCE 0.75% 18/9/2031        | EUR      | 1,321,898    | 3.6      |
| JPMORGAN CHASE & CO 1.09% 11/3/2027      | EUR      | 1,197,126    | 3.2      |
| GOLDMAN SACHS GROUP INC 1.375% 15/5/2024 | EUR      | 1,189,832    | 3.2      |
| MORGAN STANLEY 1.875% 27/4/2027          | EUR      | 1,175,342    | 3.2      |
| DAIMLER INTL FINANCE BV 0.25% 9/8/2021   | EUR      | 1,171,031    | 3.2      |
| COOPERATIEVE RABOBANK UA 1.25% 23/3/2026 | EUR      | 1,165,843    | 3.1      |
| HSBC HOLDINGS PLC 1.5% 15/3/2022         | EUR      | 1,165,749    | 3.1      |
| CK HUTCHISON GROUP 0.375% 17/10/2023     | EUR      | 1,127,226    | 3.0      |
| ONB BANK ASA 0.05% 14/11/2023            | EUR      | 1,121,513    | 3.0      |
| AT&T INC 1.8% 5/9/2026                   | EUR      | 1,106,637    | 3.0      |
| MEDTRONIC GLOBAL HLDINGS 1.125% 7/3/2027 | EUR      | 1,044,742    | 2.8      |
| CITIGROUP INC 1.5% 24/7/2026             | EUR      | 1,031,838    | 2.8      |
| FORD MOTOR CREDIT CO LLC 3.021% 6/3/2024 | EUR      | 1,018,460    | 2.8      |
| BMW FINANCE NV 0.375% 10/7/2023          | EUR      | 959,574      | 2.6      |
| ALTRIA GROUP INC 1% 15/2/2023            | EUR      | 957,504      | 2.6      |
| ABN AMRO BANK NV 0.875% 15/1/2024        | EUR      | 927,464      | 2.5      |
| TORONTO-DOMINION BANK 0.625% 20/7/2023   | EUR      | 926,672      | 2.5      |
| CREDIT SUISSE GROUP AG 1.25% 17/7/2025   | EUR      | 889,952      | 2.4      |
| VOLKSWAGEN FIN SERV AG 0.625% 1/4/2022   | EUR      | 887,140      | 2.4      |
| ROYAL BK SCOTLND GRP PLC 1.75% 2/3/2026  | EUR      | 881,540      | 2.4      |
| OMV AG 1% 14/12/2026                     | EUR      | 819,327      | 2.2      |
| COMMERZBANK AG 1% 4/3/2026               | EUR      | 783,735      | 2.1      |
| BASF SE 0.875% 15/11/2027                | EUR      | 774,706      | 2.1      |
| SIEMENS FINANCIERINGSMAT 1.375% 6/9/2030 | EUR      | 749,702      | 2.0      |
| BNP PARIBAS 1.125% 15/1/2023             | EUR      | 707,273      | 1.9      |
| NNOGY FINANCE BV 1.25% 19/10/2027        | EUR      | 671,975      | 1.8      |
| BANK OF AMERICA CORP 0.58% 8/8/2029      | EUR      | 645,953      | 1.7      |
| NATIONAL AUSTRALIA BANK 1.25% 18/5/2026  | EUR      | 635,026      | 1.7      |
| E.ON SE 0.35% 28/2/2030                  | EUR      | 625,433      | 1.7      |
| SCHAEFFLER AG 1.875% 26/3/2024           | EUR      | 624,982      | 1.7      |
| DEUTSCHE POST AG 1.625% 5/12/2028        | EUR      | 605,333      | 1.6      |
| NESTLE FINANCE INTL LTD 1.75% 2/11/2037  | EUR      | 602,463      | 1.6      |
| HEIDELBERGCEMENT FIN LUX 1.75% 24/4/2028 | EUR      | 595,735      | 1.6      |
| RCI BANQUE SA 1.625% 26/5/2026           | EUR      | 590,831      | 1.6      |
| DEUTSCHE BANK AG 1.125% 30/8/2023        | EUR      | 588,930      | 1.6      |
| LINDE FINANCE BV 1% 20/4/2028            | EUR      | 571,024      | 1.5      |
| KNORR-BREMSE AG 1.125% 13/6/2025         | EUR      | 561,769      | 1.5      |
| Total bonds                              | -        | 36,758,630   | 99.3     |
| Total investments                        |          | 36,758,630   | 99.3     |

## 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

#### 3. Receivables

| (amounts x € 1)                             | 2019    | 2018               |
|---|---------|--------------------|
| Accrued interest on bonds Other receivables | 235,013 | 536,528<br>277,613 |
| Total                                       | 235,013 | 814,141            |

## 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019         | 2018         |
|-------------------------------------|--------------|--------------|
| Opening balance                     | 70,400,448   | 42,819,698   |
| Issue of shares                     | 16,457,561   | 98,031,848   |
| Purchase of shares                  | (52,071,895) | (69,320,817) |
| Dividend distribution               | (442,778)    | (627,146)    |
| Interest income                     | 518,382      | 652,745      |
| Interest expense                    | (1,479)      | (5,474)      |
| Changes in the value of investments | 2,226,805    | (1,074,903)  |
| Management fee                      | (63,390)     | (75,428)     |
| Other expenses                      | (677)        | (75)         |
| Closing balance                     | 37,022,977   | 70,400,448   |

## 5. Other payables

| (amounts x € 1)                             | 2019   | 2018      |
|---|--------|-----------|
| Management costs payable                    | 4,861  | 10,332    |
| Dividend tax payable                        | 8,741  | 50,255    |
| Securities transactions still to be settled | -      | 2,504,888 |
| Other short-term debts                      | 875    | 1,912     |
| Total                                       | 14,477 | 2,567,387 |

## 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 63,390 (in 2018: € 75,428).

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## 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- Market risk, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market
  prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that
  affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

## Portfolio distribution by sector

| (amounts x € 1)             | 2019       |                 | 2018       |                 |
|-----------------------------|------------|-----------------|------------|-----------------|
| Sector                      | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| Financial                   | 15,033,787 | 40.6            | 30,034,637 | 42.8            |
| Cyclical consumer goods     | 5,813,787  | 15.7            | 9,461,670  | 13.4            |
| Non-cyclical consumer goods | 5,506,050  | 14.9            | 5,144,671  | 7.3             |
| Communication               | 3,625,227  | 9.8             | 11,563,755 | 16.4            |
| Industry                    | 1,950,770  | 5.3             | 2,536,059  | 3.6             |
| Other sectors               | 4,829,009  | 13.0            | 11,149,574 | 15.8            |
| Total                       | 36,758,630 | 99.3            | 69,890,366 | 99.3            |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             | 2019    |                 |           | )18             |
|-----------------------------|---------|-----------------|-----------|-----------------|
| Sector                      | Amount  | % of<br>the NAV | Amount    | % of<br>the NAV |
| Financial                   | 751,689 | 2.0             | 1,501,732 | 2.1             |
| Cyclical consumer goods     | 290,689 | 0.8             | 473,084   | 0.7             |
| Non-cyclical consumer goods | 275,303 | 0.7             | 257,234   | 0.4             |
| Communication               | 181,261 | 0.5             | 578,188   | 0.8             |
| Industry                    | 97,539  | 0.3             | 126,803   | 0.2             |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

## Portfolio distribution by country

| (amounts x € 1) |            | 2019            |            | )18             |
|-----------------|------------|-----------------|------------|-----------------|
| Country         | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| United States   | 9,043,284  | 24.5            | 16,080,863 | 22.9            |
| Netherlands     | 7,607,976  | 20.5            | 15,909,345 | 22.6            |
| Germany         | 5,452,028  | 14.7            | 7,612,873  | 10.8            |
| United Kingdom  | 2,047,288  | 5.5             | 7,038,985  | 10.0            |
| Other countries | 12,608,054 | 34.1            | 23,248,300 | 33.0            |
| Total           | 36,758,630 | 99.3            | 69,890,366 | 99.3            |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) | x € 1) 2019 2018 |                 | )18     |                 |
|-----------------|------------------|-----------------|---------|-----------------|
| Country         | Amount           | % of<br>the NAV | Amount  | % of<br>the NAV |
| United States   | 452,164          | 1.2             | 804,043 | 1.1             |
| Germany         | 272,601          | 0.7             | 380,644 | 0.5             |
| United Kingdom  | 102,364          | 0.3             | 351,949 | 0.5             |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

## Interest rate risk

The Sub-fund invests in fixed-interest financial instruments and is consequently exposed to interest rate risk.

| (amounts x € 1)              | <= 1 year | <= 5 years | > 5 years  | Not<br>interest bearin | ng Total 2019 |
|------------------------------|-----------|------------|------------|------------------------|---------------|
| Assets                       |           |            |            |                        |               |
| Investments                  | _         | 17,582,979 | 19,175,651 | _                      | 36,758,630    |
| Cash and cash equivalents    | 43,811    | -          | -          | -                      | 43,811        |
| Receivables                  | -         | -          | -          | 235,013                | 235,013       |
| Total assets                 | 43,811    | 17,582,979 | 19,175,651 | 235,013                | 37,037,454    |
| Liabilities                  |           |            |            |                        |               |
| Other payables               | -         | -          | -          | 14,477                 | 14,477        |
| Equity                       |           |            |            |                        |               |
| Shares                       | -         | -          | -          | 37,022,977             | 37,022,977    |
| Total equity and liabilities | -         | -          | -          | 37,037,454             | 37,037,454    |
| Total                        | 43,811    | 17,582,979 | 19,175,651 | (36,802,441)           | -             |

## VanEck Vectors™ iBoxx EUR Corporates UCITS ETF

| (amounts x € 1)              | <= 1 year | <= 5 years | > 5 years  | Not interest bearing | ng Total 2018 |
|------------------------------|-----------|------------|------------|----------------------|---------------|
| Assets                       |           |            |            |                      |               |
| Investments                  | -         | 22,754,264 | 47,136,102 | -                    | 69,890,366    |
| Cash and cash equivalents    | 2,263,328 | -          | -          | -                    | 2,263,328     |
| Receivables                  | -         | -          | -          | 814,141              | 814,141       |
| Total assets                 | 2,263,328 | 22,754,264 | 47,136,102 | 814,141              | 72,967,835    |
| Liabilities                  |           |            |            |                      |               |
| Other payables               | -         | -          | -          | 2,567,387            | 2,567,387     |
| Equity                       |           |            |            |                      |               |
| Shares                       | -         | -          | -          | 70,400,448           | 70,400,448    |
| Total equity and liabilities | -         | -          | -          | 72,967,835           | 72,967,835    |
| Total                        | 2,263,328 | 22,754,264 | 47,136,102 | (72,153,694)         | -             |

All other variables remaining the same, a 100-basis point decline in the interest rates effective as of the balance sheet date would result in a 1,990,419 increase in the profit for the reporting period (2018: 4,156,995). A 100-basis point rise in the interest rates effective as of the balance sheet date would result in a 1,990,419 decrease in the profit for the reporting period.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### Credit risk

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 37,037,454 (2018: €72,967,835).

The Sub-fund invests in monetary financial instruments and is consequently exposed to significant credit risk. The table below shows the concentrations of credit risk of the investments in bonds.

| (amounts x € 1) | unts x € 1) 2019                      |                 | 20         | )18             |
|-----------------|---------------------------------------|-----------------|------------|-----------------|
| Credit rating   | Amount                                | % of<br>the NAV | Amount     | % of<br>the NAV |
| AA              | 3,285,674                             | 8.9             | 5,513,938  | 7.8             |
| A               | 19,245,461                            | 52.0            | 29,498,997 | 41.9            |
| BBB             | 14,227,495                            | 38.4            | 33,998,263 | 48.4            |
| ВВ              | · · · · · · · · · · · · · · · · · · · | -               | 879,168    | 1.2             |
| Total           | 36,758,630                            | 99.3            | 69,890,366 | 99.3            |

## Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

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Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs
  charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and
  exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank
  accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck
  UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019       | 2018       |
|---------------------------------|------------|------------|
| Average intrinsic value         | 40,715,653 | 50,186,289 |
| Total costs within the Sub-fund | 63,390     | 75,503     |
| OCF                             | 0.15%      | 0.15%      |

## Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount | %     | Prospectus |
|---------------------------------|--------|-------|------------|
| Total costs within the Sub-fund | 63,390 | 0.15% | 0.15%      |

The percentage is calculated with respect to the average assets as used for the OCF.

