

VanEck\* VECTORS

# A Defensive Stand Against Volatility

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# RAAX VanEck Vectors® Real Asset Allocation ETF

#### **Summary**

The VanEck Real Asset Allocation ETF ("RAAX") seeks shelter by allocating 100% to U.S. Treasury bills.

- Volatility re-emerged in October as strong U.S. economic data stoked fears that the Fed would escalate monetary tightening. Existing turmoil related to China trade tensions, slowing growth in China, and Brexit compounded the situation. This triggered a sell-off in bond prices, which rolled over into equities and real assets.
- Oil prices peaked in early October, at \$76.41 per barrel, due to fears of supply shortages from U.S. sanctions on Iran. However, by month-end, the risk-off environment pushed prices down to \$65.31, causing losses of 18% in oil service and unconventional oil and gas equities.
- The 10-year U.S. Treasury yield abruptly increased from 3.06% to 3.24% which placed downward pressure on interest-sensitive real assets. REITs, global infrastructure, and MLPs were down -2.93%, -3.70%, and -12.05%, respectively.

#### **Performance and Positioning**

- RAAX provided significant downside protection last month due to its 66% allocation to U.S. Treasury bills. While RAAX declined, it is important to look at the returns of the various real asset sectors for context. Most real asset classes were down significantly in October.
- This is an environment of extreme risk in real assets. RAAX responded by increasing its allocation to Treasuries from 66% to 100% this month. This is the first time that the ETF has been this defensive. RAAX is measuring elevated risk across nearly all real asset sectors. The indicators that are flashing red include weak momentum and commodity prices, wide credit spreads, and in certain cases, declining fundamentals and extreme volatility.

Gold was the standout real asset in October. Gold did
what it typically does in systemic risk-off events: it went up,
this time by about 2%. However, RAAX remains bearish
on gold due to weak technical readings and investor
sentiment.

#### Average Annual Total Returns (%) as of October 31, 2018

	1 Mo <sup>†</sup>	YTD†	Life (04/09/18)
RAAX (NAV)	-3.19	-	-2.38
RAAX (Share Price)	-3.03	-	-2.10
Blended Real Asset Index*	-4.51	_	-2.29

#### Average Annual Total Returns (%) as of September 30, 2018

	1 Mo†	YTD†	Life (04/09/18)
RAAX (NAV)	-0.31	-	0.83
RAAX (Share Price)	-0.31	-	0.95
Blended Real Asset Index*	0.91	_	2.33

†Returns less than a year are not annualized.

Expenses: Gross 0.81%; Net 0.74%. Expenses are capped contractually at 0.55% through February 1, 2020. Expenses are based on estimated amounts

The table presents past performance which is no guarantee of future results and which may be lower or higher than current performance. Returns reflect temporary contractual fee waivers and/or expense reimbursements. Had the ETF incurred all expenses and fees, investment returns would have been reduced. Investment returns and ETF share values will fluctuate so that investors' shares, when redeemed, may be worth more or less than their original cost. ETF returns assume that distributions have been reinvested in the Fund at "Net Asset Value" (NAV). NAV is determined at the close of each business day, and represents the dollar value of one share of the fund; it is calculated by taking the total assets of the fund, subtracting total liabilities, and dividing by the total number of shares outstanding. The NAV is not necessarily the same as the ETF's intraday trading value. VanEck Vectors ETF investors should not expect to buy or sell shares at NAV.

The Blended Real Asset Index is calculated by VanEck and comprises an equally weighted blend of the returns of Bloomberg Commodity Index, S&P Real Assets Equity Index, and VanEck® Natural Resources Index. Equal weightings are reset monthly. This is an appropriate benchmark because it represents the various real assets investments considered by the Fund covering natural resources equities, MLPs, infrastructure, real estate, and commodity futures.

#### A Closer Look at the What, When, and How

RAAX offers a risk-managed approach to real asset investing. It uses a data-driven, rules-based process that leverages over 50 technical, macroeconomic and fundamental, commodity price, and sentiment indicators to allocate among 12 real asset segments. RAAX seeks to address key volatility considerations in each step of its process by evaluating: first, what asset classes to invest in; second, when to get defensive by transitioning to cash; and lastly, how much to allocate among asset classes. Decisions are made on a monthly basis using our rules-based, quantitative allocation process with the responsiveness to quickly adapt to changing market conditions.