## **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 – Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 96.4% is calculated using this formula (2018: 86.4%). This means that in 2019, purchases and sales took place in the amount of 1.0 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

## VanEck Vectors™ ETFs N.V.

Series I VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF

**Adjusted Annual Report 2019** 

## 5.14 Adjusted financial statements as of 31 December

## **5.14.1.** Balance sheet (before result appropriation)

|     | 32,766,308  | 136,346,950   |
|-----|-------------|---|
| {1} | 32,766,308  | 136,346,950   |
| {2} | 69,076      | 28,855  |
| {3} | 116,756     | 446,483   |
|     | 32,952,140  | 136,822,288   |
|     |             |   |
|     | 22,915      | 99,615  |
|     | (8,845,163) | 97,007,614  |
|     | 39,470,148  | 35,730,863  |
|     | 2,296,362   | 3,847,612   |
| {4} | 32,944,262  | 136,685,704   |
|     |             |   |
| {5} | 7,878       | 136,584   |
|     | 7,878       | 136,584   |
|     | 32,952,140  | 136,822,288   |
|     | {2}<br>{3}  | {1} 32,766,308  {2} 69,076 {3} 116,756  32,952,140  22,915 (8,845,163) 39,470,148 2,296,362  {4} 32,944,262  {5} 7,878  7,878 |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## **5.14.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019      | 2018      |
|-------------------------------------|-----|-----------|-----------|
|                                     |     |           |           |
| Investment result                   |     |           |           |
| Changes in the value of investments |     | 1,985,564 | 3,193,427 |
| Interest income                     |     | 374,531   | 775,600   |
| Interest expense                    |     | (785)     | (4,619)   |
| Total investment result             |     | 2,359,310 | 3,964,408 |
| Management costs                    | {8} | (62,632)  | (116,232) |
| Transaction costs                   |     | (316)     | (564)     |
| Total expenses                      |     | (62,948)  | (116,796) |
| Total result                        |     | 2,296,362 | 3,847,612 |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## 5.14.3. Cash flow statement

| (amounts x € 1)                                      | 2019          | 2018          |  |
|--|---------------|---------------|--|
|  |               |               |  |
| Purchases of investments                             | (29,747,028)  | (319,873,325) |  |
| Sales of investments                                 | 135,313,234   | 240,505,091   |  |
| Interest received                                    | 283,079       | 787,982       |  |
| Interest paid or accrued interest purchased          | 420,394       | (217,162)     |  |
| Management costs paid                                | (78,569)      | (104,508)     |  |
| Other payments                                       | (3,162)       | -             |  |
| Cash flow from operating activities                  | 106,187,948   | (78,901,922)  |  |
| Issue of shares                                      | 13,179,004    | 283,429,764   |  |
| Purchase of shares                                   | (119,108,481) | (203,358,250) |  |
| Dividend distribution                                | (218,250)     | (1,163,378)   |  |
| Net cash flow from financing activities              | (106,147,727) | 78,908,136    |  |
| Net cash flow  | 40,221        | 6,214         |  |
| Cash and cash equivalents at beginning of the period | 28,855        | 22,641        |  |
| Cash and cash equivalents at end of the period       | 69,076        | 28,855        |  |

The notes form an integral part of the adjusted financial statements.

## **5.14.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019          | 2018          |  |
|--|---------------|---------------|--|
| Capital  |               |               |  |
| Opening balance                                    | 99,615        | 39,165        |  |
| Issue of shares                                    | 7,400         | 208,650       |  |
| Purchase of shares                                 | (84,100)      | (148,200)     |  |
| Closing balance                                    | 22,915        | 99,615        |  |
| Share premium                                      |               |               |  |
| Opening balance                                    | 97,007,614    | 16,996,550    |  |
| Issue of shares                                    | 13,171,604    | 283,221,114   |  |
| Purchase of shares                                 | (119,024,381) | (203,210,050) |  |
| Closing balance                                    | (8,845,163)   | 97,007,614    |  |
| General reserve                                    |               |               |  |
| Opening balance                                    | 35,730,863    | 38,041,686    |  |
| Unappropriated result from previous financial year | 3,847,612     | (1,106,516)   |  |
| Dividend distribution                              | (108,327)     | (1,204,307)   |  |
| Closing balance                                    | 39,470,148    | 35,730,863    |  |
| Opening balance total                              | 136,685,704   | 53,970,885    |  |
| Issue of shares                                    | 13,179,004    | 283,429,764   |  |
| Purchase of shares                                 | (119,108,481) | (203,358,250) |  |
| Dividend distribution                              | (108,327)     | (1,204,307)   |  |
| Result   | 2,296,362     | 3,847,612     |  |
| Closing balance total                              | 32,944,262    | 136,685,704   |  |
| Numbers of shares                                  |               |               |  |
| Opening balance                                    | 9,961,537     | 3,916,537     |  |
| Issue of shares                                    | 740,000       | 20,865,000    |  |
| Purchase of shares                                 | (8,410,000)   | (14,820,000)  |  |
| Closing balance                                    | 2,291,537     | 9,961,537     |  |

## 5.14.5. Notes

## **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | 2019<br>Bonds   |
|--|---|
| Opening balance Purchases of investments Sales of investments Changes in value | 136,346,950<br>29,747,028<br>(135,313,234)<br>1,985,564 |
| Total  | 32,766,308  |

## Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | 2018<br>Bonds   |
|--|---|
| Opening balance Purchases of investments Sales of investments Changes in value | 53,785,289<br>319,873,325<br>(240,505,091)<br>3,193,427 |
| Total  | 136,346,950   |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

## Composition of investments according to valuation technique

| (amounts x € 1) | 2019       | 2018        |
|-----------------|------------|-------------|
| Level 1         | 32,766,308 | 136,346,950 |
| Total           | 32,766,308 | 136,346,950 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

## **Composition of investments**

| (amounts x € 1)                           |          | 2019         |          |
|---|----------|--------------|----------|
|   | Currency | Market value | % of NAV |
| Bonds                                     |          |              |          |
| BUNDESREPUB. DEUTSCHLAND 0.5% 15/8/2027   | EUR      | 1,680,454    | 5.2      |
| BUNDESREPUB. DEUTSCHLAND 0.5% 15/2/2026   | EUR      | 1,665,998    | 5.1      |
| FRANCE (GOVT OF) 0.75% 25/11/2028         | EUR      | 1,659,179    | 5.0      |
| FRANCE (GOVT OF) 0.5% 25/5/2026           | EUR      | 1,652,011    | 5.0      |
| FRANCE (GOVT OF) 0.5% 25/5/2029           | EUR      | 1,635,393    | 5.0      |
| BUNDESREPUB. DEUTSCHLAND 0.25% 15/2/2027  | EUR      | 1,612,684    | 4.9      |
| BUNDESREPUB. DEUTSCHLAND 0% 15/8/2026     | EUR      | 1,597,904    | 4.9      |
| FRANCE (GOVT OF) 0.75% 25/5/2028          | EUR      | 1,597,572    | 4.8      |
| BUONI POLIENNALI DEL TES 2% 1/2/2028      | EUR      | 1,556,607    | 4.7      |
| BONOS Y OBLIG DEL ESTADO 1.3% 31/10/2026  | EUR      | 1,542,329    | 4.7      |
| BONOS Y OBLIG DEL ESTADO 1.45% 30/4/2029  | EUR      | 1,519,106    | 4.6      |
| BONOS Y OBLIG DEL ESTADO 1.45% 31/10/2027 | EUR      | 1,467,817    | 4.5      |
| BUONI POLIENNALI DEL TES 3% 1/8/2029      | EUR      | 1,416,713    | 4.3      |
| BUONI POLIENNALI DEL TES 2.8% 1/12/2028   | EUR      | 1,267,467    | 3.8      |
| BUONI POLIENNALI DEL TES 2.05% 1/8/2027   | EUR      | 1,266,777    | 3.8      |
| BONOS Y OBLIG DEL ESTADO 0.75% 30/7/2021  | EUR      | 1,262,362    | 3.8      |
| BELGIUM KINGDOM 1% 22/6/2026              | EUR      | 1,039,962    | 3.2      |
| NETHERLANDS GOVERNMENT 0.75% 15/7/2027    | EUR      | 1,005,158    | 3.1      |
| NETHERLANDS GOVERNMENT 0.5% 15/7/2026     | EUR      | 994,866      | 3.0      |
| NETHERLANDS GOVERNMENT 0% 15/1/2022       | EUR      | 985,732      | 3.0      |
| BELGIUM KINGDOM 0.8% 22/6/2028            | EUR      | 934,510      | 2.8      |
| NETHERLANDS GOVERNMENT 0% 15/1/2024       | EUR      | 919,167      | 2.8      |
| BELGIUM KINGDOM 0.9% 22/6/2029            | EUR      | 881,709      | 2.7      |
| BELGIUM KINGDOM 0.8% 22/6/2027            | EUR      | 869,350      | 2.6      |
| REPUBLIC OF AUSTRIA 0.75% 20/10/2026      | EUR      | 735,481      | 2.2      |
| Total bonds                               |          | 32,766,308   | 99.5     |
| Total investments                         |          | 32,766,308   | 99.5     |

## 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

## 3. Receivables

| (amounts x € 1)           | 2019    | 2018    |
|---------------------------|---------|---------|
| Accrued interest on bonds | 116,756 | 446,483 |
| Total                     | 116,756 | 446,483 |

## 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019          | 2018          |
|-------------------------------------|---------------|---------------|
| Opening balance                     | 136,685,704   | 53,970,885    |
| Issue of shares                     | 13,179,004    | 283,429,764   |
| Purchase of shares                  | (119,108,481) | (203,358,250) |
| Dividend distribution               | (108,327)     | (1,204,307)   |
| Interest income                     | 374,531       | 775,600       |
| Interest expense                    | (785)         | (4,619)       |
| Changes in the value of investments | 1,985,564     | 3,193,427     |
| Management fee                      | (62,632)      | (116,232)     |
| Other expenses                      | (316)         | (564)         |
| Closing balance                     | 32,944,262    | 136,685,704   |

## 5. Other payables

| (amounts x € 1)  | 2019                  | 2018                       |  |
|--|-----------------------|----------------------------|--|
| Management costs payable Dividend tax payable Other short-term debts | 4,322<br>2,940<br>616 | 20,259<br>112,863<br>3,462 |  |
| Total  | 7,878                 | 136,584                    |  |

## 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 62,632 (in 2018: € 116,232).

## 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- Market risk, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

## **Currency risk**

The Sub-fund only has euro investments and is consequently not exposed to significant currency risk.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

## Portfolio distribution by country

| (amounts x € 1) |            | 2019            |             | 2018            |  |  |
|-----------------|------------|-----------------|-------------|-----------------|--|--|
| Country         | Amount     | % of<br>the NAV | Amount      | % of<br>the NAV |  |  |
| Germany         | 6,557,039  | 19.9            | 27,231,774  | 19.9            |  |  |
| France          | 6,544,155  | 19.9            | 26,968,630  | 19.7            |  |  |
| Spain           | 5,791,614  | 17.6            | 24,971,043  | 18.3            |  |  |
| Italy           | 5,507,564  | 16.7            | 20,336,581  | 14.9            |  |  |
| Netherlands     | 3,904,923  | 11.9            | 17,019,143  | 12.5            |  |  |
| Belgium         | 3,725,531  | 11.3            | 16,048,334  | 11.7            |  |  |
| Other countries | 735,482    | 2.2             | 3,771,445   | 2.8             |  |  |
| Total           | 32,766,308 | 99.5            | 136,346,950 | 99.8            |  |  |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |         | 2019            |           | 2018            |  |  |
|-----------------|---------|-----------------|-----------|-----------------|--|--|
| Country         | Amount  | % of<br>the NAV | Amount    | % of<br>the NAV |  |  |
| Germany         | 327,852 | 1.0             | 1,361,589 | 1.0             |  |  |
| France          | 327,208 | 1.0             | 1,348,432 | 1.0             |  |  |
| Spain           | 289,581 | 0.9             | 1,248,552 | 0.9             |  |  |
| Italy           | 275,378 | 0.8             | 1,016,829 | 0.7             |  |  |
| Netherlands     | 195,246 | 0.6             | 850,957   | 0.6             |  |  |
| Belgium         | 186,277 | 0.6             | 802,417   | 0.6             |  |  |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

## Interest rate risk

The Sub-fund invests in fixed-interest financial instruments and is consequently exposed to interest rate risk.

| (amounts x € 1)              | <= 1 year | <= 5 years | > 5 years  | Not<br>interest bearir | ng Total 2019 |
|------------------------------|-----------|------------|------------|------------------------|---------------|
| Assets                       |           |            |            |                        |               |
| Investments                  | =         | 3,167,262  | 29,599,046 | -                      | 32,766,308    |
| Cash and cash equivalents    | 69,076    | -          | -          | -                      | 69,076        |
| receivables                  | · -       | -          | -          | 116,756                | 116,756       |
| Total assets                 | 69,076    | 3,167,262  | 29,599,046 | 116,756                | 32,952,140    |
| Liabilities                  |           |            |            |                        |               |
| Other payables               | -         | -          | -          | 7,878                  | 7,878         |
| Equity                       |           |            |            |                        |               |
| Shares                       | -         | -          | -          | 32,944,262             | 32,944,262    |
| Total equity and liabilities | -         | -          | -          | 32,952,140             | 32,952,140    |
| Total                        | 69,076    | 3,167,262  | 29,599,046 | (32,835,384)           | -             |

| (amounts x € 1)              | <= 1 year | <= 5 years | > 5 years   | Not<br>interest beari | ng Total 2018 |
|------------------------------|-----------|------------|-------------|-----------------------|---------------|
| Assets                       |           |            |             |                       |               |
| Investments                  | -         | 14,551,717 | 121,795,233 | -                     | 136,346,950   |
| Cash and cash equivalents    | 28,855    | -          | -           | -                     | 28,855        |
| receivables                  | -         | -          | -           | 446,483               | 446,483       |
| Total assets                 | 28,855    | 14,551,717 | 121,795,233 | 446,483               | 136,822,288   |
| Liabilities                  |           |            |             |                       |               |
| Other payables               | -         | -          | -           | 136,584               | 136,584       |
| Equity                       |           |            |             |                       |               |
| Shares                       | -         | -          | -           | 136,685,704           | 136,685,704   |
| Total equity and liabilities | -         | -          | -           | 136,822,288           | 136,822,288   |
| Total                        | 28,855    | 14,551,717 | 121,795,233 | (136,375,805)         | -             |

All other variables remaining the same, a 100-basis point decline in the interest rates effective as of the balance sheet date would result in a € 2,296,550 increase in the profit for the reporting period (2018: € 9,369,849). A 100-basis point rise in the interest rates effective as of the balance sheet date would result in a € 2,296,550 decrease in the profit for the reporting period.

## Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### **Credit risk**

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 32,952,140 (2018: € 136,822,288).

The Sub-fund invests in monetary financial instruments and is consequently exposed to significant credit risk. The table below shows the concentrations of credit risk of the investments in bonds.

| (amounts x € 1) |            | 2019            |             | 2018            |  |
|-----------------|------------|-----------------|-------------|-----------------|--|
| Credit rating   | Amount     | % of<br>the NAV | Amount      | % of<br>the NAV |  |
| AAA             | 10,461,963 | 31.8            | 44,250,917  | 32.4            |  |
| AA              | 11,005,167 | 33.4            | 43,016,964  | 31.5            |  |
| A               | 5,791,614  | 17.6            | 24,971,043  | 18.3            |  |
| BBB             | 5,507,564  | 16.7            | 24,108,026  | 17.6            |  |
| Total           | 32,766,308 | 99.5            | 136,346,950 | 99.8            |  |

## Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

## VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs
  charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and
  exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank
  accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck
  UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019       | 2018       |
|---------------------------------|------------|------------|
| Average intrinsic value         | 41,927,210 | 76,246,247 |
| Total costs within the Sub-fund | 62,632     | 116,232    |
| OCF                             | 0.15%      | 0.15%      |

#### Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount | %     | Prospectus |
|---------------------------------|--------|-------|------------|
| Total costs within the Sub-fund | 62,632 | 0.15% | 0.15%      |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 – Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 79.7% is calculated using this formula (2018: 99.8%). This means that in 2019, purchases and sales took place in the amount of 0.8 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

## VanEck Vectors™ ETFs N.V.

## Series J VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ETF

**Adjusted Annual Report 2019** 

# 5.15 Adjusted financial statements as of 31 December

## **5.15.1.** Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019         | 2018         |
|------------------------------|-----|--------------|--------------|
| ASSETS                       |     |              |              |
| Investments                  |     |              |              |
| Bonds                        |     | 153,341,914  | 169,139,714  |
| Investments                  | {1} | 153,341,914  | 169,139,714  |
| Cash and cash equivalents    | {2} | 323,685      | 487,282      |
| Receivables                  | {3} | 1,538,129    | 1,812,029    |
| Total assets                 |     | 155,203,728  | 171,439,025  |
| Equity                       |     |              |              |
| Issued capital               |     | 72,210       | 77,610       |
| Share premium reserve        |     | 185,979,934  | 198,082,832  |
| General reserve              |     | (30,814,887) | (27,246,056) |
| Result                       |     | (349,143)    | 71,109       |
| Total equity                 | {4} | 154,888,114  | 170,985,495  |
| LIABILITIES                  |     |              |              |
| Other payables               | {5} | 315,614      | 453,530      |
| Total liabilities            |     | 315,614      | 453,530      |
| Total equity and liabilities |     | 155,203,728  | 171,439,025  |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## **5.15.2.** Statement of comprehensive income

| (amounts x € 1)                                       |     | 2019                 | 2018                 |
|---|-----|----------------------|----------------------|
| Investment result Changes in the value of investments |     | (3,852,280)          | (4,139,813)          |
| Interest income Interest expense                      |     | 3,727,258<br>(6,466) | 4,461,587<br>(7,208) |
| Total investment result                               |     | (131,488)            | 314,566              |
| Management costs                                      | {8} | (217,356)            | (243,174)            |
| Transactions costs                                    |     | (299)                | (283)                |
| Total expenses  |     | (217,655)            | (243,457)            |
| Total result  |     | (349,143)            | 71,109               |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## **5.15.3.** Cash flow statement

| (amounts x € 1)                                      | 2019          | 2018           |
|--|---------------|----------------|
|  | (402 500 047) | (4.40.042.004) |
| Purchases of investments                             | (102,589,047) | (149,943,084)  |
| Sales of investments                                 | 114,534,568   | 145,757,594    |
| Interest received                                    | 3,822,563     | 4,661,482      |
| Interest paid or accrued interest purchased          | 172,129       | (28,498)       |
| Management costs paid                                | (220,065)     | (243,251)      |
| Cash flow from operating activities                  | 15,720,148    | 204,243        |
| Issue of shares                                      | 36,979,188    | 94,833,418     |
| Purchase of shares                                   | (49,087,486)  | (89,569,356)   |
| Dividend distribution                                | (3,775,447)   | (5,282,576)    |
| Net cash flow from financing activities              | (15,883,745)  | (18,514)       |
| Net cash flow  | (163,597)     | 185,729        |
| Cash and cash equivalents at beginning of the period | 487,282       | 301,553        |
| Cash and cash equivalents at end of the period       | 323,685       | 487,282        |

The notes form an integral part of the adjusted financial statements.

## **5.15.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019         | 2018         |
|--|--------------|--------------|
| Capital  |              |              |
| Opening balance                                    | 77,610       | 75,060       |
| Issue of shares                                    | 16,900       | 42,350       |
| Purchase of shares                                 | (22,300)     | (39,800)     |
| Closing balance                                    | 72,210       | 77,610       |
| Share premium                                      |              |              |
| Opening balance                                    | 198,082,832  | 192,821,320  |
| Issue of shares                                    | 36,962,288   | 94,791,068   |
| Purchase of shares                                 | (49,065,186) | (89,529,556) |
| Closing balance                                    | 185,979,934  | 198,082,832  |
| General reserve                                    |              |              |
| Opening balance                                    | (27,246,056) | (19,898,160) |
| Unappropriated result from previous financial year | 71,109       | (2,022,206)  |
| Dividend distribution                              | (3,639,940)  | (5,325,690)  |
| Closing balance                                    | (30,814,887) | (27,246,056) |
| Opening balance total                              | 170,985,495  | 170,976,014  |
| Issue of shares                                    | 36,979,188   | 94,833,418   |
| Purchase of shares                                 | (49,087,486) | (89,569,356) |
| Dividend distribution                              | (3,639,940)  | (5,325,690)  |
| Result   | (349,143)    | 71,109       |
| Closing balance total                              | 154,888,114  | 170,985,495  |
| Numbers of shares                                  |              |              |
| Opening balance                                    | 7,761,000    | 7,506,000    |
| Issue of shares                                    | 1,690,000    | 4,235,000    |
| Purchase of shares                                 | (2,230,000)  | (3,980,000)  |
| Closing balance                                    | 7,221,000    | 7,761,000    |

## 5.15.5. Notes

#### **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | 2019<br>Bonds  |
|--|--|
| Opening balance Purchases of investments Sales of investments Changes in value | 169,139,714<br>102,589,048<br>(114,534,568)<br>(3,852,280) |
| Total  | 153,341,914  |

#### Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)   | 2018<br>Bonds                               |
|---|---|
| Opening balance Purchases of investments Sales of investments | 169,094,037<br>149,943,084<br>(145,757,594) |
| Changes in value  Total                                       | (4,139,813)<br><b>169,139,714</b>           |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

#### Composition of investments according to valuation technique

| (amounts x € 1) | 2019        | 2018        |
|-----------------|-------------|-------------|
| Level 1         | 153,341,914 | 169,139,714 |
| Total           | 153,341,914 | 169,139,714 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

#### **Composition of investments**

| (amounts x € 1)                         |          | 2019         |          |
|---|----------|--------------|----------|
|   | Currency | Market value | % of NAV |
| Bonds                                   |          |              |          |
| FRANCE (GOVT OF) 4.25% 25/10/2023       | EUR      | 16,450,628   | 10.5     |
| FRANCE (GOVT OF) 3% 25/4/2022           | EUR      | 15,629,133   | 10.1     |
| FRANCE (GOVT OF) 1.75% 25/5/2023        | EUR      | 13,857,675   | 8.9      |
| BUNDESREPUB. DEUTSCHLAND 1.75% 4/7/2022 | EUR      | 12,497,810   | 8.1      |
| BUNDESREPUB. DEUTSCHLAND 0.5% 15/2/2025 | EUR      | 11,872,877   | 7.7      |
| BUNDESREPUB. DEUTSCHLAND 2% 4/1/2022    | EUR      | 10,361,751   | 6.7      |
| NETHERLANDS GOVERNMENT 1.75% 15/7/2023  | EUR      | 9,301,058    | 6.0      |
| BELGIUM KINGDOM 4.25% 28/9/2022         | EUR      | 8,912,959    | 5.8      |
| NETHERLANDS GOVERNMENT 3.25% 15/7/2021  | EUR      | 8,681,759    | 5.6      |
| BELGIUM KINGDOM 4.25% 28/9/2021         | EUR      | 8,671,134    | 5.6      |
| BELGIUM KINGDOM 2.6% 22/6/2024          | EUR      | 8,371,429    | 5.4      |
| NETHERLANDS GOVERNMENT 2% 15/7/2024     | EUR      | 8,343,599    | 5.4      |
| REPUBLIC OF AUSTRIA 3.5% 15/9/2021      | EUR      | 8,319,618    | 5.4      |
| REPUBLIC OF AUSTRIA 1.75% 20/10/2023    | EUR      | 6,260,969    | 4.0      |
| REPUBLIC OF AUSTRIA 3.4% 22/11/2022     | EUR      | 5,809,515    | 3.8      |
| Total bonds                             |          | 153,341,914  | 99.0     |
| Total investments                       |          | 153,341,914  | 99.0     |

#### 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

#### 3. Receivables

| (amounts x € 1)           | 2019      | 2018      |
|---------------------------|-----------|-----------|
| Accrued interest on bonds | 1,538,129 | 1,812,029 |
| Total                     | 1,538,129 | 1,812,029 |

## 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019         | 2018         |
|-------------------------------------|--------------|--------------|
| Opening balance                     | 170,985,495  | 170,976,014  |
| Issue of shares                     | 36,979,188   | 94,833,418   |
| Purchase of shares                  | (49,087,486) | (89,569,356) |
| Dividend distribution               | (3,639,940)  | (5,325,690)  |
| Interest income                     | 3,727,258    | 4,461,587    |
| Interest expense                    | (6,466)      | (7,208)      |
| Changes in the value of investments | (3,852,280)  | (4,139,813)  |
| Management fee                      | (217,356)    | (243,174)    |
| Other expenses                      | (299)        | (283)        |
| Closing balance                     | 154,888,114  | 170,985,495  |

#### 5. Other payables

| (amounts x € 1)                               | 2019                  | 2018                    |
|---|-----------------------|-------------------------|
| Management costs payable Dividend tax payable | 19,895<br>294,745     | 22,604<br>429,357       |
| Other short-term debts  Total                 | 974<br><b>315,614</b> | 1,569<br><b>453,530</b> |

#### 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 217,356 (in 2018: € 243,174).

## 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- Market risk, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market
  prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that
  affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The Sub-fund only has euro investments and is consequently not exposed to significant currency risk.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

#### Portfolio distribution by country

| (amounts x € 1) |             | 2019            |             | 2018            |  |
|-----------------|-------------|-----------------|-------------|-----------------|--|
| Country         | Amount      | % of<br>the NAV | Amount      | % of<br>the NAV |  |
| France          | 45,937,434  | 29.6            | 50,731,569  | 29.6            |  |
| Germany         | 34,732,439  | 22.4            | 36,813,379  | 21.5            |  |
| Netherlands     | 26,326,416  | 17.0            | 27,155,229  | 15.9            |  |
| Belgium         | 25,955,522  | 16.8            | 30,350,778  | 17.8            |  |
| Austria         | 20,390,103  | 13.2            | 24,088,759  | 14.1            |  |
| Total           | 153,341,914 | 99.0            | 169,139,714 | 98.9            |  |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |           | 2019            |           | 2018            |  |
|-----------------|-----------|-----------------|-----------|-----------------|--|
| Country         | Amount    | % of<br>the NAV | Amount    | % of<br>the NAV |  |
| France          | 2,296,872 | 1.5             | 2,536,578 | 1.5             |  |
| Germany         | 1,736,622 | 1.1             | 1,840,669 | 1.1             |  |
| Netherlands     | 1,316,321 | 0.8             | 1,357,761 | 0.8             |  |
| Belgium         | 1,297,776 | 0.8             | 1,517,539 | 0.9             |  |
| Austria         | 1,019,505 | 0.7             | 1,204,438 | 0.7             |  |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund invests in fixed-interest financial instruments and is consequently exposed to interest rate risk.

| (amounts x € 1)              | <= 1 year | <= 5 years  | > 5 years | Not<br>interest beari | ng Total 2019 |
|------------------------------|-----------|-------------|-----------|-----------------------|---------------|
| Assets                       |           |             |           |                       |               |
| Investments                  | -         | 153,341,914 | -         | -                     | 153,341,914   |
| Cash and cash equivalents    | 323,685   | -           | -         | -                     | 323,685       |
| Receivables                  | -         | -           | -         | 1,538,129             | 1,538,129     |
| Total assets                 | 323,685   | 153,341,914 | -         | 1,538,129             | 155,203,728   |
| Liabilities                  |           |             |           |                       |               |
| Other payables               | -         | -           | -         | 315,614               | 315,614       |
| Equity                       |           |             |           |                       |               |
| Shares                       | -         | -           | -         | 154,888,114           | 154,888,114   |
| Total equity and liabilities | -         | -           | -         | 155,203,728           | 155,203,728   |
| Total                        | 323,685   | 153,341,914 | -         | (153,665,599)         | -             |

| (amounts x € 1)              | <= 1 year | <= 5 years  | > 5 years | Not<br>interest bear | ing Total 2018 |
|------------------------------|-----------|-------------|-----------|----------------------|----------------|
| Assets                       |           |             |           |                      |                |
| Investments                  | -         | 169,139,714 | _         | -                    | 169,139,714    |
| Cash and cash equivalents    | 487,282   | -           | -         | -                    | 487,282        |
| Receivables                  | ,<br>-    | -           | -         | 1,812,029            | 1,812,029      |
| Total assets                 | 487,282   | 169,139,714 | -         | 1,812,029            | 171,439,025    |
| Liabilities                  |           |             |           |                      |                |
| Other payables               | -         | -           | -         | 453,530              | 453,530        |
| Equity                       |           |             |           |                      |                |
| Shares                       | -         | -           | -         | 170,985,495          | 170,985,495    |
| Total equity and liabilities | -         | -           | -         | 171,439,025          | 171,439,025    |
| Total                        | 487,282   | 169,139,714 | -         | (169,626,996)        | -              |

All other variables remaining the same, a 100-basis point decline in the interest rates effective as of the balance sheet date would result in a € 4,618,421 increase in the profit for the reporting period (2018: € 4,581,888). A 100-basis point rise in the interest rates effective as of the balance sheet date would result in a € 4,618,421 decrease in the profit for the reporting period.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### Credit risk

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 155,203,728 (2018: € 171,439,025).