RAAX only invests in asset classes that the model is bullish on, and the weightings themselves are not an indication of conviction but are instead determined by RAAX's optimization process that seeks to maximize diversification and minimize volatility.

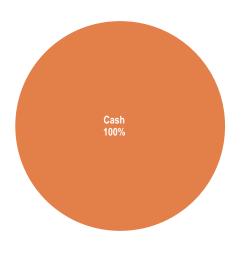
Real Asset Segment	View	Rationale
Agribusiness Equities	Bearish	Bearish equity price trend; bearish commodity price trend; ordinary volatility; bullish economic factors
Coal Equities	Bearish	Bearish equity and economic factors; bullish commodity price trends; ordinary volatility
Global Infrastructure	Bearish	Bearish price trend; ordinary volatility
Gold Bullion	Bearish	Bearish commodity price trend; ordinary volatility; extreme sentiment
Gold Equities	Bearish	Bearish equity and commodity price trends; ordinary volatility; mixed sentiment
Diversified Commodities	Bullish	Bullish price trend; ordinary volatility
MLPs	Bearish	Bullish price trend; ordinary volatility; bullish economic factors; bearish credit spread reading
Oil Services Equities	Bullish	Bearish equity price trend; bullish commodity price trends; bullish sentiment; bearish economic factor; ordinary volatility
Unconventional Oil & Gas Equities	Bullish	Bearish equity price trends; bullish commodity price trends, bullish sentiment signals; bearish economic factor remain bullish; ordinary volatility
Global Metals & Mining Equities	Bearish	Bearish equity and commodity price trends; bullish economic factors; ordinary volatility
Steel Equities	Bearish	Bearish equity price trend; bearish commodity price trend; ordinary volatility
REITs	Bearish	Bullish equity price trends; bearish economic factors; extreme volatility; bearish credit spread reading

Source: VanEck. Data as of November 2018.

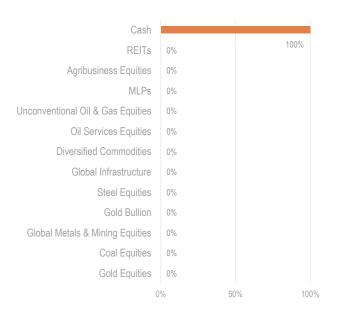
## **November Positioning**

This month, RAAX increased its U.S. Treasury bill allocation from 66% to 100%.

### **Real Assets Sector Weights**



### **Asset Class Weights**



### **Monthly Asset Class Changes**

Real Asset Segment	Nov-18	Oct-18	Change from Previous Month	
Cash	100%	66%	34%	Increase
Gold Equities	0%	0%	0%	No Change
Coal Equities	0%	0%	0%	No Change
Global Metals & Mining Equities	0%	0%	0%	No Change
Gold Bullion	0%	0%	0%	No Change
Steel Equities	0%	0%	0%	No Change
Global Infrastructure	0%	0%	0%	No Change
Diversified Commodities	0%	5%	-5%	Exit
Agribusiness Equities	0%	5%	-5%	Exit
Oil Service Equities	0%	5%	-5%	Exit
Unconventional Oil & Gas Equities	0%	5%	-5%	Exit
MLPs	0%	5%	-5%	Exit
REITs	0%	9%	-9%	Exit

Source: VanEck. Data as of November 2018. Past performance is not indicative of future results.

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The Blended Real Assets Index consists of an equally weighted blend of the returns of Bloomberg Commodity Index, S&P Real Assets Equity Index, and VanEck® Natural Resources Index. Equal weightings are reset monthly. The S&P Real Assets Equity Index measures the performance of equity real return strategies that invest in listed global property, infrastructure, natural resources, and timber and forestry companies. The VanEck Natural Resources Index is a rules-based index intended to give investors a means of tracking the overall performance of a global universe of listed companies engaged in the production and distribution of commodities and commodity-related products and services. Sector weights are set annually based on estimates of global natural resources consumption, and stock weights within sectors are based on market capitalization, float-adjusted and modified to conform to various asset diversification requirements. The S&P 500® Index (S&P 500) consists of 500 widely held common stocks, covering four broad sectors (industrials, utilities, financial and transportation).

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