The Sub-fund invests in monetary financial instruments and is consequently exposed to significant credit risk. The table below shows the concentrations of credit risk of the investments in bonds.

| (amounts x € 1) |             | 2019            | 20          | )18             |
|-----------------|-------------|-----------------|-------------|-----------------|
| Credit rating   | Amount      | % of<br>the NAV | Amount      | % of<br>the NAV |
| AAA             | 61,058,855  | 39.4            | 63,968,608  | 37.4            |
| AA              | 92,283,059  | 59.6            | 105,171,106 | 61.5            |
| Total           | 153,341,914 | 99.0            | 169,139,714 | 98.9            |

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019        | 2018        |
|---------------------------------|-------------|-------------|
| Average intrinsic value         | 144,865,882 | 161,708,707 |
| Total costs within the Sub-fund | 217,356     | 243,174     |
| OCF                             | 0.15%       | 0.15%       |
|                                 |             |             |

#### Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount  | %     | Prospectus |
|---------------------------------|---------|-------|------------|
| Total costs within the Sub-fund | 217,356 | 0.15% | 0.15%      |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 - Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 92.2% is calculated using this formula (2018: 71.2%). This means that in 2019, purchases and sales took place in the amount of 0.9 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

## VanEck Vectors™ ETFs N.V.

## Series K VanEck Vectors™ Sustainable World Equal Weight UCITS ETF

**Adjusted Annual Report 2019** 

## 5.16 Adjusted financial statements as of 31 December

## **5.16.1.** Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019        | 2018         |
|------------------------------|-----|-------------|--------------|
| ACCETTO                      |     |             |              |
| ASSETS                       |     |             |              |
| Investments Shares           |     | 318,179,005 | 124,168,378  |
| Property shares              |     | 10,894,812  | 4,397,515    |
| riopeity silaies             |     | 10,054,012  | 4,357,313    |
| Investments                  | {1} | 329,073,817 | 128,565,893  |
| Cash and cash equivalents    | {2} | 328,536     | _            |
| Receivables                  | {3} | 692,525     | 285,944      |
|                              | (-) | 55-75-5     |              |
| Total assets                 |     | 330,094,878 | 128,851,837  |
| Equity                       |     |             |              |
| Issued capital               |     | 35,700      | 17,250       |
| Share premium reserve        |     | 271,792,019 | 117,870,181  |
| General reserve              |     | 5,429,939   | 24,737,610   |
| Result                       |     | 52,600,908  | (14,164,021) |
| Total equity                 | {4} | 329,858,566 | 128,461,020  |
| LIABILITIES                  |     |             |              |
| Debts to credit institutions | {2} | -           | 245,621      |
| Other payables               | {5} | 236,312     | 145,196      |
| Total liabilities            |     | 236,312     | 390,817      |
| Total equity and liabilities |     | 330,094,878 | 128,851,837  |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## **5.16.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019       | 2018         |
|-------------------------------------|-----|------------|--------------|
| Investment result                   |     |            |              |
| Changes in the value of investments |     | 47,088,563 | (17,360,798) |
| Interest income                     |     | 958        | 397          |
| Interest expense                    |     | (7,733)    | (7,061)      |
| Dividend income                     |     | 6,235,481  | 3,682,119    |
| Foreign exchange differences        |     | (28,936)   | (34,491)     |
| Total investment result             |     | 53,288,333 | (13,719,834) |
| Management costs                    | {8} | (683,510)  | (437,537)    |
| Transaction costs                   | . , | (3,915)    | (6,650)      |
| Total expenses                      |     | (687,425)  | (444,187)    |
| Total result                        |     | 52,600,908 | (14,164,021) |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## 5.16.3. Cash flow statement

| (amounts x € 1)                                      | 2019          | 2018          |
|--|---------------|---------------|
|  |               |               |
| Purchases of investments                             | (193,494,103) | (202,527,939) |
| Sales of investments                                 | 40,069,522    | 176,865,243   |
| Interest paid or accrued interest purchased          | (6,775)       | (6,664)       |
| Dividends received                                   | 5,828,900     | 3,585,904     |
| Management costs paid                                | (632,660)     | (434,843)     |
| Other payments                                       | (1,808)       | (4,772)       |
| Cash flow from operating activities                  | (148,236,924) | (22,523,071)  |
| Issue of shares                                      | 167,512,405   | 172,670,885   |
| Purchase of shares                                   | (13,572,117)  | (147,438,582) |
| Dividend distribution                                | (5,100,271)   | (3,084,075)   |
| Net cash flow from financing activities              | 148,840,017   | 22,148,228    |
| Foreign exchange differences                         | (28,936)      | (34,491)      |
| Net cash flow  | 574,157       | (409,334)     |
| Cash and cash equivalents at beginning of the period | (245,621)     | 163,771       |
| Cash and cash equivalents at end of the period       | 328,536       | (245,563)     |

The notes form an integral part of the adjusted financial statements.

## **5.16.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019         | 2018          |
|--|--------------|---------------|
| Capital  |              |               |
| Opening balance                                    | 17,250       | 15,000        |
| Issue of shares                                    | 19,950       | 20,500        |
| Purchase of shares                                 | (1,500)      | (18,250)      |
| Closing balance                                    | 35,700       | 17,250        |
| Share premium                                      |              |               |
| Opening balance                                    | 117,870,181  | 92,640,128    |
| Issue of shares                                    | 167,492,455  | 172,650,385   |
| Purchase of shares                                 | (13,570,617) | (147,420,332) |
| Closing balance                                    | 271,792,019  | 117,870,181   |
| General reserve                                    |              |               |
| Opening balance                                    | 24,737,610   | 17,487,722    |
| Unappropriated result from previous financial year | (14,164,021) | 10,379,388    |
| Dividend distribution                              | (5,143,650)  | (3,129,500)   |
| Closing balance                                    | 5,429,939    | 24,737,610    |
| Opening balance total                              | 128,461,020  | 120,522,238   |
| Issue of shares                                    | 167,512,405  | 172,670,885   |
| Purchase of shares                                 | (13,572,117) | (147,438,582) |
| Dividend distribution                              | (5,143,650)  | (3,129,500)   |
| Result   | 52,600,908   | (14,164,021)  |
| Closing balance total                              | 329,858,566  | 128,461,020   |
| Numbers of shares                                  |              |               |
| Opening balance                                    | 1,725,000    | 1,500,000     |
| Issue of shares                                    | 1,995,000    | 2,050,000     |
| Purchase of shares                                 | (150,000)    | (1,825,000)   |
| Closing balance                                    | 3,570,000    | 1,725,000     |

#### 5.16.5. Notes

#### **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | Shares   | Property<br>shares                               | Total<br>2019  |
|--|--|--|--|
| Opening balance Purchases of investments Sales of investments Changes in value | 124,168,378<br>186,204,640<br>(38,603,194)<br>46,409,181 | 4,397,515<br>7,284,243<br>(1,466,328)<br>679,382 | 128,565,893<br>193,488,883<br>(40,069,522)<br>47,088,563 |
| Total  | 318,179,005  | 10,894,812                                       | 329,073,817  |

#### Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | Shares  | Property<br>shares                                 | Total<br>2018   |
|--|---|--|---|
| Opening balance Purchases of investments Sales of investments Changes in value | 116,509,552<br>195,297,374<br>(170,539,325)<br>(17,099,223) | 3,749,223<br>7,235,785<br>(6,325,918)<br>(261,575) | 120,258,775<br>202,533,159<br>(176,865,243)<br>(17,360,798) |
| Total  | 124,168,378   | 4,397,515  | 128,565,893   |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

#### Composition of investments according to valuation technique

| (amounts x € 1) | 2019        | 2018        |
|-----------------|-------------|-------------|
| Level 1         | 329,073,817 | 128,565,893 |
| Total           | 329,073,817 | 128,565,893 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

## **Composition of investments**

| (amounts x € 1)                 |          | 2019         |          |
|---------------------------------|----------|--------------|----------|
|                                 | Currency | Market value | % of NAV |
| Shares                          |          |              |          |
| Daiichi Sankyo Co Ltd           | JPY      | 2,002,713    | 0.6      |
| London Stock Exchange Group PLC | GBP      | 1,949,962    | 0.6      |
| Apple Inc                       | USD      | 1,906,044    | 0.6      |
| Tokyo Electron Ltd              | JPY      | 1,891,638    | 0.6      |
| ASML Holding NV                 | EUR      | 1,880,181    | 0.6      |
| QUALCOMM Inc                    | USD      | 1,874,956    | 0.6      |
| Applied Materials Inc           | USD      | 1,830,547    | 0.6      |
| Sony Corp                       | JPY      | 1,790,495    | 0.5      |
| Hoya Corp                       | JPY      | 1,756,120    | 0.5      |
| Atlas Copco AB                  | SEK      | 1,738,376    | 0.5      |
| Other                           |          | 299,557,973  | 90.8     |
| Total shares                    |          | 318,179,005  | 96.5     |
| Property shares                 |          |              |          |
| American Tower Corp             | USD      | 1,465,115    | 0.4      |
| Crown Castle International Corp | USD      | 1,381,483    | 0.4      |
| Mitsubishi Estate Co Ltd        | JPY      | 1,294,370    | 0.4      |
| Vonovia SE                      | EUR      | 1,246,512    | 0.4      |
| Mitsui Fudosan Co Ltd           | JPY      | 1,198,184    | 0.4      |
| Link REIT                       | HKD      | 1,141,340    | 0.4      |
| Sun Hung Kai Properties Ltd     | HKD      | 1,111,664    | 0.3      |
| Simon Property Group Inc        | USD      | 1,040,000    | 0.3      |
| CK Asset Holdings Ltd           | HKD      | 1,016,144    | 0.3      |
| Total property shares           |          | 10,894,812   | 3.3      |
| Total investments               |          | 329,073,817  | 99.8     |

## 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

## 3. Receivables

| (amounts x € 1)     | 2019    | 2018    |
|---------------------|---------|---------|
| Dividend receivable | 692,525 | 285,944 |
| Total               | 692,525 | 285,944 |

#### 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019         | 2018          |
|-------------------------------------|--------------|---------------|
| Opening balance                     | 128,461,020  | 120,522,238   |
| Issue of shares                     | 167,512,405  | 172,670,885   |
| Purchase of shares                  | (13,572,117) | (147,438,582) |
| Dividend distribution               | (5,143,650)  | (3,129,500)   |
| Interest income                     | 958          | 397           |
| Interest expense                    | (7,733)      | (7,061)       |
| Dividend income                     | 6,235,481    | 3,682,119     |
| Changes in the value of investments | 47,088,563   | (17,360,798)  |
| Management fee                      | (683,510)    | (437,537)     |
| Exchange rate differences           | (28,936)     | (34,491)      |
| Other expenses                      | (3,915)      | (6,650)       |
| Closing balance                     | 329,858,566  | 128,461,020   |

#### 5. Other payables

| (amounts x € 1)  | 2019              | 2018              |
|--|-------------------|-------------------|
| Management costs payable Dividend tax payable                      | 84,492<br>147,793 | 33,642<br>104,414 |
| Securities transactions still to be settled Other short-term debts | 4,027             | 5,220<br>1,920    |
| Total  | 236,312           | 145,196           |

#### 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 683,510 (in 2018: € 437,537).

## 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- <u>Market risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The fund has investments denominated in foreign currency and is therefore exposed to significant currency risk.

| (amounts x € 1) |             | 2019            |             | 2018            |  |
|-----------------|-------------|-----------------|-------------|-----------------|--|
| Currency        | Amount      | % of<br>the NAV | Amount      | % of<br>the NAV |  |
| US dollar       | 124,513,590 | 37.8            | 50,600,226  | 39.5            |  |
| Euro            | 59,870,652  | 18.2            | 22,896,860  | 17.8            |  |
| Japanese yen    | 58,847,074  | 17.8            | 19,939,410  | 15.5            |  |
| British pound   | 21,539,093  | 6.5             | 9,165,819   | 7.1             |  |
| Other currency  | 65,088,157  | 19.7            | 25,858,705  | 20.1            |  |
| Total           | 329,858,566 | 100.0           | 128,461,020 | 100.0           |  |

A 5% increase in the relevant currency, starting on the balance sheet date and applicable for every currency, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |           | 2019            |           | )18             |
|-----------------|-----------|-----------------|-----------|-----------------|
| Currency        | Amount    | % of<br>the NAV | Amount    | % of<br>the NAV |
| US dollar       | 6,225,680 | 1.9             | 2,530,011 | 2.0             |
| Japanese yen    | 2,942,354 | 0.9             | 996,971   | 0.8             |
| British pound   | 1,076,955 | 0.3             | 458,291   | 0.4             |

A 5% decrease in a currency would have an impact of the same magnitude in the opposite direction.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

#### Portfolio distribution by sector

| (amounts x € 1)             | 2019        |                 | 20          | )18             |
|-----------------------------|-------------|-----------------|-------------|-----------------|
| Sector                      | Amount      | % of<br>the NAV | Amount      | % of<br>the NAV |
| Financial                   | 104,652,131 | 31.7            | 38,222,268  | 29.8            |
| Non-cyclical consumer goods | 71,517,925  | 21.7            | 29,788,781  | 23.2            |
| Industry                    | 37,492,139  | 11.4            | 13,120,183  | 10.2            |
| Communication               | 35,745,733  | 10.8            | 16,354,837  | 12.7            |
| Cyclical consumer goods     | 33,206,602  | 10.1            | 13,553,290  | 10.6            |
| Technology                  | 31,090,303  | 9.4             | 10,028,510  | 7.8             |
| Other sectors               | 15,368,984  | 4.7             | 7,498,024   | 5.8             |
| Total                       | 329,073,817 | 99.8            | 128,565,893 | 100.1           |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             | 2019 201  |                 | )18       |                 |
|-----------------------------|-----------|-----------------|-----------|-----------------|
| Sector                      | Amount    | % of<br>the NAV | Amount    | % of<br>the NAV |
| Financial                   | 5,232,607 | 1.6             | 1,911,113 | 1.5             |
| Non-cyclical consumer goods | 3,575,896 | 1.1             | 1,489,439 | 1.2             |
| Industry                    | 1,874,607 | 0.6             | 656,009   | 0.5             |
| Communication               | 1,787,287 | 0.5             | 817,742   | 0.6             |
| Cyclical consumer goods     | 1,660,330 | 0.5             | 677,665   | 0.5             |
| Technology                  | 1,554,515 | 0.5             | 501,426   | 0.4             |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

Portfolio distribution by country

| Portiono distribution by country |             |                 |             |                 |
|----------------------------------|-------------|-----------------|-------------|-----------------|
| (amounts x € 1)                  |             | 2019            | 20          | 018             |
| Country                          | Amount      | % of<br>the NAV | Amount      | % of<br>the NAV |
| United States                    | 124,426,783 | 37.8            | 51,036,629  | 39.8            |
| Japan                            | 58,843,365  | 17.8            | 19,931,903  | 15.5            |
| United Kingdom                   | 21,535,278  | 6.5             | 9,158,239   | 7.1             |
| Germany                          | 19,075,371  | 5.8             | 6,402,325   | 5.0             |
| France                           | 18,657,132  | 5.7             | 6,560,397   | 5.1             |
| Other countries                  | 86,535,888  | 26.2            | 35,476,400  | 27.6            |
| Total                            | 329,073,817 | 99.8            | 128,565,893 | 100.1           |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |           | 2019            | 20        | 018             |
|-----------------|-----------|-----------------|-----------|-----------------|
| Country         | Amount    | % of<br>the NAV | Amount    | % of<br>the NAV |
| United States   | 6,221,339 | 1.9             | 2,551,831 | 2.0             |
| Japan           | 2,942,168 | 0.9             | 996,595   | 0.8             |
| United Kingdom  | 1,076,764 | 0.3             | 457,912   | 0.4             |
| Germany         | 953,769   | 0.3             | 320,116   | 0.2             |
| France          | 932,857   | 0.3             | 328,020   | 0.3             |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund does not invest in fixed-interest financial instruments and is consequently not exposed to significant interest rate risk.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### **Credit risk**

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 1,021,061 (2018: € 40,323).

The Sub-fund does not invest in monetary financial instruments and is consequently not exposed to significant credit risk.

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs
  charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and
  exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank
  accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck
  UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| 2019        | 2018                          |
|-------------|-------------------------------|
| 227,976,641 | 146,381,594                   |
| 683,510     | 437,537                       |
| 0.30%       | 0.30%                         |
|             | <b>227,976,641</b><br>683,510 |

#### Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount  | %     | Prospectus |
|---------------------------------|---------|-------|------------|
| Total costs within the Sub-fund | 683,510 | 0.30% | 0.30%      |
| Total                           |         |       |            |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 - Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 23.0% is calculated using this formula (2018: 40.5%). This means that in 2019, purchases and sales took place in the amount of 0.2 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

## VanEck Vectors™ ETFs N.V.

## Series L VanEck Vectors™ European Equal Weight UCITS ETF

**Adjusted Annual Report 2019** 

# 5.17 Adjusted financial statements as of 31 December

## **5.17.1.** Balance sheet (before result appropriation)

| (amounts x € 1)              |     | 2019        | 2018        |
|------------------------------|-----|-------------|-------------|
| ASSETS                       |     |             |             |
| <u>Investments</u>           |     |             |             |
| Shares                       |     | 42,226,875  | 43,515,002  |
| Property shares              |     | 791,813     | 346,760     |
| Investments                  | {1} | 43,018,688  | 43,861,762  |
| Cash and cash equivalents    | {2} | 52,905      | -           |
| Receivables                  | {3} | 266,424     | 149,632     |
| Total assets                 |     | 43,338,017  | 44,011,394  |
| Equity                       |     |             |             |
| Issued capital               |     | 7,300       | 8,850       |
| Share premium reserve        |     | 39,135,125  | 47,527,974  |
| General reserve              |     | (5,591,842) | 889,273     |
| Result                       |     | 9,752,361   | (4,770,215) |
| Total equity                 | {4} | 43,302,944  | 43,655,882  |
| LIABILITIES                  |     |             |             |
| Debts to credit institutions | {2} | -           | 303,371     |
| Other payables               | {5} | 35,073      | 52,141      |
| Total liabilities            |     | 35,073      | 355,512     |
| Total equity and liabilities |     | 43,338,017  | 44,011,394  |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## **5.17.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019      | 2018        |
|-------------------------------------|-----|-----------|-------------|
| Investment result                   |     |           |             |
| Changes in the value of investments |     | 7,968,330 | (6,315,253) |
| Interest income                     |     | 35        | 61          |
| Interest expense                    |     | (2,903)   | (1,840)     |
| Dividend income                     |     | 1,874,775 | 1,641,046   |
| Foreign exchange differences        |     | 970       | 1,466       |
| Total investment result             |     | 9,841,207 | (4,674,520) |
| Management costs                    | {8} | (86,923)  | (92,760)    |
| Transaction costs                   | .,  | (1,923)   | (2,935)     |
| Total expenses                      |     | (88,846)  | (95,695)    |
| Total result                        |     | 9,752,361 | (4,770,215) |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

## 5.17.3. Cash flow statement

| (amounts x € 1)                                      | 2019         | 2018        |
|--|--------------|-------------|
|  | (= === ===)  | (2.222.22)  |
| Purchases of investments                             | (5,503,798)  | (9,898,263) |
| Sales of investments                                 | 14,315,202   | 4,198,214   |
| Interest paid or accrued interest purchased          | (2,866)      | (1,312)     |
| Dividends received                                   | 1,757,981    | 1,614,070   |
| Management costs paid                                | (87,058)     | (92,994)    |
| Other payments                                       | (1,597)      | (3,797)     |
| Cash flow from operating activities                  | 10,477,864   | (4,184,082) |
| Issue of shares                                      | -            | 5,349,276   |
| Purchase of shares                                   | (8,394,399)  | -           |
| Dividend distribution                                | (1,728,159)  | (1,516,854) |
| Net cash flow from financing activities              | (10,122,558) | 3,832,422   |
| Foreign exchange differences                         | 970          | 1,466       |
| Net cash flow  | 356,276      | (350,194)   |
| Cash and cash equivalents at beginning of the period | (303,371)    | 46,823      |
| Cash and cash equivalents at end of the period       | 52,905       | (303,371)   |

The notes form an integral part of the adjusted financial statements.

## **5.17.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019        | 2018        |
|--|-------------|-------------|
| Capital  |             |             |
| Opening balance                                    | 8,850       | 7,900       |
| Issue of shares                                    | - (4 ==0)   | 950         |
| Purchase of shares                                 | (1,550)     | -           |
| Closing balance                                    | 7,300       | 8,850       |
| Share premium                                      |             |             |
| Opening balance                                    | 47,527,974  | 42,179,648  |
| Issue of shares                                    | -           | 5,348,326   |
| Purchase of shares                                 | (8,392,849) | -           |
| Closing balance                                    | 39,135,125  | 47,527,974  |
| General reserve                                    |             |             |
| Opening balance                                    | 889,273     | (1,349,780) |
| Unappropriated result from previous financial year | (4,770,215) | 3,787,253   |
| Dividend distribution                              | (1,710,900) | (1,548,200) |
| Closing balance                                    | (5,591,842) | 889,273     |
| Opening balance total                              | 43,655,882  | 44,625,021  |
| Issue of shares                                    | -           | 5,349,276   |
| Purchase of shares                                 | (8,394,399) | -           |
| Dividend distribution                              | (1,710,900) | (1,548,200) |
| Result   | 9,752,361   | (4,770,215) |
| Closing balance total                              | 43,302,944  | 43,655,882  |
| Numbers of shares                                  |             |             |
| Opening balance                                    | 885,000     | 790,000     |
| Issue of shares                                    | -           | 95,000      |
| Purchase of shares                                 | (155,000)   | -           |
| Closing balance                                    | 730,000     | 885,000     |

#### **5.17.5.** Notes

#### **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | Shares   | Property<br>shares                        | Total<br>2019  |
|--|--|---|--|
| Opening balance Purchases of investments Sales of investments Changes in value | 43,515,002<br>4,980,109<br>(14,209,575)<br>7,941,339 | 346,760<br>523,689<br>(105,627)<br>26,991 | 43,861,762<br>5,503,798<br>(14,315,202)<br>7,968,330 |
| Total  | 42,226,875   | 791,813                                   | 43,018,688   |

#### Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | Shares  | Property<br>shares                   | Total<br>2018   |
|--|---|--------------------------------------|---|
| Opening balance Purchases of investments Sales of investments Changes in value | 44,059,066<br>9,790,930<br>(4,198,214)<br>(6,136,780) | 417,900<br>107,333<br>-<br>(178,473) | 44,476,966<br>9,898,263<br>(4,198,214)<br>(6,315,253) |
| Total  | 43,515,002  | 346,760                              | 43,861,762  |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

#### Composition of investments according to valuation technique

| (amounts x € 1) | 2019       | 2018       |
|-----------------|------------|------------|
| Level 1         | 43,018,688 | 43,861,762 |
| Total           | 43,018,688 | 43,861,762 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

## **Composition of investments**

| (amounts x € 1)                     |          | 2019         |          |
|-------------------------------------|----------|--------------|----------|
|                                     | Currency | Market value | % of NAV |
| Shares                              | ,        |              |          |
| ASML Holding NV                     | EUR      | 640,528      | 1.5      |
| Atlas Copco AB                      | SEK      | 604,538      | 1.4      |
| Adidas AG                           | EUR      | 543,665      | 1.3      |
| LVMH Moet Hennessy Louis Vuitton SA | EUR      | 528,105      | 1.2      |
| Schneider Electric SA               | EUR      | 521,093      | 1.2      |
| EssilorLuxottica SA                 | EUR      | 514,546      | 1.2      |
| CRH PLC                             | GBP      | 511,254      | 1.2      |
| Enel SpA                            | EUR      | 506,164      | 1.2      |
| ABB Ltd                             | CHF      | 502,939      | 1.2      |
| Zurich Insurance Group AG           | CHF      | 498,658      | 1.2      |
| Other                               |          | 36,855,385   | 84.9     |
| Total shares                        |          | 42,226,875   | 97.5     |
| Property shares                     |          |              |          |
| Vonovia SE                          | EUR      | 409,104      | 0.9      |
| Unibail-Rodamco-Westfield Ltd       | EUR      | 382,709      | 0.9      |
| Total property shares               |          | 791,813      | 1.8      |
| Total investments                   |          | 43,018,688   | 99.3     |

## 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

#### 3. Receivables

| (amounts x € 1)                          | 2019         | 2018         |
|--|--------------|--------------|
| Dividend receivable<br>Other receivables | 266,424<br>- | 149,630<br>2 |
| Total                                    | 266,424      | 149,632      |

#### 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019        | 2018        |
|-------------------------------------|-------------|-------------|
| Opening balance                     | 43,655,882  | 44,625,021  |
| Issue of shares                     | -           | 5,349,276   |
| Purchase of shares                  | (8,394,399) | =           |
| Dividend distribution               | (1,710,900) | (1,548,200) |
| Interest income                     | 35          | 61          |
| Interest expense                    | (2,903)     | (1,840)     |
| Dividend income                     | 1,874,775   | 1,641,046   |
| Changes in the value of investments | 7,968,330   | (6,315,253) |
| Management fee                      | (86,923)    | (92,760)    |
| Exchange rate differences           | 970         | 1,466       |
| Other expenses                      | (1,923)     | (2,935)     |
| Closing balance                     | 43,302,944  | 43,655,882  |

#### 5. Other payables

| (amounts x € 1)  | 2019                     | 2018                     |
|--|--------------------------|--------------------------|
| Management costs payable Dividend tax payable Other short-term debts | 7,393<br>26,022<br>1,658 | 7,528<br>43,281<br>1,332 |
| Total  | 35,073                   | 52,141                   |

## 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 86,923 (in 2018: € 92,760).

## 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- Market risk, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market
  prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that
  affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The fund has investments denominated in foreign currency and is therefore exposed to significant currency risk.

| (amounts x € 1)  |            | 2019            | 20         | )18             |
|------------------|------------|-----------------|------------|-----------------|
| Currency         | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| Euro             | 27,502,660 | 63.5            | 26,227,639 | 60.0            |
| British pound    | 7,920,881  | 18.3            | 9,323,340  | 21.4            |
| Swiss franc      | 4,619,367  | 10.7            | 4,461,296  | 10.2            |
| Swedish crown    | 2,426,899  | 5.6             | 2,785,616  | 6.4             |
| Other currencies | 833,137    | 1.9             | 857,991    | 2.0             |
| Total            | 43,302,944 | 100.0           | 43,655,882 | 100.0           |

A 5% increase in the relevant currency, starting on the balance sheet date and applicable for every currency, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |         | 2019            | 20      | 018             |
|-----------------|---------|-----------------|---------|-----------------|
| Currency        | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| British pound   | 396,044 | 0.9             | 466,167 | 1.1             |
| Swiss franc     | 230,968 | 0.5             | 223,065 | 0.5             |
| Swedish crown   | 121,345 | 0.3             | 139,281 | 0.3             |

A 5% decrease in a currency would have an impact of the same magnitude in the opposite direction.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

#### Portfolio distribution by sector

| (amounts x € 1)             |            | 2019            | 20         | 018             |
|-----------------------------|------------|-----------------|------------|-----------------|
| Sector                      | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| Financial                   | 11,644,237 | 26.8            | 10,608,762 | 24.3            |
| Non-cyclical consumer goods | 9,963,448  | 23.0            | 10,904,104 | 25.0            |
| Industry                    | 5,355,963  | 12.4            | 5,052,245  | 11.6            |
| Cyclical consumer goods     | 3,949,074  | 9.1             | 3,905,212  | 8.9             |
| Basic materials             | 3,404,027  | 7.9             | 3,060,124  | 7.0             |
| Communication               | 2,513,126  | 5.8             | 3,564,125  | 8.2             |
| Utilities                   | 2,214,743  | 5.1             | 2,034,732  | 4.7             |
| Other sectors               | 3,974,070  | 9.2             | 4,732,458  | 10.8            |
| Total                       | 43,018,688 | 99.3            | 43,861,762 | 100.5           |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             |         | 2019            | 20      | )18             |
|-----------------------------|---------|-----------------|---------|-----------------|
| Sector                      | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| Financial                   | 582,212 | 1.3             | 530,438 | 1.2             |
| Non-cyclical consumer goods | 498,172 | 1.2             | 545,205 | 1.2             |
| Industry                    | 267,172 | 0.6             | 252,612 | 0.6             |
| Cyclical consumer goods     | 197,454 | 0.5             | 195,261 | 0.4             |
| Basic materials             | 170,201 | 0.4             | 153,006 | 0.4             |
| Communication               | 125,656 | 0.3             | 178,206 | 0.4             |
| Utilities                   | 110,737 | 0.3             | 101,737 | 0.2             |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

#### Portfolio distribution by country

| (amounts x € 1) |            | 2019            | 20         | 018             |
|-----------------|------------|-----------------|------------|-----------------|
| Country         | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| France          | 9,075,482  | 20.8            | 9,299,109  | 21.2            |
| Germany         | 8,543,513  | 19.7            | 6,800,913  | 15.6            |
| United Kingdom  | 7,908,890  | 18.3            | 9,299,006  | 21.3            |
| Switzerland     | 4,615,998  | 10.7            | 4,457,062  | 10.2            |
| Netherlands     | 4,352,064  | 10.1            | 4,443,726  | 10.2            |
| Spain           | 2,439,160  | 5.6             | 2,650,272  | 6.1             |
| Sweden          | 2,417,083  | 5.6             | 2,785,616  | 6.4             |
| Italy           | 2,205,772  | 5.1             | 2,069,634  | 4.7             |
| Other countries | 1,460,726  | 3.4             | 2,056,424  | 4.8             |
| Total           | 43,018,688 | 99.3            | 43,861,762 | 100.5           |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |         | 2019            | 20      | )18             |
|-----------------|---------|-----------------|---------|-----------------|
| Country         | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| France          | 453,774 | 1.0             | 464,955 | 1.1             |
| Germany         | 427,176 | 1.0             | 340,046 | 0.8             |
| United Kingdom  | 395,445 | 0.9             | 464,950 | 1.1             |
| Switzerland     | 230,800 | 0.5             | 222,853 | 0.5             |
| Netherlands     | 217,603 | 0.5             | 222,186 | 0.5             |
| Spain           | 121,958 | 0.3             | 132,514 | 0.3             |
| Sweden          | 120,854 | 0.3             | 139,281 | 0.3             |
| Italy           | 110,289 | 0.3             | 103,482 | 0.2             |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund does not invest in fixed-interest financial instruments and is consequently not exposed to significant interest rate risk.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### Credit risk

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 319,329 (2018: € 149,632).

The Sub-fund does not invest in monetary financial instruments and is consequently not exposed to significant credit risk.

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019       | 2018       |
|---------------------------------|------------|------------|
| Average intrinsic value         | 43,469,634 | 46,416,798 |
| Total costs within the Sub-fund | 86,923     | 92,760     |
| OCF                             | 0.20%      | 0.20%      |

## Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount | %     | Prospectus |
|---------------------------------|--------|-------|------------|
| Total costs within the Sub-fund | 86,923 | 0.20% | 0.20%      |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 – Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 26.3% is calculated using this formula (2018: 18.8%). This means that in 2019, purchases and sales took place in the amount of 0.3 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

## VanEck Vectors™ ETFs N.V.

## Serie M VanEck Vectors™ Morningstar North America Equal Weight UCITS ETF

**Adjusted Annual Report 2019** 

# 5.18 Adjusted financial statements as of 31 December

# **5.18.1.** Balance sheet (before result appropriation)

| (amounts x € 1)                          |     | 2019                 | 2018              |
|--|-----|----------------------|-------------------|
| ASSETS                                   |     |                      |                   |
| <u>Investments</u>                       |     |                      |                   |
| Shares                                   |     | 6,146,560            | 4,797,400         |
| Property shares                          |     | 120,025              | 63,378            |
| Investments                              | {1} | 6,266,585            | 4,860,778         |
| Cash and cash equivalents                | {2} | 6,171                | 3,896             |
| Receivables                              | {3} | 5,615                | 7,102             |
| Total assets                             |     | 6,278,371            | 4,871,776         |
| Equity                                   |     |                      |                   |
| Issued capital                           |     | 1,753                | 1,753             |
| Share premium reserve<br>General reserve |     | 4,588,204            | 4,588,204         |
| Result                                   |     | 166,541<br>1,520,126 | 242,195<br>38,262 |
| Total equity                             | {4} | 6,276,624            | 4,870,414         |
| LIABILITIES                              |     |                      |                   |
| Other payables                           | {5} | 1,747                | 1,362             |
| Total liabilities                        |     | 1,747                | 1,362             |
| Total equity and liabilities             |     | 6,278,371            | 4,871,776         |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

# **5.18.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2018      |          |
|-------------------------------------|-----|-----------|----------|
| Investment result                   |     |           |          |
| Changes in the value of investments |     | 1,408,557 | (61,167) |
| Interest income                     |     | 77        | 67       |
| Interest expense                    |     | (68)      | (227)    |
| Dividend income                     |     | 124,420   | 111,348  |
| Foreign exchange differences        |     | 22        | 457      |
| Total investment result             |     | 1,533,008 | 50,478   |
| Management costs                    | {8} | (11,462)  | (10,266) |
| Transaction costs                   |     | (1,420)   | (1,950)  |
| Total expenses                      |     | (12,882)  | (12,216) |
| Total result                        |     | 1,520,126 | 38,262   |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

# 5.18.3. Cash flow statement

| (amounts x € 1)                                      | 2019        | 2018        |  |
|--|-------------|-------------|--|
|  |             |             |  |
| Purchases of investments                             | (1,239,714) | (1,147,260) |  |
| Sales of investments                                 | 1,242,460   | 1,148,003   |  |
| Interest received                                    | 13          | =           |  |
| Interest paid or accrued interest purchased          | -           | (164)       |  |
| Dividends received                                   | 125,903     | 109,606     |  |
| Management costs paid                                | (11,251)    | (10,403)    |  |
| Other payments                                       | (1,773)     | (3,562)     |  |
| Cash flow from operating activities                  | 115,638     | 96,220      |  |
| Dividend distribution                                | (113,385)   | (96,908)    |  |
| Net cash flow from financing activities              | (113,385)   | (96,908)    |  |
| Foreign exchange differences                         | 22          | 457         |  |
| Net cash flow  | 2,275       | (231)       |  |
| Cash and cash equivalents at beginning of the period | 3,896       | 4,127       |  |
| Cash and cash equivalents at end of the period       | 6,171       | 3,896       |  |

The notes form an integral part of the adjusted financial statements.

# **5.18.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019      | 2018      |  |
|--|-----------|-----------|--|
| Capital  |           |           |  |
| Opening balance                                    | 1,753     | 1,753     |  |
| Issue of shares                                    |           | -,,,,,,   |  |
| Purchase of shares                                 | -         | -         |  |
| Closing balance                                    | 1,753     | 1,753     |  |
| Share premium                                      |           |           |  |
| Opening balance                                    | 4,588,204 | 4,588,204 |  |
| Closing balance                                    | 4,588,204 | 4,588,204 |  |
| General reserve                                    |           |           |  |
| Opening balance                                    | 242,195   | 94,167    |  |
| Unappropriated result from previous financial year | 38,262    | 242,666   |  |
| Dividend distribution                              | (113,916) | (94,638)  |  |
| Closing balance                                    | 166,541   | 242,195   |  |
| Opening balance total                              | 4,870,414 | 4,926,790 |  |
| Dividend distribution                              | (113,916) | (94,638)  |  |
| Result   | 1,520,126 | 38,262    |  |
| Closing balance total                              | 6,276,624 | 4,870,414 |  |
| Numbers of shares                                  |           |           |  |
| Opening balance                                    | 175,255   | 175,255   |  |
| Issue of shares                                    | · -       | -         |  |
| Purchase of shares                                 | -         | -         |  |
| Closing balance                                    | 175,255   | 175,255   |  |

### 5.18.5. Notes

### **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares      | Property<br>ares shares |             |
|--------------------------|-------------|-------------------------|-------------|
| Opening balance          | 4,797,400   | 63,378                  | 4,860,778   |
| Purchases of investments | 1,183,811   | 55,899                  | 1,239,710   |
| Sales of investments     | (1,212,052) | (30,408)                | (1,242,460) |
| Changes in value         | 1,377,401   | 31,156                  | 1,408,557   |
| Total                    | 6,146,560   | 120,025                 | 6,266,585   |

### Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares      | Property<br>shares | Total<br>2018 |
|--------------------------|-------------|--------------------|---------------|
| Opening balance          | 4,873,738   | 48,950             | 4,922,688     |
| Purchases of investments | 1,141,278   | 5,982              | 1,147,260     |
| Sales of investments     | (1,148,003) | -                  | (1,148,003)   |
| Changes in value         | (69,613)    | 8,446              | (61,167)      |
| Total                    | 4,797,400   | 63,378             | 4,860,778     |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

#### Composition of investments according to valuation technique

| (amounts x € 1) | 2019      | 2018      |
|-----------------|-----------|-----------|
| Level 1         | 6,266,585 | 4,860,778 |
| Total           | 6,266,585 | 4,860,778 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

# **Composition of investments**

| (amounts x € 1)                 |          | 2019         |          |
|---------------------------------|----------|--------------|----------|
|                                 | Currency | Market value | % of NAV |
| Shares                          | •        |              |          |
| NVIDIA Corp                     | USD      | 93,702       | 1.5      |
| Apple Inc                       | USD      | 88,161       | 1.4      |
| CVS Caremark Corp               | USD      | 80,611       | 1.3      |
| Amgen Inc                       | USD      | 79,892       | 1.3      |
| Cigna Corp                      | USD      | 76,331       | 1.2      |
| Bristol-Myers Squibb Co         | USD      | 75,656       | 1.2      |
| Intel Corp                      | USD      | 75,232       | 1.2      |
| JPMorgan Chase & Co             | USD      | 74,264       | 1.2      |
| QUALCOMM Inc                    | USD      | 73,807       | 1.2      |
| Alphabet Inc-A                  | USD      | 72,786       | 1.2      |
| Other                           |          | 5,356,118    | 85.2     |
| Total shares                    |          | 6,146,560    | 97.9     |
| Property shares                 |          |              |          |
| American Tower Corp             | USD      | 61,012       | 1.0      |
| Crown Castle International Corp | USD      | 59,013       | 0.9      |
| Total property shares           |          | 120,025      | 1.9      |
| Total investments               |          | 6,266,585    | 99.8     |

## 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

### 3. Receivables

| (amounts x € 1)                         | 2019       | 2018       |
|---|------------|------------|
| Interest receivable Dividend receivable | -<br>5,615 | 4<br>7,098 |
| Total                                   | 5,615      | 7,102      |

### 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019      | 2018      |
|-------------------------------------|-----------|-----------|
| Opening balance                     | 4,870,414 | 4,926,790 |
| Dividend distribution               | (113,916) | (94,638)  |
| Interest income                     | 77        | 67        |
| Interest expense                    | (68)      | (227)     |
| Dividend income                     | 124,420   | 111,348   |
| Changes in the value of investments | 1,408,557 | (61,167)  |
| Management fee                      | (11,462)  | (10,266)  |
| Exchange rate differences           | 22        | 457       |
| Other expenses                      | (1,420)   | (1,950)   |
| Closing balance                     | 6,276,624 | 4,870,414 |

#### 5. Other payables

| (amounts x € 1)  | 2019              | 2018              |
|--|-------------------|-------------------|
| Management costs payable Dividend tax payable Other short-term debts | 1,063<br>681<br>3 | 852<br>150<br>360 |
| Total  | 1,747             | 1,362             |

## 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 11,462 (in 2018: € 10,266).

#### 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- Market risk, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market
  prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that
  affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The fund has investments denominated in foreign currency and is therefore exposed to significant currency risk.

| (amounts x € 1)               |                      | 2019            | 20                   | )18             |
|-------------------------------|----------------------|-----------------|----------------------|-----------------|
| Currency                      | Amount               | % of<br>the NAV | Amount               | % of<br>the NAV |
| US dollar<br>Other currencies | 5,975,230<br>301,394 | 95.2<br>4.8     | 4,638,600<br>231,814 | 95.2<br>4.8     |
| Total                         | 6,276,624            | 100.0           | 4,870,414            | 100.0           |

A 5% increase in the relevant currency, starting on the balance sheet date and applicable for every currency, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |         | 2019            | 20      | )18             |
|-----------------|---------|-----------------|---------|-----------------|
| Currency        | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| US dollar       | 298,762 | 4.8             | 231,930 | 4.8             |

A 5% decrease in a currency would have an impact of the same magnitude in the opposite direction.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

#### Portfolio distribution by sector

| (amounts x € 1)             |           | 2019            | 20        | )18             |
|-----------------------------|-----------|-----------------|-----------|-----------------|
| Sector                      | Amount    | % of<br>the NAV | Amount    | % of<br>the NAV |
| Non-cyclical consumer goods | 1,636,373 | 25.9            | 1,411,738 | 29.0            |
| Financial                   | 1,084,114 | 17.3            | 779,438   | 16.0            |
| Technology                  | 888,541   | 14.2            | 583,259   | 12.0            |
| Industry                    | 841,484   | 13.4            | 686,497   | 14.1            |
| Communication               | 743,961   | 11.9            | 568,476   | 11.7            |
| Cyclical consumer goods     | 472,408   | 7.5             | 442,555   | 9.1             |
| Other sectors               | 599,704   | 9.6             | 388,815   | 7.9             |
| Total                       | 6,266,585 | 99.8            | 4,860,778 | 99.8            |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             |        | 2019            | 20     | )18             |
|-----------------------------|--------|-----------------|--------|-----------------|
| Sector                      | Amount | % of<br>the NAV | Amount | % of<br>the NAV |
| Non-cyclical consumer goods | 81,819 | 1.3             | 70,587 | 1.4             |
| Financial                   | 54,206 | 0.9             | 38,972 | 0.8             |
| Technology                  | 44,427 | 0.7             | 29,163 | 0.6             |
| Industry                    | 42,074 | 0.7             | 34,325 | 0.7             |
| Communication               | 37,198 | 0.6             | 28,424 | 0.6             |
| Cyclical consumer goods     | 23,620 | 0.4             | 22,128 | 0.5             |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund does not invest in fixed-interest financial instruments and is consequently not exposed to significant interest rate risk.

#### Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

### **Credit risk**

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 11,786 (2018: € 10,998).

The Sub-fund does not invest in monetary financial instruments and is consequently not exposed to significant credit risk.

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019      | 2018      |
|---------------------------------|-----------|-----------|
| Average intrinsic value         | 5,725,465 | 5,140,924 |
| Total costs within the Sub-fund | 11,462    | 10,266    |
| OCF                             | 0.20%     | 0.20%     |
| OCF                             | 0.20%     | 0.20%     |

#### Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount | %     | Prospectus |
|---------------------------------|--------|-------|------------|
| Total costs within the Sub-fund | 11,462 | 0.20% | 0.20%      |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 - Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 43.4% is calculated using this formula (2018: 44.6%). This means that in 2019, purchases and sales took place in the amount of 0.4 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

# VanEck Vectors™ ETFs N.V.

Series N
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ETF

**Adjusted Annual Report 2019** 

# 5.19 Adjusted financial statements as of 31 December

# 5.19.1. Balance sheet (before result appropriation)

| (amounts x € 1)                          |     | 2019                     | 2018                     |
|--|-----|--------------------------|--------------------------|
| ASSETS                                   |     |                          |                          |
| Investments                              |     |                          |                          |
| Shares                                   |     | 33,414,484               | 22,471,442               |
| Property shares                          |     | 399,051                  | 168,920                  |
| Investments                              | {1} | 33,813,535               | 22,640,362               |
| Cash and cash equivalents                | {2} | 77,680                   | 5,314                    |
| Receivables                              | {3} | 118,996                  | 96,561                   |
| Total assets                             |     | 34,010,211               | 22,742,237               |
| Equity                                   |     |                          |                          |
| Issued capital                           |     | 11,500                   | 9,000                    |
| Share premium reserve<br>General reserve |     | 31,737,462               | 24,756,512               |
| Result                                   |     | (3,376,902)<br>5,601,229 | (280,305)<br>(1,777,597) |
| Total equity                             | {4} | 33,973,289               | 22,707,610               |
| LIABILITIES                              |     |                          |                          |
| Other payables                           | {5} | 36,922                   | 34,627                   |
| Total liabilities                        |     | 36,922                   | 34,627                   |
| Total equity and liabilities             |     | 34,010,211               | 22,742,237               |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

# **5.19.2.** Statement of comprehensive income

| (amounts x € 1)                     |     | 2019      | 2018        |
|-------------------------------------|-----|-----------|-------------|
| Investment result                   |     |           |             |
| Changes in the value of investments |     | 4,251,006 | (2,793,896) |
| Interest income                     |     | 216       | 160         |
| Interest expense                    |     | (889)     | (1,242)     |
| Dividend income                     |     | 1,457,344 | 1,112,510   |
| Foreign exchange differences        |     | 2,854     | (946)       |
| Total investment result             |     | 5,710,531 | (1,683,414) |
| Management costs                    | {8} | (106,697) | (91,180)    |
| Transaction costs                   |     | (2,605)   | (3,003)     |
| Total expenses                      |     | (109,302) | (94,183)    |
| Total result                        |     | 5,601,229 | (1,777,597) |

The numbers next to the items refer to the notes to the balance sheet and statement of comprehensive income. The notes form an integral part of the adjusted financial statements.

# 5.19.3. Cash flow statement

| (amounts x € 1)                                      | 2019         | 2018         |
|--|--------------|--------------|
|  | (40 - 4 40)  | (10.011.710) |
| Purchases of investments                             | (18,547,749) | (19,841,713) |
| Sales of investments                                 | 11,625,582   | 12,950,811   |
| Interest paid or accrued interest purchased          | (672)        | (1,084)      |
| Dividends received                                   | 1,434,908    | 1,079,204    |
| Management costs paid                                | (103,263)    | (90,315)     |
| Other payments                                       | (2,605)      | (5,138)      |
| Cash flow from operating activities                  | (5,593,799)  | (5,908,235)  |
| Issue of shares                                      | 6,983,450    | 7,025,860    |
| Dividend distribution                                | (1,320,139)  | (1,112,214)  |
| Net cash flow from financing activities              | 5,663,311    | 5,913,646    |
| Foreign exchange differences                         | 2,854        | (946)        |
| Net cash flow  | 72,366       | 4,465        |
| Cash and cash equivalents at beginning of the period | 5,314        | 849          |
| Cash and cash equivalents at end of the period       | 77,680       | 5,314        |

The notes form an integral part of the adjusted financial statements.

# **5.19.4.** Statement of changes in equity

| (amounts x € 1)                                    | 2019        | 2018        |
|--|-------------|-------------|
| Capital  |             |             |
| Opening balance                                    | 9,000       | 6,500       |
| Issue of shares                                    | 2,500       | 2,500       |
| Closing balance                                    | 11,500      | 9,000       |
| Share premium                                      |             |             |
| Opening balance                                    | 24,756,512  | 17,733,152  |
| Issue of shares                                    | 6,980,950   | 7,023,360   |
| Closing balance                                    | 31,737,462  | 24,756,512  |
| General reserve                                    |             |             |
| Opening balance                                    | (280,305)   | 351,676     |
| Unappropriated result from previous financial year | (1,777,597) | 478,019     |
| Dividend distribution                              | (1,319,000) | (1,110,000) |
| Closing balance                                    | (3,376,902) | (280,305)   |
| Opening balance total                              | 22,707,610  | 18,569,347  |
| Issue of shares                                    | 6,983,450   | 7,025,860   |
| Dividend distribution                              | (1,319,000) | (1,110,000) |
| Result   | 5,601,229   | (1,777,597) |
| Closing balance total                              | 33,973,289  | 22,707,610  |
| Numbers of shares                                  |             |             |
| Opening balance                                    | 900,000     | 650,000     |
| Issue of shares                                    | 250,000     | 250,000     |
| Closing balance                                    | 1,150,000   | 900,000     |

### 5.19.5. Notes

## **Accounting policies**

For the accounting policies used for the adjusted financial statements, refer to the Company's accounting policies as set out in chapter 5.5.

Notes to the balance sheet and statement of comprehensive income

#### 1. Investments

Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)  | Shares  | Property<br>shares                        | Total<br>2019   |
|--|---|---|---|
| Opening balance Purchases of investments Sales of investments Changes in value | 22,471,442<br>18,162,464<br>(11,452,819)<br>4,233,397 | 168,920<br>385,285<br>(172,763)<br>17,609 | 22,640,362<br>18,547,749<br>(11,625,582)<br>4,251,006 |
| Total  | 33,414,484  | 399,051                                   | 33,813,535  |

### Summary of changes in the investments according to characteristic of financial instrument

| (amounts x € 1)          | Shares       | Property<br>shares | Total<br>2018 |
|--------------------------|--------------|--------------------|---------------|
| Opening balance          | 18,488,485   | 54,871             | 18,543,356    |
| Purchases of investments | 19,685,643   | 156,070            | 19,841,713    |
| Sales of investments     | (12,913,691) | (37,120)           | (12,950,811)  |
| Changes in value         | (2,788,995)  | (4,901)            | (2,793,896)   |
| Total                    | 22,471,442   | 168,920            | 22,640,362    |

The table below provides an analysis of the financial instruments valued at fair value, per valuation method.

#### Composition of investments according to valuation technique

| (amounts x € 1) | 2019       | 2018       |
|-----------------|------------|------------|
| Level 1         | 33,813,535 | 22,640,362 |
| Total           | 33,813,535 | 22,640,362 |

All the investments of the Sub-fund are listed and therefore classified as level 1 investments.

# **Composition of investments**

| (amounts x € 1)                   |          | 2019         |          |
|-----------------------------------|----------|--------------|----------|
|                                   | Currency | Market value | % of NAV |
| Shares                            |          |              |          |
| AT&T Inc                          | USD      | 1,679,135    | 4.9      |
| HSBC Holdings PLC                 | GBP      | 1,545,409    | 4.5      |
| Verizon Communications Inc        | USD      | 1,445,048    | 4.3      |
| Total SA                          | EUR      | 1,388,227    | 4.1      |
| AbbVie Inc                        | USD      | 1,187,264    | 3.5      |
| British American Tobacco PLC      | GBP      | 1,185,551    | 3.5      |
| Altria Group Inc                  | USD      | 1,103,222    | 3.2      |
| IBM Inc                           | USD      | 1,047,841    | 3.1      |
| GlaxoSmithKline PLC               | GBP      | 967,779      | 2.8      |
| Allianz SE                        | EUR      | 791,482      | 2.3      |
| Other                             |          | 21,073,526   | 62.2     |
| Total shares                      |          | 33,414,484   | 98.4     |
| Property shares                   |          |              |          |
| Sun Hung Kai Properties Ltd       | HKD      | 184,140      | 0.5      |
| Daito Trust Construction Co Ltd   | JPY      | 77,352       | 0.2      |
| New World Development Co Ltd      | HKD      | 71,960       | 0.2      |
| Henderson Land Development Co Ltd | HKD      | 65,599       | 0.2      |
| Total property shares             |          | 399,051      | 1.1      |
| Total investments                 |          | 33,813,535   | 99.5     |

# 2. Cash and cash equivalents

At 31 December 2019 there are no restrictions on the use of the cash and cash equivalents.

## 3. Receivables

| (amounts x € 1)                            | 2019         | 2018        |
|--|--------------|-------------|
| Interest receivable<br>Dividend receivable | 1<br>118,995 | 2<br>96,559 |
| Total                                      | 118,996      | 96,561      |

#### 4. Summary of changes in the assets under management

| (amounts x € 1)                     | 2019        | 2018        |
|-------------------------------------|-------------|-------------|
| Opening balance                     | 22,707,610  | 18,569,347  |
| Issue of shares                     | 6,983,450   | 7,025,860   |
| Dividend distribution               | (1,319,000) | (1,110,000) |
| Interest income                     | 216         | 160         |
| Interest expense                    | (889)       | (1,242)     |
| Dividend income                     | 1,457,344   | 1,112,510   |
| Changes in the value of investments | 4,251,006   | (2,793,896) |
| Management fee                      | (106,697)   | (91,180)    |
| Exchange rate differences           | 2,854       | (946)       |
| Other expenses                      | (2,605)     | (3,003)     |
| Closing balance                     | 33,973,289  | 22,707,610  |

#### 5. Other payables

| (amounts x € 1)  | 2019                      | 2018                     |
|--|---------------------------|--------------------------|
| Management costs payable Dividend tax payable Other short-term debts | 10,946<br>24,476<br>1,500 | 7,512<br>25,615<br>1,500 |
| Total  | 36,922                    | 34,627                   |

## 6. Affiliated parties

A party is an affiliated party if one party can exercise control over the other party or exert significant influence on the other party's financial and operational policy.

VanEck Asset Management B.V. is the Company's director according to the articles of association and acts as Manager of the Company.

The management costs include all costs relating to the management of a fund, such as the management fee, costs of the custodial bank and the payment office, the listing costs, auditor's fee, costs of the purchase and issue of shares, the costs of having the Sub-funds correspond to the relevant index and the administration costs. The management costs are deducted daily from the definitive Net Intrinsic Value of a share in a Sub-fund. The management costs for the period from 1 January 2019 to 31 December 2019 amount to € 106,697 (in 2018: € 91,180).

## 7. Risks with regard to the financial instruments

#### Price risk

In terms of price risk, a distinction can be made between:

- <u>Currency risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in exchange rates;
- Market risk, which is the risk that the value of a financial instrument will fluctuate as the result of changes in market
  prices caused by factors that apply exclusively for the individual instrument or emitting party, or by factors that
  affect all instruments traded on the market;
- <u>Interest rate risk</u>, which is the risk that the value of a financial instrument will fluctuate as the result of changes in the market interest rate.

The notion of price risk encompasses not only the likelihood of losses, but also the likelihood of gains.

#### **Currency risk**

The fund has investments denominated in foreign currency and is therefore exposed to significant currency risk.

| (amounts x € 1)  |            | 2019            |            | 2018            |  |
|------------------|------------|-----------------|------------|-----------------|--|
| Currency         | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |  |
| Euro             | 8,775,042  | 25.9            | 6,344,935  | 28.0            |  |
| US dollar        | 8,574,931  | 25.2            | 5,698,886  | 25.1            |  |
| British pound    | 6,736,963  | 19.8            | 5,117,934  | 22.5            |  |
| Japanese yen     | 3,188,122  | 9.4             | 1,768,594  | 7.8             |  |
| Other currencies | 6,698,231  | 19.7            | 3,777,261  | 16.6            |  |
| Total            | 33,973,289 | 100.0           | 22,707,610 | 100.0           |  |

A 5% increase in the relevant currency, starting on the balance sheet date and applicable for every currency, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |         | 2019            | 20      | )18             |
|-----------------|---------|-----------------|---------|-----------------|
| Currency        | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| US dollar       | 428,747 | 1.3             | 284,944 | 1.3             |
| British pound   | 336,848 | 1.0             | 255,897 | 1.1             |
| Japanese yen    | 159,406 | 0.5             | 88,430  | 0.4             |

A 5% decrease in a currency would have an impact of the same magnitude in the opposite direction.

#### Market risk

The risk as a result of changes in market prices is limited by diversifying the investments in the portfolio as much as possible by region and sector.

### Portfolio distribution by sector

| (amounts x € 1)             |            | 2019            | 20         | )18             |
|-----------------------------|------------|-----------------|------------|-----------------|
| Sector                      | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| Financial                   | 12,296,466 | 36.2            | 6,369,435  | 28.0            |
| Non-cyclical consumer goods | 5,281,359  | 15.5            | 2,334,115  | 10.3            |
| Communication               | 4,165,456  | 12.3            | 2,882,070  | 12.7            |
| Basic materials             | 3,878,695  | 11.4            | 2,753,963  | 12.1            |
| Cyclical consumer goods     | 2,779,059  | 8.2             | 1,603,511  | 7.1             |
| Energy                      | 2,392,577  | 7.0             | 4,164,981  | 18.3            |
| Other sectors               | 3,019,923  | 8.9             | 2,532,287  | 11.2            |
| Total                       | 33,813,535 | 99.5            | 22,640,362 | 99.7            |

A 5% increase in the relevant sector, starting on the balance sheet date and applicable for every sector, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1)             |         | 2019            | 20      | )18             |
|-----------------------------|---------|-----------------|---------|-----------------|
| Sector                      | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| Financial                   | 614,823 | 1.8             | 318,472 | 1.4             |
| Non-cyclical consumer goods | 264,068 | 0.8             | 116,706 | 0.5             |
| Communication               | 208,273 | 0.6             | 144,104 | 0.6             |
| Basic materials             | 193,935 | 0.6             | 137,698 | 0.6             |
| Cyclical consumer goods     | 138,953 | 0.4             | 80,176  | 0.4             |
| Energy                      | 119,629 | 0.4             | 208,249 | 0.9             |

A 5% decrease in the sector would have an impact of the same magnitude in the opposite direction.

#### Portfolio distribution by country

| (amounts x € 1) |            | 2019            | 20         | )18             |
|-----------------|------------|-----------------|------------|-----------------|
| Country         | Amount     | % of<br>the NAV | Amount     | % of<br>the NAV |
| United States   | 8,560,763  | 25.2            | 5,701,228  | 25.1            |
| United Kingdom  | 6,704,845  | 19.7            | 5,111,803  | 22.5            |
| France          | 3,679,299  | 10.8            | 2,095,856  | 9.2             |
| Germany         | 3,271,490  | 9.6             | 1,884,612  | 8.3             |
| Japan           | 3,183,438  | 9.4             | 1,768,526  | 7.8             |
| Other countries | 8,413,700  | 24.8            | 6,078,337  | 26.8            |
| Total           | 33,813,535 | 99.5            | 22,640,362 | 99.7            |

A 5% increase due to specific political or economical circumstances in the relevant country, starting on the balance sheet date and applicable for every country, would result in a profit increase for the reporting period as shown in the table below.

| (amounts x € 1) |         | 2019            | 20      | 18              |
|-----------------|---------|-----------------|---------|-----------------|
| Country         | Amount  | % of<br>the NAV | Amount  | % of<br>the NAV |
| United States   | 428,038 | 1.3             | 285,061 | 1.3             |
| United Kingdom  | 335,242 | 1.0             | 255,590 | 1.1             |
| France          | 183,965 | 0.5             | 104,793 | 0.5             |
| Germany         | 163,575 | 0.5             | 94,231  | 0.4             |
| Japan           | 159,172 | 0.5             | 88,426  | 0.4             |

A 5% decrease in a country would have an impact of the same magnitude in the opposite direction.

#### Interest rate risk

The Sub-fund does not invest in fixed-interest financial instruments and is consequently not exposed to significant interest rate risk.

## Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in size. The Subfund does not invest a significant part of the fund assets in monetary financial instruments with variable interest and is therefore not exposed to significant cash flow risk.

#### Credit risk

Credit risk is the risk that the contract party in a financial instrument will not satisfy its obligation, which means the Sub-fund will have to recognise a financial loss. The amount that best represents the maximum credit risk is € 196,676 (2018: € 101,875).

The Sub-fund does not invest in monetary financial instruments and is consequently not exposed to significant credit risk.

#### Liquidity risk

Liquidity risk, also called funding risk, is the risk that the legal entity will be unable to secure the financial resources needed to satisfy obligations under the financial instruments. Liquidity risk can arise, for instance, if a financial asset cannot be sold at virtually fair value in the short term.

Shares in the Sub-funds can be bought and sold on Euronext Amsterdam, whereby the Liquidity Provider ensures that there is both a bid and ask price at which the share can be traded. The Sub-fund's investments are likewise listed. Consequently the Sub-fund is not exposed to significant liquidity risk.

#### 8. Cost section

#### **OCF** (ongoing charges figure)

The OCF is a measure of the ongoing costs charged to the Sub-fund during the reporting period. The following starting points are important for calculating the ongoing charges:

- The OCF shows the ratio of ongoing costs to average intrinsic value. The ongoing charges encompass all costs charged to the fund assets during the reporting period, with the exception of the spread applied for the entry and exit of shareholders, any performance fees and transaction costs of investments and interest charges on bank accounts. Performance fees must be presented separately, if applicable. No performance fee applies for the VanEck UCITS ETFs.
- The average intrinsic value is based on the intrinsic values on every day that the intrinsic value of the Sub-fund is determined during the reporting period.

| (amounts x € 1.000)             | 2019       | 2018       |
|---------------------------------|------------|------------|
| Average intrinsic value         | 28,049,230 | 23,996,262 |
| Total costs within the Sub-fund | 106,697    | 91,180     |
| OCF                             | 0.38%      | 0.38%      |
|                                 |            |            |

# Comparison of costs to prospectus over 2019 financial year

| (amounts x € 1)                 | Amount  | %     | Prospectus |
|---------------------------------|---------|-------|------------|
| Total costs within the Sub-fund | 106,697 | 0.38% | 0.38%      |
| Total                           |         |       |            |

The percentage is calculated with respect to the average assets as used for the OCF.

#### **Portfolio Turnover ratio**

The Portfolio Turnover ratio (PTR) gives an indication of the turnover rate of the Sub-fund's portfolio. This indicator gives an impression of the relative transaction costs involved in the differences in portfolio management.

The PTR is calculated as follows:

[(Total 1 – Total 2) / X] \* 100

Total 1: the total amount in securities transactions (securities purchases + securities sales)

Total 2: the total amount in transactions (issue + purchases) of participation rights in the investment institution

X: the average intrinsic value of the investment institution.

A PTR of 82.7% is calculated using this formula (2018: 107.4%). This means that in 2019, purchases and sales took place in the amount of 0.8 times the average intrinsic value of the Sub-fund. This amount has been corrected for the regular purchases and sales performed on account of subscriptions and redemptions.

# 6. Other information

#### Interests of the members of the Board of Directors

The members of the Board of Directors hold positions in the UCITS ETFs of VanEck and in the investments of these UCITS ETFs. The transactions by the members of the Board of Directors in VanEck are reported to the Compliance Officer in accordance with the rules for Private Investing Transactions.

| Interests of the members of the Board of Directors                        | 31 December 2019 | 31 December 2018 |
|---|------------------|------------------|
| Serie A: [Sub-fund is not registered for distribution in Switzerland]     | 400              | 400              |
| Serie B: [Sub-fund is not registered for distribution in Switzerland]     | 300              | 300              |
| Serie C: [Sub-fund is not registered for distribution in Switzerland] 400 | 400              |                  |
| Serie D: [Sub-fund is not registered for distribution in Switzerland]     | 9,349            | 1,873            |
| Serie E: [Sub-fund is not registered for distribution in Switzerland]     | 2,502            | 2,502            |
| Serie F: VanEck Vectors™ Global Equal Weight UCITS ETF                    | 30,422           | 28,140           |
| Serie G: VanEck Vectors™ Global Real Estate UCITS ETF                     | 2,817            | 2,817            |
| Serie H: VanEck Vectors™ iBoxx EUR Corporates UCITS ETF                   | 13,879           | 6,882            |
| Serie I: VanEck Vectors™ iBoxx EUR Sovereign Diversified 1-10 UCITS ETF   | 18,095           | 5,938            |
| Serie J: VanEck Vectors™ iBoxx EUR Sovereign Capped AAA-AA 1-5 UCITS ET   | F 1,145          | 1,145            |
| Serie K: VanEck Vectors™ Sustainable World Equal Weight UCITS ETF         | 214              | -                |
| Serie L: VanEck Vectors™ European Equal Weight UCITS ETF                  | 2,405            | 2,405            |
| Serie M: VanEck Vectors™ Morningstar North America Equal Weight UCITS     | ETF 1,718        | 1,718            |
| Serie N: VanEck Vectors™ Morningstar Dev Markets Dividend Leaders UCITS   | SETF 7,873       | 7,873            |
| Arcelor Mittal  | -                | 566              |
| Aperam  | -                | 50               |
| DSM   | -                | 322              |
| Ahold   | -                | 208              |
| AEGON   | -                | 472              |

Altogether, the members of VanEck's Board of Directors have invested approximately 3,1 million in the UCITS ETFs (2018: 1,8 million euros).

## Provisions in the articles of association concerning the appropriation of the result

According to article 22 of the articles of association, the company may only make distributions to the shareholders (and any other entitled parties) to the profit available for distribution insofar as the equity of the company exceeds the amount of the paid-up capital of the company plus the reserves that must be maintained pursuant to the law. Distribution of profits takes place after the adoption of the adjusted financial statements showing that such distribution is permissible.

From the profit shown by the adopted adjusted financial statements, first a dividend is paid out on the priority shares in the amount of four percent (4%) on the nominal amount paid-up on these shares.

#### Special rights under the articles of association

These are the rights of the holders of priority shares in relation to the pre-emptive right upon the issue of priority shares, the first right to profit distribution as well as the convening of a meeting of holders of priority shares.

30 April 2020,

The Board of Directors,

G. Koning M. Rozemuller

# Report of the independent auditor

To: the Board of Directors of VanEck Vectors ETFs N.V.

# Our opinion

The adjusted financial statements of VanEck Vectors ETFs N.V. for 2019 (hereafter 'the adjusted financial statements') are derived from the audited financial statements of VanEck Vectors ETFs N.V. for 2019.

In our opinion the accompanying adjusted financial statements are consistent, in all material respects, with those financial statements, on the basis described in chapter 5.5.

The adjusted financial statements comprise:

- 1 the statement of financial position as at 31 December 2019;
- 2 the following statements for 2019: the statements of comprehensive income, cash flows and changes in equity; and
- 3 the accompanying other explanatory information.

The adjusted financial statements do not contain all the disclosures required by IFRS (International Financial Reporting Standards), issued by the International Accounting Standards Board ('IASB') and accepted by the European Union and the requirements arising from the Financial Supervision Act or Book 2, Title 9 of the Dutch Civil Code, respectively. Reading the adjusted financial statements, therefore, is not a substitute for reading the audited financial statements of VanEck Vectors ETFs N.V. and our report thereon.

The adjusted financial statements and the audited financial statements do not reflect the effects of events that occurred subsequent to the date of our report on those financial statements of 22 April 2020.

# The audited financial statements and our report thereon

We expressed an unmodified audit opinion on the audited financial statements of VanEck Vectors ETFs N.V. for 2019 in our report dated 22 April 2020.

### Responsibilities of the Board of Directors for the adjusted financial statements

The Board of Directors is responsible for the preparation of the adjusted financial statements on the basis described in chapter 5.5.

# Our responsibilities for the audit of the adjusted financial statements

Our responsibility is to express an opinion on whether the adjusted financial statements are consistent, in all material respect, with the audited financial statements based on our procedures, which we conducted in accordance with Dutch law, including the Dutch Standard 810 'Opdrachten om te rapporteren betreffende samengevatte financiële overzichten' (Engagements to report on summary financial statements).

Utrecht, 30 April 2020

KPMG Accountants N.V.

G.J. Hoeve RA

